



# Corporate Presentation





Reconsent states that (I) you have read, accept and agree to comply with the contents of this notice including the limitation on the obligation to keep the information confidential, (II) (A) if in the United States, you are a Qualified Investor, (B) if in the United Kingdom, you are a Relevant Person, and (C) if in the United States, you are a QIB, or (D) irrespective of where you are resident or incorporated, you are an Accredited Investor, that (I) you have read, accept and agree to comply with the contents of this notice including the limitation on the obligation to keep the information confidential, (II) (A) if in the United States, you are a Qualified Investor, (B) if in the United Kingdom, you are a Relevant Person, and (C) if in the United States, you are a QIB, or (D) irrespective of where you are resident or incorporated, you are an Accredited Investor.



# Introduction to **CoX**

## Overview

- **COX is a vertically and horizontally integrated utility of Water and Energy**
- The Company has an **integrated business model encompassing the entire** water and energy **value chains**:
  - **Full water cycle**: desalination, purification, reutilization, treatment and integrated water resource management
  - **Energy**: transmission, clean energy generation
- **Strong track record** on the back of >55 years of experience in water desalination and presence across the entire energy value chain
- **Internationally diversified portfolio** in key strategic regions
- **Technologically diversified** both in water (from desalination to purification) and energy (from solar PV and storage to solar thermal energy)

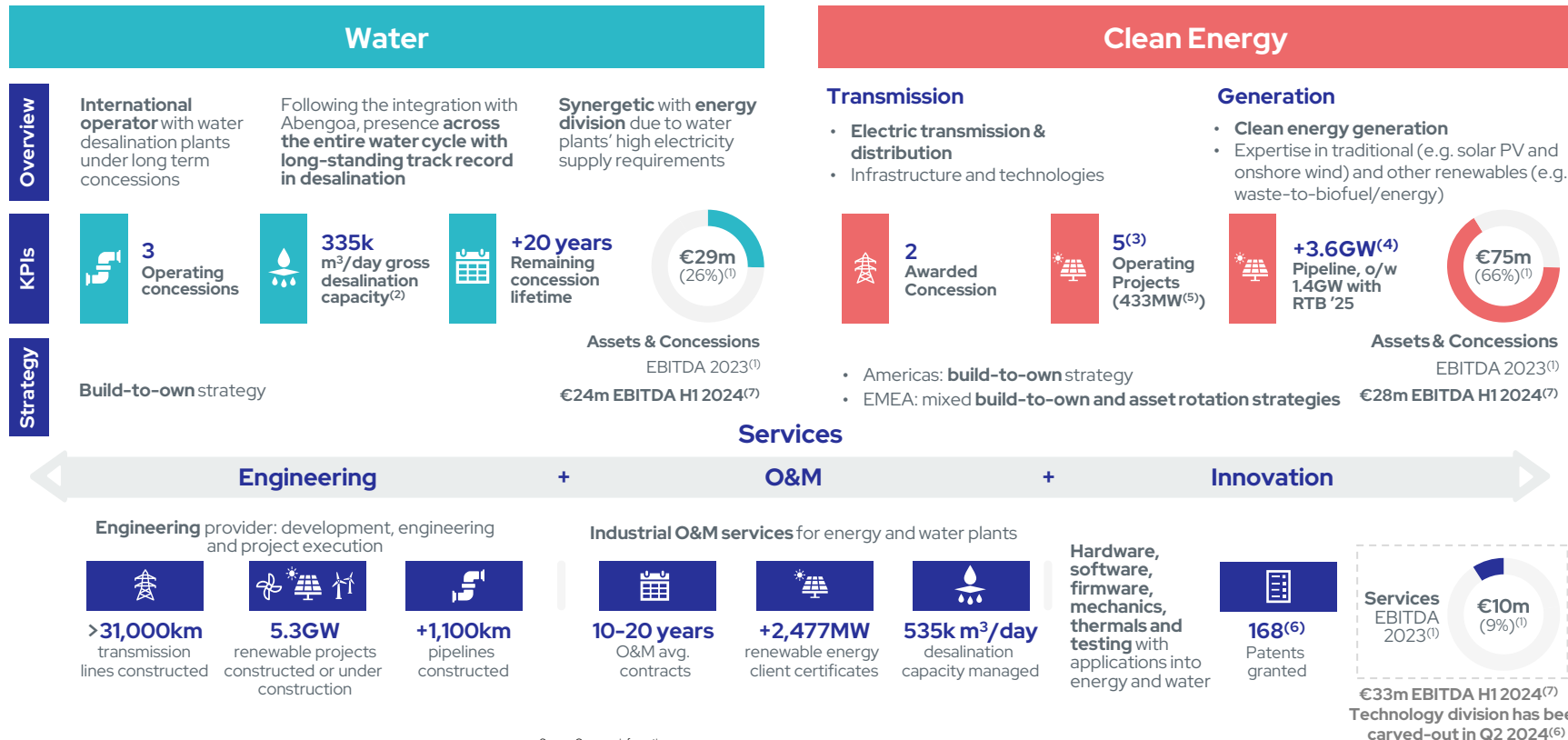
## Key financial and operational figures

	10 Operating and awarded Concessions/Projects <sup>(1)</sup>
	+335k m <sup>3</sup> /day desalination capacity <sup>(3)</sup>
	+31k km Transmission Lines built
	3.6GW Energy Generation Pipeline <sup>(5)</sup>
	c.€581m/c.€306m Revenues 2023A <sup>(2)</sup> /H1 2024
	c.€103m (18%)/c.€81m (27%) EBITDA(margin) 2023A/H1 2024 <sup>(4)</sup>
	c.36%/c.63% Cash Flow Conversion <sup>(6)</sup> 2023A/2023A(excluding one-offs) <sup>(7)</sup>
	1.8x Net Debt/EBITDA 2023A <sup>(2)</sup>
	(0.2x) Adj. Net Debt/Adj. EBITDA 2023A <sup>(2)(8)</sup>

Source: Company information.

(1) Includes Chilean plant in San Javier I and KHI CSP Plant in South Africa (agreement for its acquisition executed in June 2024. Acquisition pending compliance with certain conditions) and two transmission lines awarded in Brazil. (2) Abengoa S.A.'s productive units have only been consolidated within the Company's results since the date on which the acquisition took effect pursuant to the terms of the Share Purchase Agreement (April 18, 2023). Therefore, the Group's consolidated statement of income and the Group's consolidated statement of cash flows for the year ended December 31, 2023 include (i) twelve months of operations of the Company and (ii) approximately nine months of operations of the Abengoa productive units. (3) 235,100 m<sup>3</sup>/day attributable desalination capacity. Not including Agadir expansion capacity (+125k m<sup>3</sup>/day) (4) including €31m one-off impact of two judicial processes in Brazil. (5) 3.6GW pipeline attributable. (6) Adjusted operating cash flow is an APM calculated as EBITDA less changes in working capital, capital expenditures and taxes. (7) Normalized Cash Flow Conversion is an APM calculated as Adjusted Operating Cash Flow minus one-off working capital expenses pertaining to the Centro Morelos, Dewa, Agadir, Salalah, Rabigh and Taweelah projects. These one-off working capital expenses pertain to expenses incurred prior to the acquisition of Abengoa S.A.'s productive units. (8) Adjusted Net Debt comprised of debts with credit institutions, plus lease liabilities and other financial liabilities, less cash and cash equivalents. Adjusted EBITDA comprised of EBITDA excluding concessions. Post IFRS-16 figures.





## Geographic Footprint



**MENA, Americas and South Africa as core strategic areas**



**Core strategic areas linked to:  
(1) water infrastructure demand and  
(2) fast-growing markets for energy**



**Presence in other countries  
mainly through  
Services division**



Presence



Near-term focus markets



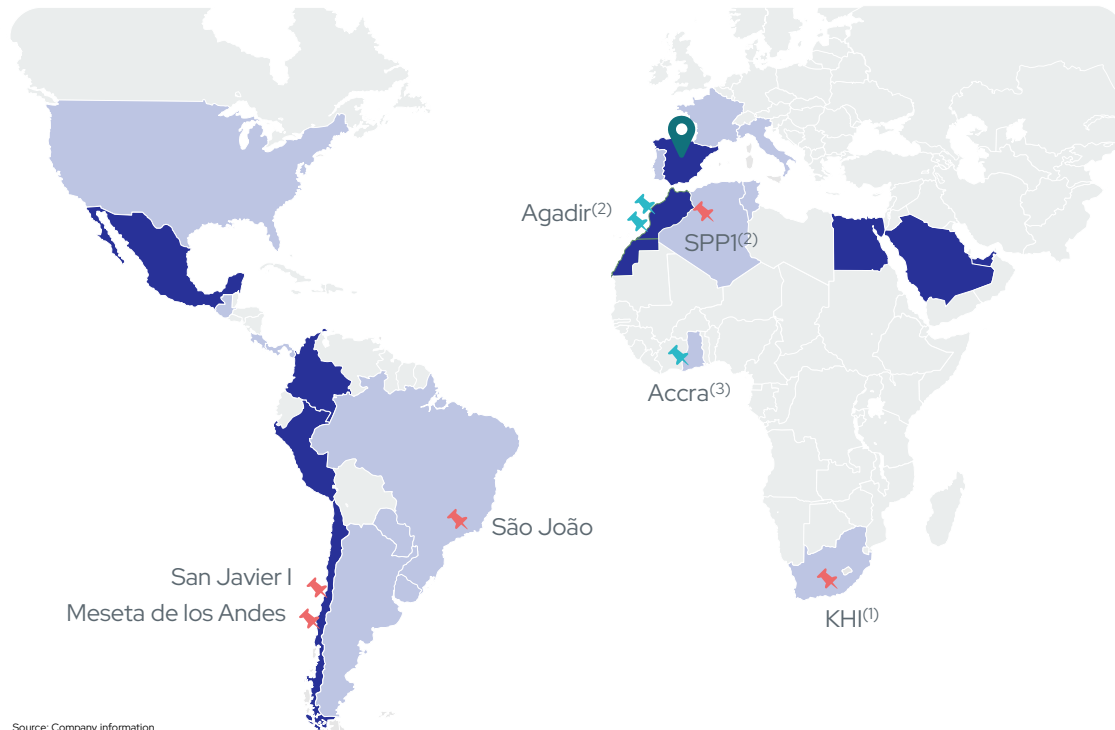
Water Operating Assets



Energy Operating Assets



Headquarters

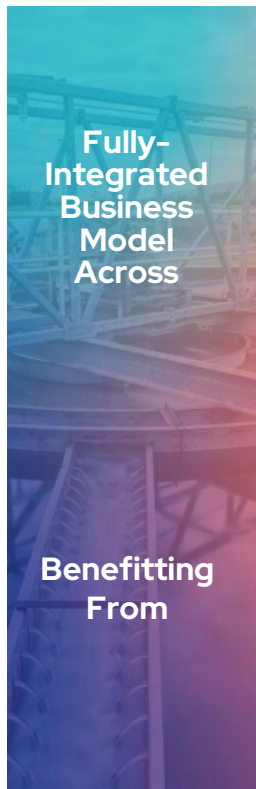


Source: Company information.

1) Agreement for KHI CSP Plant (South Africa) acquisition executed in June 2024. Acquisition pending compliance with certain conditions.

2) Certain local regulatory approvals are pending.

3) The Ghana water concession has been affected by delays in payment by the off-taker, leading to asset being in default of c.\$31.738m (equivalent to \$26.6 million in outstanding principal amount and the interest accrued on the outstanding principal amount since the maturity date in June 2024) under project finance facility. Cox, lenders, Ghanaian government and MIGA are currently exploring a proposal for the restructuring of the WPA and project finance, including the extension and refinancing of the outstanding senior debt on the back of the three MIGA (World Bank) guarantees to Cox, partner and lenders, with a maximum coverage of c.USD61.5 million, allocated as follows: (i) c.USD 11.1 million covering the risk of recovery of equity in favour of the shareholders of the Befesa SPV, expiring on 24 October 2032 (c.USD5.97 million of which is attributable to Cox); (ii) c.USD23.8 million covering the risk of repayment of subordinated debt (shareholder loans) in favour of the shareholders of Befesa SPV, expiring on 24 October 2026 (c.USD13.35 million of which is attributable to Cox); and (iii) c.USD26.6 million covering the risk of repayment of senior debt, expiring on 24 October 2024 (in line with the terms of the MIGA Guarantee for the senior loan debt, Befesa SPV commenced arbitration proceedings prior to the expiry of such guarantee from MIGA in order to seek further cover for an ulterior 24 months in the event of a breach of contract in case of a favorable arbitration award in favor of Befesa SPV).



Fully-Integrated Business Model Across

Benefitting From

Experienced Water Operator 1

Transmission & International Renewables Player 2

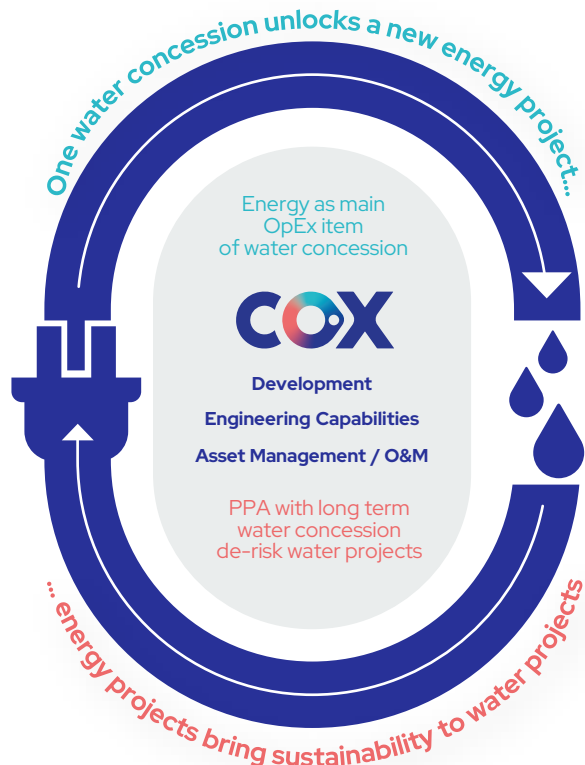
Premium Engineering Capabilities 3

Synergistic Set Up 4

Financial Profile Positioned to Capture Growth 5

Highly Experienced Industry Team 6

- **Growth potential** underpinned by **critical population needs** and **narrow competitive landscape**
- **Three long-term cash flow generative concessions** with attractive project terms
- **Global reference in the construction of water infrastructure and treatment plants** with over 253 project certificates<sup>(6)</sup> obtained
- **Differentiated technology know-how** with >55 years of experience and >20 sector awards<sup>(7)</sup>
- **Top-4 player in desalination<sup>(2)</sup>**
- **Extensive track record** developing energy transmission and generation projects internationally
- **€4.3bn Transmission identified opportunities<sup>(5)</sup> and 3.6GW renewables pipeline (mainly in hard currencies)** with high visibility in RtB (c.37.5% by 2025) across fast growing markets
- **Build-to-own strategy (5 operating generation projects and 2 transmission concessions awarded)** paired with asset rotation in more mature markets
- **Diversified technologies** (PV, CSP, Bioenergy, self-consumption) integrated with behind the meter business
- **Premium industrial engineering brand recognized by clients** with international certifications in a variety of technologies
- **Focus on value added engineering provides the company with access to projects with higher EBITDA margins**
- **Engineering experience in highly demanded infrastructure** such as water and renewables transmission and generation
- **Sizeable addressable market** for own projects and for third parties across technologies and geographies
- **Vertical integration (Engineering Capabilities, Asset Management and O&M)** from combining **Cox Energy's solar expertise with Abengoa's industrial capabilities**
- **Development activities leverage engineering know-how** and provide diversification and synergies across businesses and geographies
- **Full control of self-developed assets** allows maximizing overall project returns
- **Water opportunities to unlock sustainable energy projects**
- **Strong profitability and free cash flow generation** with **€103m EBITDA and €37m adjusted operating cash flow<sup>(3)</sup>** in 2023
- **Tangible growth potential driven by build out of Water concessions pipeline and reversion to run rate contracting of engineering business**
- **Disciplined project selection to deliver profitable growth whilst minimizing risk profile**
- **Balance sheet flexibility** to support group's growth story (1.8x<sup>(4)</sup> net debt / EBITDA in 2023)
- Committed, **founder-led management team** with vision and experience managing a **multinational organization**
- **Spain-based organization with on-the-ground diversified operations** across Europe, Americas, Middle East and Africa
- **Agile and centralised decision making** complemented with local presence and regional execution



## Sustainable projects

### Water & Energy Highly Complementary Sectors

Energy cost as key driver of water tariff:  
one water concession may unlock a new generation project (and potentially transmission)

### Presence Across Entire Value Chain of Water and Energy

Full extraction of project returns  
(Engineering Capabilities + Concessions  
+ Asset Management/O&M)





# Our Divisions

### Presence in fast-growing market

### + Experienced Team

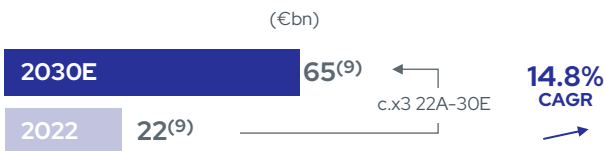
### + Attractive Portfolio of Concessions

Global Desalination Market Expected to Double by 2030...



Source: Financial Times, FT Food Revolution, A new era of desalination (Feb. 11, 2024)<sup>(1)</sup>

Global Water Treatment Market is Expected to Triple in less than 10 years ...



Source: Grand View Research, Water Treatment Systems Market to Reach €66.98 Billion by 2030<sup>(2)</sup>

>55 years  
of track record

253  
Client certificates<sup>(2)</sup>

3  
out of top-10 largest desalination  
plants in operation engineered<sup>(4)</sup>

Experience across  
the full value chain

3  
Operating  
Concessions + Expansion rights

335k  
m<sup>3</sup>/day Desalination Capacity<sup>(3)</sup>









€29m  
EBITDA<sup>(6)</sup> 2023

15-25  
remaining years of concessions<sup>(7)</sup>

Growth potential on the back of 98 identified opportunities<sup>(8)</sup> of water concessions



## Upcoming Tenders in Strategic Countries

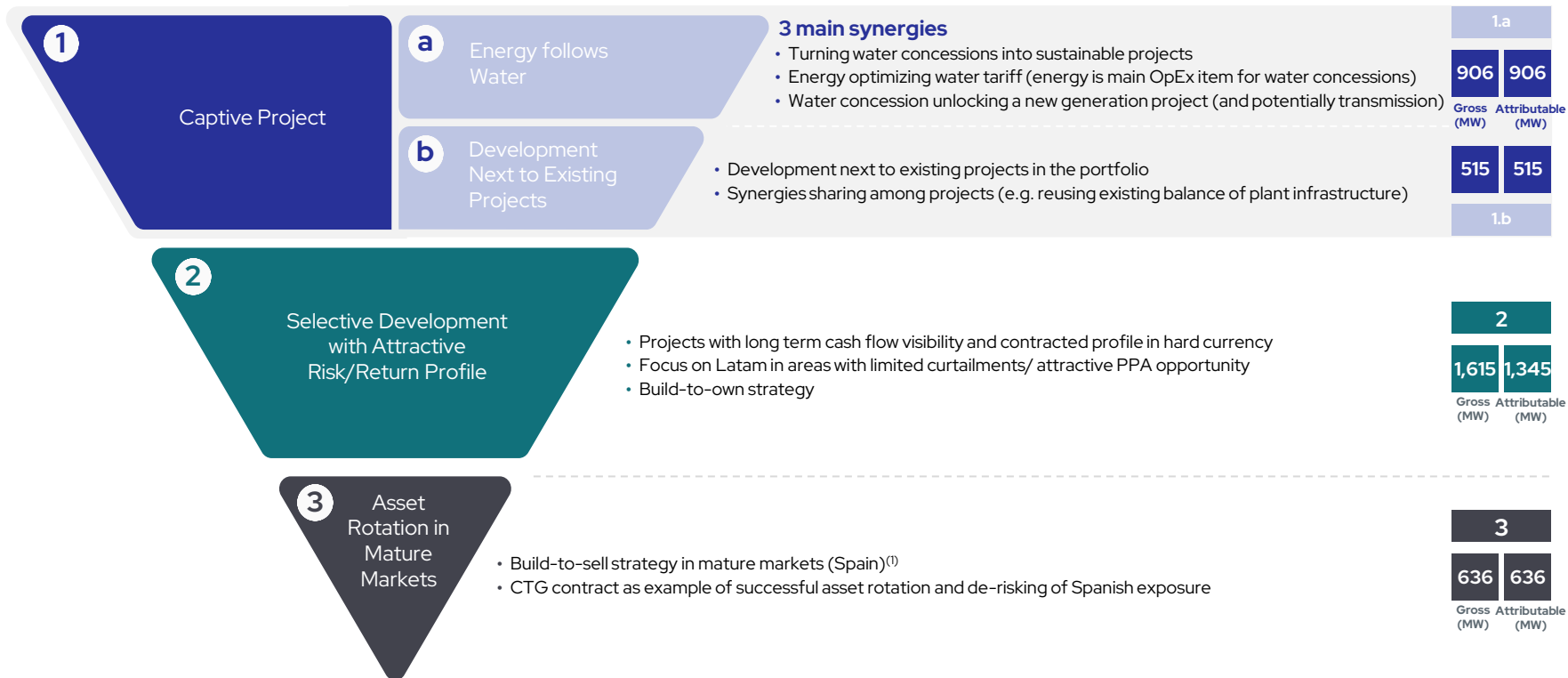
	Present Since	Total Country Capacity (k MLD)	Total Capacity built (MLD) <sup>(5)</sup>	% of total capacity <sup>(6)</sup>		Gov. Committed Investment <sup>(7)</sup>	Total Capacity Tendered 2024-2025 (MLD) <sup>(5)</sup>	Total Project Amount 2024-2025 (€m) <sup>(5)</sup>
 Saudi Arabia	2017 c.8 years	5.6 <sup>(1)</sup>	1,445	25%	 Saudi Arabia	€75bn <sup>(7)</sup>	5,020	2,582
 UAE	2019 c.5 years	7.2 <sup>(2)</sup>	957	13%	 UAE	€9bn <sup>(7)</sup>	2,390	2,200
 Morocco	1979 c.45 years	0.4 <sup>(3)</sup>	275	68%	 Morocco	n.m.	5,638	5,269
 Egypt	n.a.	0.9 <sup>(4)</sup>	No plants built but already pre-qualified by The Sovereign Fund of Egypt as Class "A" constructor for desalination plants over 600k m <sup>3</sup> /day	n.a	 Egypt	€7.5bn <sup>(7)</sup>	2,085	2,140

### Generation

### Transmission

<b>1</b> Experienced player in asset development, construction and rotation	<div> <div>&gt;1GW Brought RtB</div> <div>c.1.3GW #PPA signed/ auction granted</div> <div>683MW Sold in asset rotation</div> </div>	<div> <div>&gt;31k km Transmission lines built and sold over the last 25 years</div> <div>&gt;330 Substations built worldwide over the last 15 years</div> </div>
<b>2</b> Attractive Portfolio of Projects	<div> <div>5<sup>(1)</sup> Portfolio operating projects</div> <div>433MW / 1.0GW Operating capacity<sup>(2)</sup>/ Equivalent solar capacity<sup>(3)</sup></div> <div>€75m EBITDA 2023<sup>(4)</sup></div> </div>	<div> <div>2 Awarded concession since acquisition<sup>(7)</sup></div> <div>€4.3bn Transmission concessions identified opportunities<sup>(8)</sup></div> </div>
<b>3</b> Sizeable Renewable Generation Pipeline with Near Term Visibility	<div> <div>3.6 GW Renewables gross pipeline solar PV (including storage and a possible wind project)</div> <div>c.37.5% Capacity RtB by 2025<sup>(5)</sup></div> <div>3 countries<sup>(6)</sup> Accounting for 59%</div> </div>	





## Engineering (track record)

## O&M (ongoing contracts)

KPIs	Water	Desalination	<b>40 desalination plants–built</b>	<b>535k m³/day</b> of desalination	<b>4 contracts</b> (1 for third party)
		Water Waste & Treatment	<b>&gt;55 years</b> of experience in water, with <b>282 projects</b>		
	Transmission	Transmission Lines	<b>&gt;31k Km</b> Transmission lines built over the last 25 years	<b>Non existent</b>	
		Substations	<b>&gt;330</b> Substations built		
	Generation	Renewables	<b>4.5GW</b> Renewable energy built	<b>&gt;310MW</b> renewable energy in contracts	<b>5 contracts<sup>(1)</sup></b> for third parties
		Conventional Energy	<b>8.2GW</b> Installed capacity of conventional energy		
Selected Clients					
Size of Identified Opportunities <sup>(2)</sup>	<b>€15.5bn Water</b>	<b>€23.4bn Transmission</b>	<b>€29.5bn Generation</b>	<b>€0.8bn<sup>(3)</sup></b>	

A low-angle photograph of a tall, white metal lattice tower against a clear blue sky with a few wispy clouds. Several workers in orange safety gear and yellow helmets are positioned at different heights on the tower, working on red ladders and using ropes. The image is partially obscured by a white diagonal shape on the right side.

# Investment Case

A vertically  
and  
horizontally  
integrated  
business  
model

1



**Experienced Water Operator**

2



**Transmission & International Renewables Player**

3



**Premium Engineering Capabilities**

4



**Synergistic Set Up**

5



**Experienced Management Combining Operational  
& Financial Expertise**

# COX: Differentiated concession- driven strategy with focus on water

## THE PERFECT COMBINATION OF



1

### PREDICTABILITY

Concession driven business model

&gt;90%

of group 2023A EBITDA  
is coming from assets &  
concessions


2

### FOCUS

Water and captive energy projects

IPO proceeds mostly  
destinated to Water  
and Captive Energy  
Projects


3

### SIZEABLE GROWTH

Presence in growing markets  
with sizeable identified opportunities

Identified opportunities:  
c. **€22bn** concessions<sup>(1)</sup>  
& c. **€70bn** services<sup>(1)</sup>


4

### FLEXIBLE CAPITAL STRUCTURE

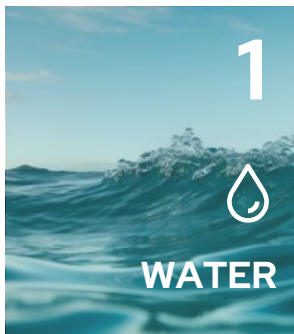
Company target: <1.0x (with recourse)<sup>(2)</sup>
**(0.2x)**  
Leverage with recourse 2023A<sup>(2)</sup>  
**1.8x**  
Net Debt/EBITDA 2023A<sup>(3)</sup>

Source: Company information.

(1) €22bn of water and energy Transmission identified opportunities. Identified Opportunities as of November 2024. The contents of this page may constitute or include forward looking statements, which are based on current expectations, projections and assumptions about future events, including statements regarding objectives, goals, strategies, outlook and growth prospects and future plans, events or performance and potential for future growth. There can be no assurance that any such forward looking statements will come to pass or will be achieved. Undue influence should not be given to, and no reliance should be placed on, any forward looking statement included in this page. (2) Refers to Adj. Net Debt/ Adj. EBITDA leverage. Is an APM calculated as Adjusted Net Debt (comprised of debts with credit institutions, plus lease liabilities and other financial liabilities, less cash and cash equivalents) divided by Adjusted EBITDA (comprised of EBITDA excluding concessions). (3) Refers to: Net Debt/EBITDA is an APM calculated as Net Debt defined as the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents) divided by EBITDA.



## COX: Value creation in Water & Energy



Every  
**€1,000,000**  
of CAPEX  
converts into



**€ 160,000**  
EBITDA



Every  
**€1,000,000**  
of CAPEX  
converts into



**€ 100,000**  
EBITDA

# Identified Opportunities



## Key Considerations



COX's project selection criteria are mainly i) country, ii) client, iii) technological challenge and iv) competitors



Large number of opportunities identified in Morocco (28% of total identified opportunities) and in the Middle East where the company has a local presence and a longstanding track record

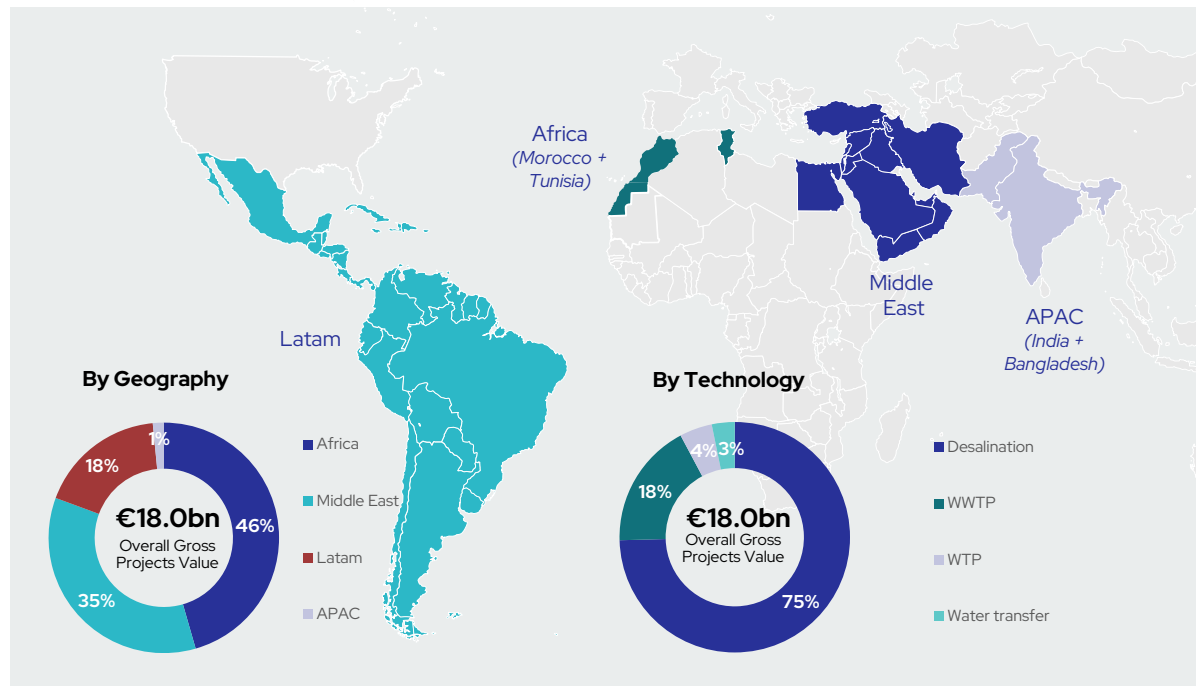


Latam also emerging with sizeable and growing identified opportunities



COX is already well advanced in preparing the offers for key upcoming tenders

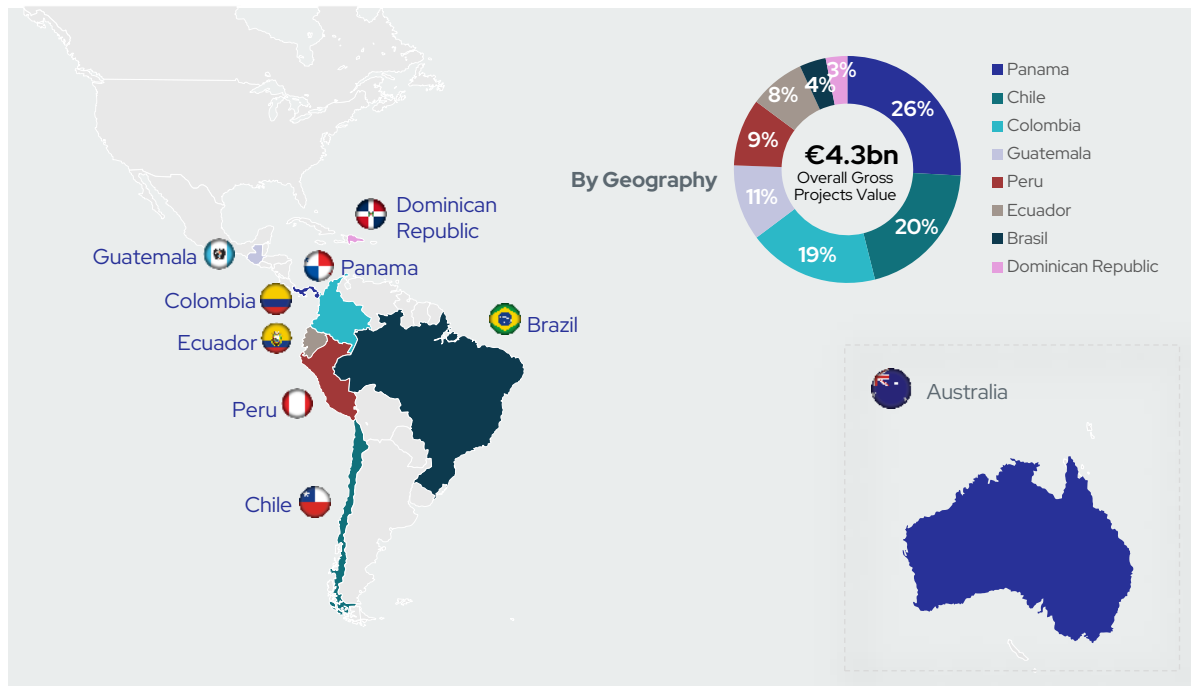
## Identified Opportunities<sup>(1)</sup>



## Key Considerations

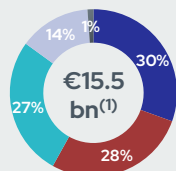
- ✓ Limited countries permit concession-based transmission; typically, the Transmission System Operator (TSO) owns the network
- ✓ COX is focused on Americas (Brazil, Ecuador, Chile, Colombia and Central America)
- ✓ COX also operates in Morocco and Australia due to market attractiveness
- ✓ Track record and vertical integration are key to secure new concessions

## Identified Opportunities<sup>(1)</sup>

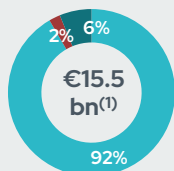


## Water EPC

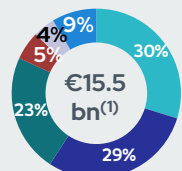
By Geography



By Status



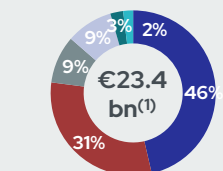
By Technology



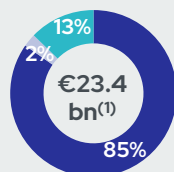
■ Industrial Water Treatment Plant  
 ■ Sea Water Reverse Osmosis (Desalination)  
 ■ Waste Water Treatment Plant  
 ■ Water Transmission and Distribution  
 ■ Integrated Water Resource Management  
 ■ Others

## Transmission EPC

By Geography



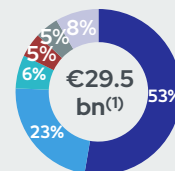
Evolution of Identified Opportunities



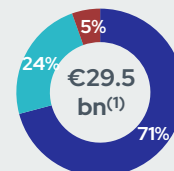
■ Prospecting  
 ■ Under Study  
 ■ In course

## Generation EPC

By Technology

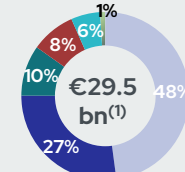


By Status



■ PV ■ CHPP ■ EfW ■ Prospecting  
 ■ H2 ■ PV + BESS ■ Other(2) ■ Under Analysis  
 ■ Offer Presented

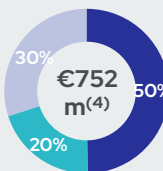
By Geography



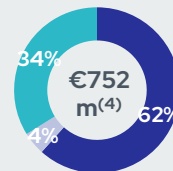
■ Middle East ■ Europe ■ Latam ■ Africa  
 ■ USA ■ APAC

## O&M

By Technology

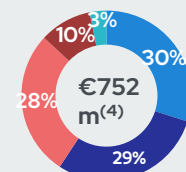


By Status



■ Water ■ Energy ■ Waste ■ Prospecting  
 ■ Under Study ■ In course

By Geography

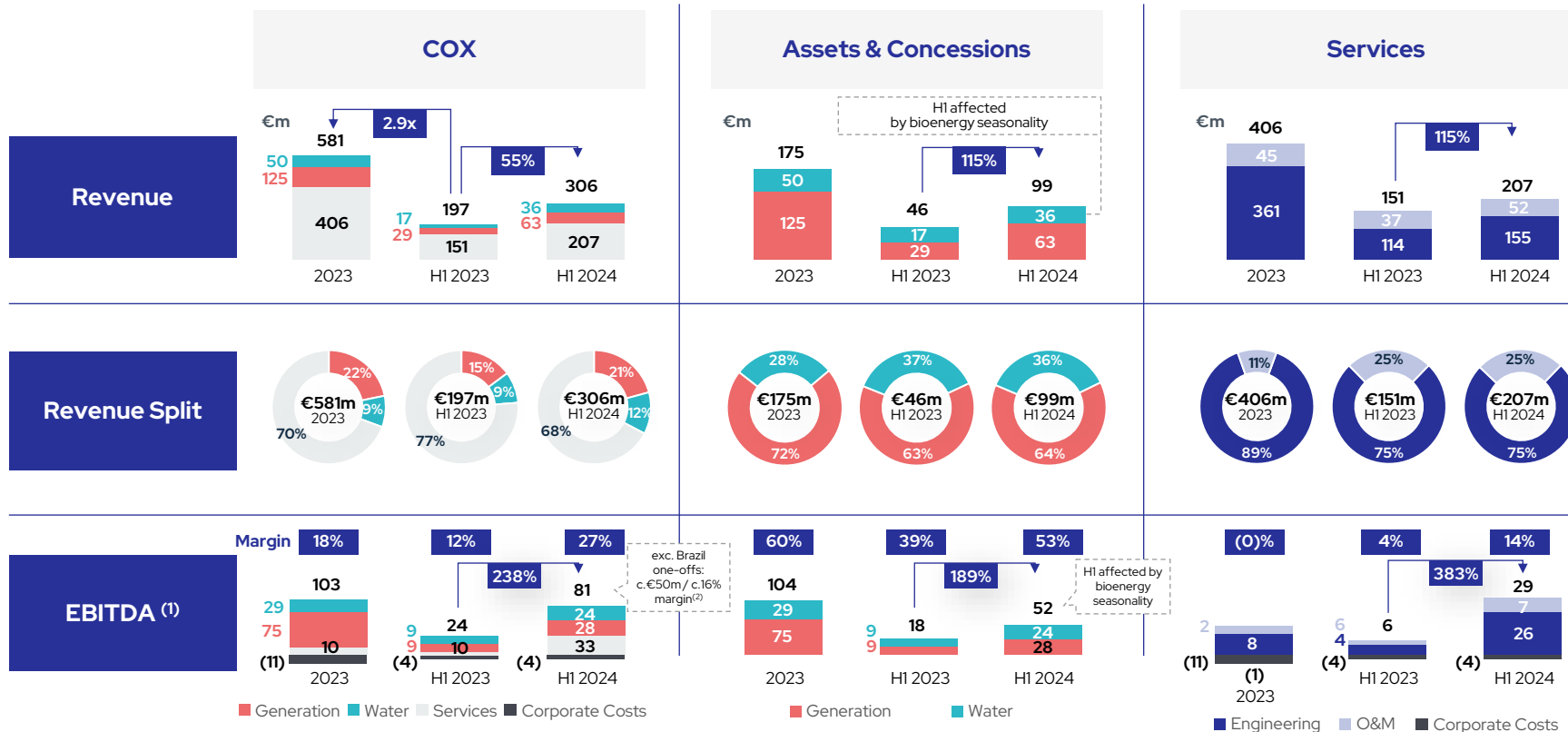


■ Europe ■ Latam ■ APAC ■ Africa  
 ■ Middle East

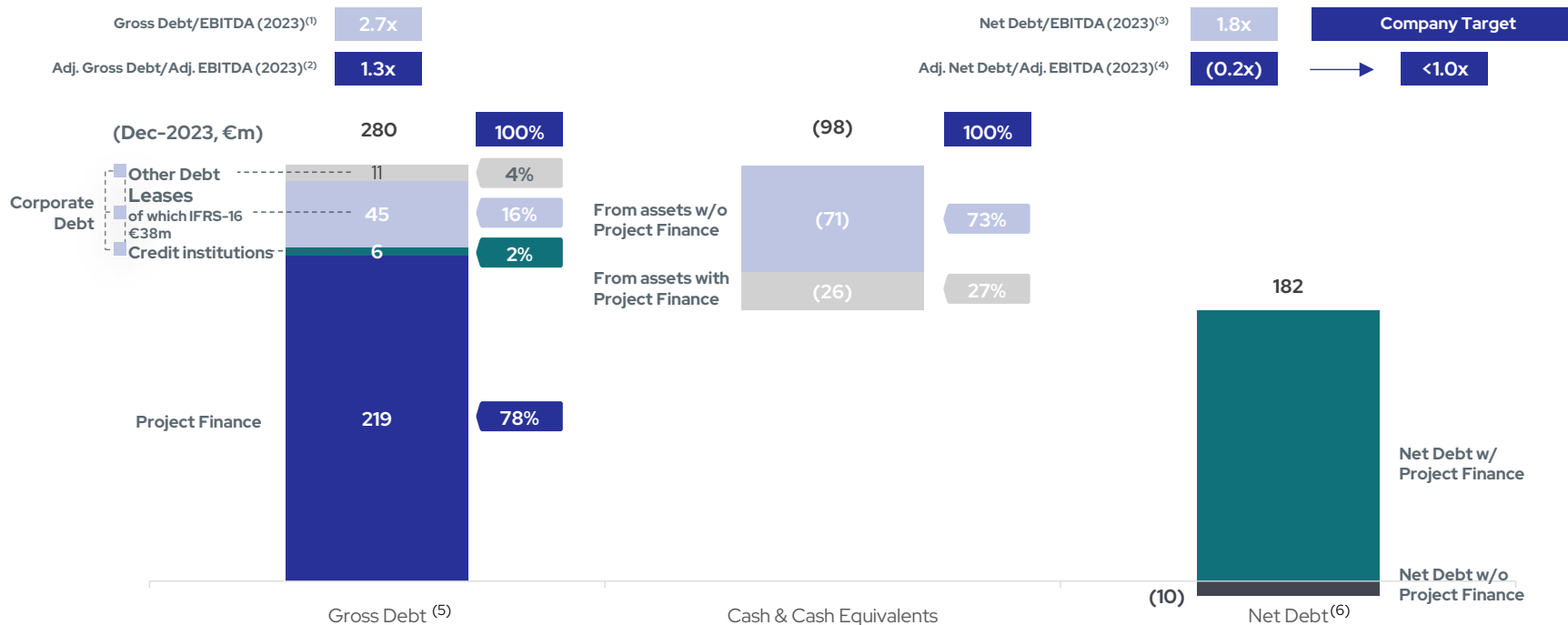


# Financial Information





## Net Financial Debt Position



Note: The contents of this page may constitute or include forward looking statements, which are based on current expectations, projections and assumptions about future events, including statements regarding objectives, goals, strategies, outlook and growth prospects and future plans, events or performance and potential for future growth. There can be no assurance that any such forward looking statements will come to pass or will be achieved. Undue influence should not be given to, and no reliance should be placed on, any forward looking statement included in this page.

Source: Company information. 1) Gross Debt/EBITDA is an APM calculated as Gross Debt (comprised of project finance debt, plus lease liabilities, debts with credit institutions, and other financial liabilities) divided by EBITDA. Post IFRS-16 figure. 2) Adj. Gross Debt/ Adj. EBITDA is an APM calculated as Adjusted Gross Debt (comprised of debts with credit institutions, plus lease liabilities and other financial liabilities) divided by Adjusted EBITDA (comprised of EBITDA excluding concessions). Post IFRS-16 figure. 3) Net Debt/EBITDA is an APM calculated as Net Debt defined as the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents) divided by EBITDA. Post IFRS-16 figure. 4) Adj. Net Debt/ Adj. EBITDA is an APM calculated as Adjusted Net Debt (comprised of debts with credit institutions, plus lease liabilities and other financial liabilities, less cash and cash equivalents) divided by Adjusted EBITDA (comprised of EBITDA excluding concessions). Post IFRS-16 figure. 5) Gross Debt is an APM comprised of project finance debt, plus lease liabilities, debts with credit institutions, and other financial liabilities. 6) Net Debt is an APM comprised of the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents.

# Latest developments



2

### MADE PROGRESS TOWARDS SECURING WATER CONCESSIONS IN CHILE AND MOROCCO

2

### TRANSMISSION LINES CONCESSIONS AWARDED IN BRAZIL

5

### ASSETS IN ENERGY NEW ASSET IN SOUTH AFRICA <sup>(1)</sup>

1

#### CHILE: TWO NEW WATER DESALINATION PROJECTS OF 485,000 m<sup>3</sup> OF WATER PER DAY EXPECTED TO BE DEVELOPED

- COX expects these plants would be supplied with the energy produced by Cox's Sol de Vallenar photovoltaic plant and battery storage project
- This would validate the "Energy Follows Water" business model
- With this new agreement, COX expects to reach over 24% of its objective to achieve 2,000,000 m<sup>3</sup>/day of water by 2027
- This new milestone would allow Cox to consolidate its leadership position in water desalination in Chile

#### MOROCCO: EXPANSION BROUGHT FORWARD FROM 2030 TO 2024<sup>(2)</sup>

- Adding > 50k m<sup>3</sup>/ day drinking water
- Adding > 75k m<sup>3</sup>/ day irrigation water
- Coupled with renewable energy project with onshore wind project 450 MW with a €58/MWh (target) PPA

2

#### TRANSMISSION: TWO NEW CONCESSIONS IN TRANSMISSION LINES IN BRAZIL

- 30 years concession period
- Lot 10 in Sao Paulo
- Lot 4 in Bahia

3

#### DELIVERY IN 2024: STRONG INCREASE IN SERVICES CONTRACT BACKLOG<sup>(3)</sup>

- Services backlog<sup>(3)</sup> increased to €1.2/1.6bn in Jun/Jul 2024 with attractive margins



€1.2/1.6bn  
Jun/Jul  
Backlog<sup>(3)</sup>



11.7%  
Net Project  
EBITDA Mg<sup>(4)</sup>

#### COX AWARDED 247MWp OF ENGINEERING AND PROCUREMENT CONTRACT IN SEVILLE

- The project involves five photovoltaic plants with a total capacity of 247 MWp, as well as a power transmission project in Seville
- The energy division will oversee the project, which includes engineering and procurement services, as well as operation and maintenance





**Closing remarks**

1

### CONCESSION DRIVEN STRATEGY FOCUSED ON WATER, ENERGY AND SERVICES (EP, O&M)

- Large opportunity in the Water Sector
  - Strong capabilities (ranked 3<sup>rd</sup> Globally 2014-2021<sup>(1)</sup>)
  - 55 years of experience on the water sector
  - 253 client certificates (key entry barrier)
  - Over 20 sector awards
  - Technical know-how with narrow competitive landscape
- **Energy follows water:** captive energy projects with a particular focus on those linked to water concessions
- **Services:** engineering, procurement and O&M increasing synergies and strengthening margins

3

### WATER CONCESSIONS

(+ 2 NEW CONCESSIONS IN CHILE)

2

### TRANSMISSION LINES CONCESSIONS AWARDED IN BRAZIL

5

### ASSETS IN ENERGY

NEW ASSET IN SOUTH AFRICA IN 2024<sup>(2)</sup>

2

### ROBUST FINANCIAL RESULTS AND NO RECOURSE LEVERAGE

Revenues H1'24 €306m (vs €196m in H1'23) | EBITDA<sup>(3)</sup> H1'24 €81m (vs €24m in H1'23)

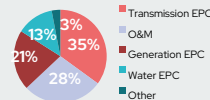
H1'24: €306m Revenues €81m EBITDA<sup>(3)</sup>

3

### DELIVERY IN 2024: STRONG INCREASE IN SERVICES CONTRACT BACKLOG<sup>(5)</sup>

Services backlog<sup>(5)</sup> increased to €1.2/1.6bn in Jun/Jul 2024 with attractive margins

€1.2/1.6bn Jun/Jul Backlog<sup>(5)</sup> 11.7% Net Project EBITDA Mg<sup>(4)</sup>



4

### ASSET ROTATION IN SPAIN AND 1 STRATEGIC AGREEMENT

Additional 54MW delivered under the agreement with CTG<sup>(6)</sup>



Source: Company information

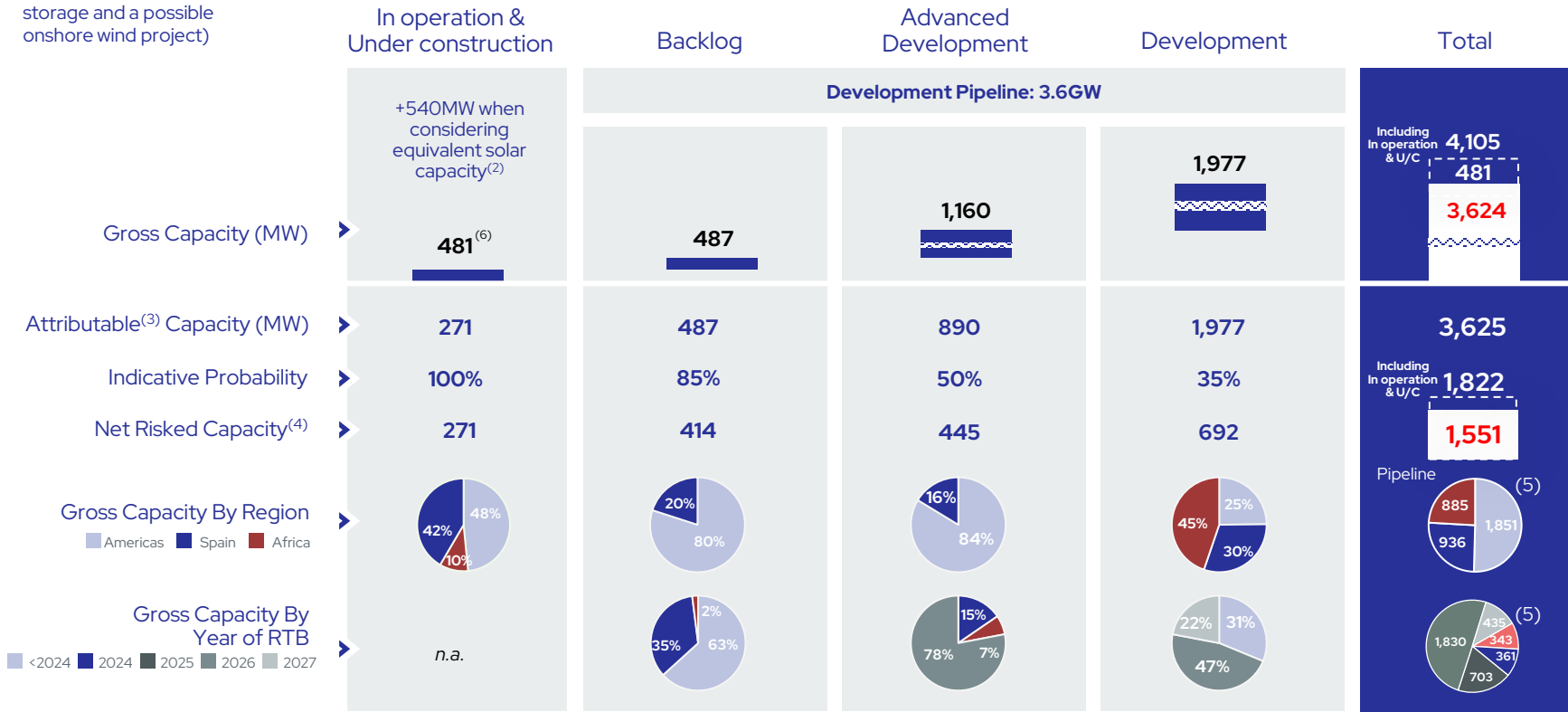
(1) Plant Suppliers by Awarded Desalination capacity (2014-2021). Source: IDRA Desalination & Reuse Handbook (2023 & 2024). GWI (2) Agreement for KHI Solar One acquisition executed in June 2024. Acquisition pending compliance with certain conditions. (3) EBITDA is an APM calculated as the sum of Operating profit and Amortization and charges due to impairments, provisions and amortizations. (4) Includes 1.0% central costs over project revenue. EBITDA Margin is an APM calculated as the division of EBITDA (defined as the sum of our Operating profit and Amortization and charges due to impairments, provisions and amortizations) by Net sales, expressed as a percentage. (5) Contract Backlog is an APM. It refers to the estimated value of work contracts awarded and signed pending execution that we expect will result in future revenue, adjusted to reflect: (i) changes in the scope of the contract as a result of change orders agreed with the client in projects developed under a lump-sum turnkey contract (i.e., a contractual agreement pursuant to which we agree to complete a project for a fixed price within a specified timeframe on a turnkey basis) or estimation adjustments in projects developed under a Front-End Engineering Design (FEED) and Open Book Estimate (OBE) scheme (i.e., projects in which a front-end engineering design study is done prior to the EPC project award (FEED) and/or projects in which detailed designed is advanced up to a level where project cost can be calculated with reasonable accuracy, at which stage we could be paid in any price adjustment structure, until later on the contract is converted into EPC lump-sum following a previously defined conversion method) in which the Group carries out a detailed analysis of the project, from the definition of the main processes and identification and selection of technologies to the definition and dimension of the auxiliary services and logistical needs of the plant, and (ii) fluctuations in the exchange rate of currencies other than the euro applicable to the projects. (6) 54 MW have been delivered to China Three Gorges as part of the agreement reached in 2023 to sell a portfolio of 619 MW of solar PV assets in Spain. Already rotated 250 MW to CTG (including the current transaction). Assets have been delivered at COD status.



# Appendix 1

Pipeline

Solar PV pipeline (including storage and a possible onshore wind project)







# Appendix 2

## Company Overview

## Management Leadership



**Enrique Riquelme**  
Executive Chairman

15 15



**Nacho Moreno**  
CEO

28 <1 CREDIT SUISSE

### Water



**Pablo Infante**  
Head of Water

28 28

### Energy



**Jose A. Hurtado**  
Head of Energy

28 3

### O&M



**Valerio Fernández**  
Head of O&M

25 24

## Corporate Functions



**José Olivé**  
CFO

31 <1



**Javier García**  
Head of Corporate Strategy

12 8



**Antonio Medina**  
General Secretary & Legal Services

25 7



**Raquel Alzaga**  
COO

24 2



**Alejandro Garcia**  
Chief Risk Officer

21 20





Years of Experience

Years at Cox/Abengoa
















## 2 concessions in Agadir<sup>(1)</sup> (🇲🇴 Morocco)

## Accra (🇬🇭 Ghana)<sup>(8)</sup>

Overview	275,000 m <sup>3</sup> /day reverse osmosis desalination plant in Agadir, Morocco divided in 2 plants			Operation of a 60,000 m <sup>3</sup> /day ultrafiltration + reverse osmosis desalination plant in Accra, Ghana	
Expansion	Increase of 50,000 m <sup>3</sup> /day capacity <sup>(3)</sup>	Investment: €100m	Increase of 75,000 m <sup>3</sup> /day capacity <sup>(3)</sup>	Discussing strategic alternatives for the plant with MIGA and lenders, including the possibility of a 10 year concession extension	
Capacity	 <p>1. SEDA (Drinking Water)</p> <p>150,000 m<sup>3</sup>/day<sup>(4)</sup></p>			 <p>2. AEB<sup>(2)</sup> (Irrigation)</p> <p>125,000 m<sup>3</sup>/day</p>	
Contract Type	Take-or-pay Water Purchase Agreement <sup>(6)</sup>			Water Purchase Agreement	
Off-Taker	<p>ONEE</p> <p>Government entity in charge of implementing water and sanitation country strategy</p> 			<p>GWCL</p> <p>State owned utility company responsible for potable water supply to all urban communities in Ghana</p> 	
Project Duration	2022 - 2049			2015 - 2040	
Ownership	51%			51% <sup>(6)</sup> / 56% <sup>(6)</sup>	
Partners	InfraMaroc			Sojitz Corporation and Hydrocol	
Payment Currency	Dirham			USD (Ultimately guaranteed by MIGA <sup>(7)</sup> )	
Financials (Revenue / EBITDA 2023A <sup>(9)</sup> )	€26m / €15m			€15m / €12m	

Source: Company information. (1) Certain local regulatory approvals are pending. (2) AEB plant investment is 76.08% subsidized. (3) Expected signing in H2 2024. (4) 76,500 m<sup>3</sup>/day capacity attributable. (5) 33,600 m<sup>3</sup>/day capacity attributable. (6) 51% is the company's indirect stake in the SPV. The company indirectly holds an interest over 51% political rights and 56% of economic rights. Hydrocol has 5% political rights but 0% economic rights. (7) A World Bank organization. The off-taker is a state-owned company guaranteed by government. Government is ultimately guaranteed by MIGA. (8) The Ghana water concession has been affected by delays in payment by the off-taker, leading to asset being in default of c.\$31.738m (equivalent to \$ 26.6 million in outstanding principal amount and the interest accrued on the outstanding principal amount since the maturity date in June 2024) under project finance facility. Cox, lenders, Ghanaian government and MIGA are currently exploring a proposal for the restructuring of the WPA and project finance, including the extension and refinancing of the outstanding senior debt on the back of the three MIGA (World Bank) guarantees to Cox, partner and lenders, with a maximum coverage of c.USD61.5 million, allocated as follows: (i) c. USD 11.1 million covering the risk of recovery of equity in favour of the shareholders of the Befesa SPV, expiring on 24 October 2032 (c.USD5.97 million of which is attributable to Cox); (ii) c.USD23.8 million covering the risk of repayment of subordinated debt (shareholder loans) in favour of the shareholders of Befesa SPV, expiring on 24 October 2026 (c.USD13.35 million of which is attributable to Cox); and (iii) c.USD26.6 million covering the risk of repayment of senior debt, expiring on 24 October 2024 (in line with the terms of the MIGA Guarantee for the senior loan debt, Befesa SPV commenced arbitration proceedings prior to the expiry of such guarantee from MIGA in order to seek further cover for an ulterior 24 months in the event of a breach of contract in case of a favorable arbitration award in favor of Befesa SPV).

## The group currently operates 5 projects

	PV		Solar Thermal Energy / Hybridization with Solar Thermal Energy		Bioenergy
	 Meseta de los Andes (Chile)	 San Javier I - PMGD (Chile)	 Solar Power Plant 1 (SPPI) <sup>(1)</sup> (Algeria)	 KHI <sup>(2)</sup> (South Africa)	 Sao Joao (Brazil)
Capacity / Generation	160MW <sup>(4)</sup> / 385GWh/year	3.0MW <sup>(5)</sup> / 4.9GWh/year	150MW <sup>(6)</sup> / 1,280GWh/year	50MW <sup>(7)</sup> / 100GWh/year	70MW <sup>(8)</sup> / 160GWh/year <sup>(18)</sup>
Contract Type	PPA DisCo 2016 & 2017	Stabilized Price Tariff	PPA contract	PPA	PPA <sup>(9)</sup>
PPA Price/Escalation (€/MWh)	€46 <sup>(15)</sup> / USA CPI	€54 <sup>(15)</sup> / USA CPI	€31 <sup>(15)</sup> / Algerian CPI <sup>(16)</sup>	€271 <sup>(15)</sup> / South Africa CPI	€51 <sup>(15)</sup> / Brazil CPI
PPA Tenor	2024-2044 (20 years)	n.a.	2011-2036 (25 years)	2016-2036 (20 years)	n.a.
Off-taker	Chilean Distribution Companies	Chilean Distributed Companies	Sonatrach	Eskom LTD	Brazilian Dist. Companies <sup>(9)</sup>
Ownership	30%	100%	51%	51%	100%
Partners		n.a.	 15%  14% New Energy Algeria 1 <sup>(10)</sup> 20%	 and Newshelf	n.a.
Existing Debt (€m)	-	-	34	100 <sup>(13)</sup>	-
Payment Currency	USD	USD	Dinnars	ZAR	Brazilian Real
Financials (Revenue / EBITDA 2023A <sup>(19)</sup> )	€22m / €5m <sup>(10,15)</sup>	First year operation	€41m / €26m <sup>(12)</sup>	n.a.	€84m / €49m
Other Key considerations	Operated by the Group (PPA, financing, O&M) and 30% economic rights of projects + preferred dividend <sup>(14)</sup>	A part of a broader portfolio of 42MW in total	Opportunity to refinance in 2026	Not included in group financials	3 revenue streams: • Sale of Sugar • Sale of Bioethanol • Sale of Electricity
<div>  Technology diversification            Geographical diversification            State-owned off-takers            Vertical integration         </div>					



# Appendix 3

Medium Term  
Outlook

## Today's Water Concessions

	SEDA <sup>(1)</sup>	AEB <sup>(1)</sup>	Accra
<b>Capacity</b> (m <sup>3</sup> /day)	• 150,000	• 125,000	• 60,000
<b>Availability</b>	• 95%-100%	• 95%-100%	• ~75% in the short-term • 100% in the medium term
<b>Tariff</b> (m <sup>3</sup> /day)	• €0.8299 • Indexed to local inflation	• €0.4676 • Indexed to local inflation	• Fixed: €0.7158 linked to USD inflation • Variable: €0.0911
<b>Avg. Target EBITDA Margin</b> (over asset life)	• 50%-55%	• 5%-10%	• 60%-65%
<b>EBITDA / m<sup>3</sup>(3)</b> (€)	• €150-€160	• €10-€15	• €120-€140
<b>Capex<sup>(4)</sup> / Useful Life</b>	• n.a. <sup>(5)</sup> • End of useful life: 2049	• n.a. <sup>(5)</sup> • End of useful life: 2049	• n.a. <sup>(5)</sup> • End of useful life: 2040
<b>Gross Debt / Gearing<sup>(6)</sup></b>	• ~€139m gross debt • 6.5% interest	• No project finance <sup>(7)</sup> • ~€9m VAT payables <sup>(8)</sup>	• ~€39m gross debt • L6M + 5.5% interest
<b>COX Stake</b>	• 51%	• 100%	• 56%

## Tangible Growth Opportunities

SEDA + AEB Expansion	2024 & 2025 Opportunities	Further Near-Term Opportunities
<ul style="list-style-type: none"> <li>• 50,000 (drinking)</li> <li>• 75,000 (irrigation)</li> </ul>	<ul style="list-style-type: none"> <li>• ~1,407,000 (COD 2026)</li> <li>• ~473,000 (COD 2027)</li> </ul>	<ul style="list-style-type: none"> <li>• Additional growth from identified opportunities</li> </ul>
<ul style="list-style-type: none"> <li>• In line with SEDA / AEB projects</li> </ul>	<ul style="list-style-type: none"> <li>• In line with SEDA</li> </ul>	
<ul style="list-style-type: none"> <li>• ~€100m<sup>(8)</sup></li> <li>• COD Dec-2025</li> <li>• Useful life: 27 years</li> </ul>	<ul style="list-style-type: none"> <li>• ~€1,000 / m<sup>3</sup></li> <li>• 2 years construction</li> <li>• Useful life: 27 years</li> </ul>	
<ul style="list-style-type: none"> <li>• Unlevered<sup>(9)</sup></li> <li>• 80% of capex funded by Moroccan Government</li> </ul>	<ul style="list-style-type: none"> <li>• 70%-75% gearing</li> <li>• 15-year term</li> <li>• 6.5% interest</li> </ul>	<ul style="list-style-type: none"> <li>• In line with 2024/25 opportunities</li> </ul>
<ul style="list-style-type: none"> <li>• SEDA expansion: 51%</li> <li>• AEB expansion: 100%</li> </ul>	<ul style="list-style-type: none"> <li>• 51%</li> </ul>	

Funded via IPO proceeds

Source: Company information.

Note: The contents of this page may constitute or include forward looking statements, which are based on current expectations, projections and assumptions about future events, including statements regarding objectives, goals, strategies, outlook and growth prospects and future plans, events or performance and potential for future growth. There can be no assurance that any such forward looking statements will come to pass or will be achieved. Undue influence should not be given to, and no reliance should be placed on, any forward-looking statement included in this page.

Note: Outlook prepared on June 20, 2024.

(1) Certain local approvals are pending. (2) Converted from USD to EUR at 0.94 FX rate, and from MAD to EUR at 0.09 FX rate as of 14/06/2024. (3) Annual EBITDA divided by daily desalination capacity in m<sup>3</sup>. (4) Total construction capex. Maintenance capex is included under O&M. (5) No capex expected as concession already under operations. (6) Gross debt for the asset as of June 2024 (not just for the proportionate stake of Cox). (7) No project finance debt, as subsidized by Moroccan Government. (8) VAT payables maturing on 31<sup>st</sup> January 2026 and interest rate of 5.25%. (9) 80% funded by the Moroccan Government and 20% funded by SEDA and AEB shareholders.

## Awarded Concessions

## Growth Opportunities

	Brazil		Chile	Additional Opportunities
Capacity (m <sup>2</sup> /day)				
Length	• 108 km	• n.a. (extension of substation)	• 575 km	• 4,830 km
Availability Tariff (€ / km day)	• €118 <sup>(1)</sup> , indexed to BRL inflation	• €2.1 m <sup>(4)</sup> indexed to BRL inflation	• €90-95 <sup>(1)</sup> , indexed to US inflation	
Avg. Target EBITDA Margin (over asset life)	• 85-90%	• 85-90%	• 85-90%	
Capex <sup>(2)</sup>	• ~€60m	• ~€22m	• ~€95m	
COD / Useful Life	• COD: 2027 • Useful Life: 30 years <sup>(3)</sup>	• COD: 2029 • Useful Life: 30 years <sup>(3)</sup>	• COD: 2027 • Useful Life: 30 years <sup>(3)</sup>	
Gearing	• ~75% gearing ratio • 15-year term • 6.5% interest	• ~80% gearing ratio • Sep-47 and Nov-51 • IPCA + 6.6% interest	• ~80% gearing ratio • 15-year term • 6.5% interest	• In line with Brazil and Chile projects
COX Stake	• 100%	• 100%	• 100%	
	Funded via IPO proceeds			

## In Operation

	SPP1 <sup>(1)</sup>	KHI
Gross Capacity / Production	• 1,280 GWh	• 100 GWh, increasing to 135-145 GWh in the short-term
PPA Price / Revenue (€ / MWh)	• ~€49 <sup>(3)</sup> until 2025 • €31 <sup>(3)</sup> from 2026, indexed to Algerian CPI	• €271 <sup>(3)</sup> , indexed to South African CPI
Avg. Target EBITDA Margin (over asset life)	• 35%-40%	• 70%-75%
Capex(5) / Useful Life(6)	• <i>n.a.</i> <sup>(7)</sup> • End of useful life: 2036 HI, potentially extended	• <i>n.a.</i> <sup>(7)</sup> • End of useful life: Jan-2036, potentially extended
Target COX Ownership	• 51%	• 51%
Gross Debt / Gearing <sup>(9)</sup>	• ~€27m gross debt • 3.75% interest	• ~€95m gross debt • 13.57% interest

Sao Joao	Chilean Solar PV
• 160 GWh <sup>(2)</sup>	• Meseta de los Andes: 385 GWh • San Javier: 4.9 GWh
• ~0%-1% Revenue CAGR	• Meseta de los Andes: €46 <sup>(3)</sup> , indexed to US CPI • San Javier: €54 <sup>(3)</sup> , indexed to US CPI
• 35%-40%	• 75%-80%
• <i>n.a.</i> <sup>(7)</sup> • End of useful life: <i>n.a.</i> <sup>(8)</sup>	• Meseta: <i>n.a.</i> <sup>(7)</sup> • San Javier: €0.7m / MW • Useful life: 30 years
• 100%	• Meseta de los Andes: 30% • San Javier: 100%
• <i>n.a.</i>	• Meseta: ~€108m gross debt at 2.75% interest • San Javier <sup>(10)</sup> : 75% gearing, 15-year term, 6.50% interest



Acquisition pending compliance with certain conditions<sup>(4)</sup>

Source: Company information.

Note: The contents of this page may constitute or include forward looking statements, which are based on current expectations, projections and assumptions about future events, including statements regarding objectives, goals, strategies, outlook and growth prospects and future plans, events or performance and potential for future growth. There can be no assurance that any such forward looking statements will come to pass or will be achieved. Undue influence should not be given to, and no reliance should be placed on, any forward-looking statement included in this page.

Notes: (1) Certain local approvals are pending. (2) 60GWh production (out of the total 160GWh) dedicated to self-consumption. (3) Converted from USD to EUR at 0.94 FX rate as of 14/06/2024. (4) Agreement for KHI CSP Plant (South Africa) acquisition executed in June 2024. Acquisition pending compliance with certain conditions. (5) Total construction capex. Maintenance capex is included under O&M. (6) Excludes construction period of c. 1 year. (7) No capex expected as concession already under operations. (8) Ongoing maintenance programme through existing O&M contract. (9) Gross debt for the asset as of June 2024 (not just for the proportionate stake of Cox). (10) Project fully equity-funded. COX expects to raise project finance debt at the terms indicated above.

Note: Outlook prepared on June 20, 2024.

## Renewable Energy Pipeline

Captive Energy Projects (Solar PV)	Other Pipeline
<b>1a</b> Energy follows water: 906 MW <b>1b</b> Development next to existing projects: 515 MW	<b>2</b> Selective Development: 1.6 GW <b>3</b> Asset rotation 0.6 GW
• €35 <sup>(3)</sup> -50 <sup>(3)</sup> , indexed to US CPI	• €30 <sup>(3)</sup> -45 <sup>(3)</sup> , indexed to US CPI
• 75%-80%	
• Capex: €0.5-0.6m / MW • Useful life: 30 years	• In line with Captive Energy Projects, with capex on high end of the range and slightly lower gearing
• 51%	
• 80% gearing • 15-year term • 6.50% interest	
Funded via IPO proceeds	



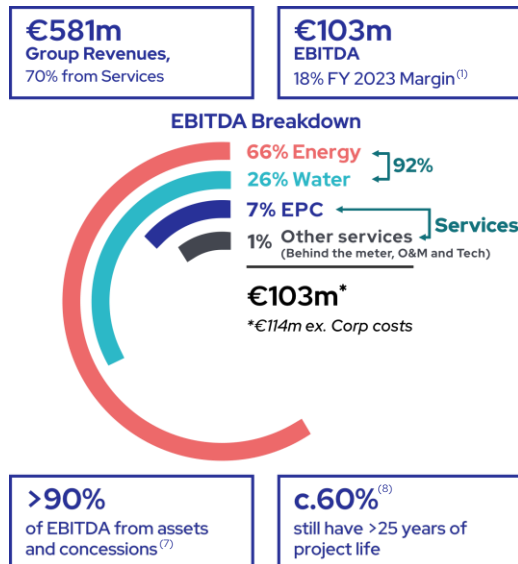
	Historicals (2023A)	Medium-Term Outlook <sup>(1)</sup>
EP(C)	<ul style="list-style-type: none"> <li>• Revenues: €318m</li> <li>• EBITDA: €38m</li> </ul>	<ul style="list-style-type: none"> <li>• Target cumulative revenues of c.€6.0–7.0bn in the medium term, with higher ramp-up in the short-term</li> <li>• No capex expected except for limited needs in transmission projects</li> </ul>
O&M	<ul style="list-style-type: none"> <li>• Revenues: €89m</li> <li>• EBITDA: €14m</li> </ul>	<ul style="list-style-type: none"> <li>• Target incremental annual revenues of c.€70–80m</li> <li>• No capex expected</li> </ul>
Group SG&A (central cost + corporate cost)	<ul style="list-style-type: none"> <li>• c.€48m <i>(excluding ~€5m of extraordinary costs)</i></li> </ul>	<ul style="list-style-type: none"> <li>• Leverage existing corporate structure to support medium term growth</li> </ul>
Change in Net Working Capital	<ul style="list-style-type: none"> <li>• €(31)m</li> </ul>	<ul style="list-style-type: none"> <li>• Cash generation of 9%-10% over EPC revenues</li> </ul>
Recourse Net Leverage	<ul style="list-style-type: none"> <li>• (0.2x)</li> </ul>	<ul style="list-style-type: none"> <li>• Leverage existing corporate structure to support medium term growth, with an up to 1.0x recourse net leverage target</li> </ul>
Envisaged Dividend Policy	<ul style="list-style-type: none"> <li>• No dividend envisaged in the medium term</li> </ul>	



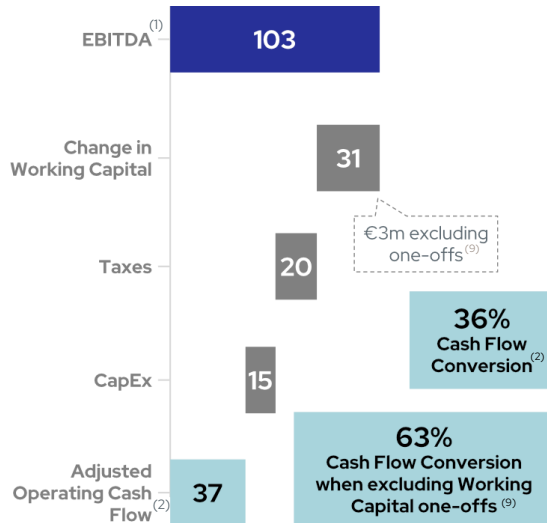
# Appendix 4

Financial Information

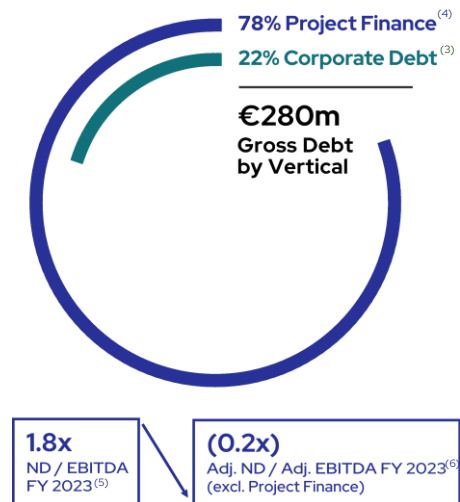
### 2023 Key Financial Highlights



### Cash Flow Conversion (€m)



### Capital Structure



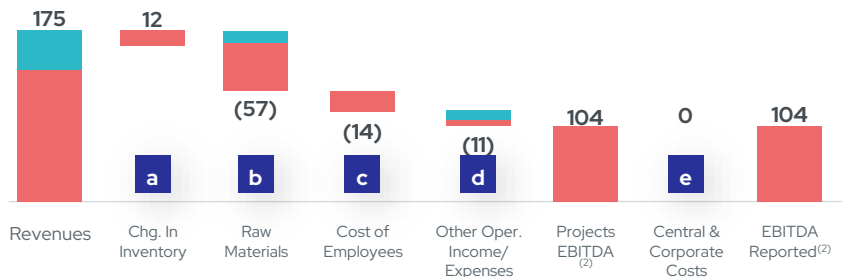
Source: Company information

Note: Abengoa S.A.'s productive units have only been consolidated within the Company's results since the date on which the acquisition took effect pursuant to the terms of the Share Purchase Agreement (April 18, 2023). Therefore, the Group's consolidated statement of income and the Group's consolidated statement of cash flows for the year ended December 31, 2023 include (i) twelve months of operations of the Company and (ii) approximately nine months of operations of the Abengoa productive units. 1) EBITDA is an APM calculated as the sum of Operating profit and Amortization and charges due to impairments, provisions and amortizations. EBITDA excluding corporate costs (€11m). 2) Adjusted operating cash flow is an APM calculated as EBITDA less changes in working capital, capital expenditures and taxes. 3) Debt with recourse sitting at corporate level, composed of debt with credit institutions and lease liabilities. 4) Debt without recourse sitting on the 2 water concessions and SPPI energy Project. 5) Net Debt/EBITDA is an APM calculated as Net Debt defined as the sum of the Group's Debt with credit institutions and others and Project finance debt minus Cash and cash equivalents divided by EBITDA. 6) Adj. Net Debt/ Adj. EBITDA is an APM calculated as Adjusted Net Debt (comprised of debts with credit institutions, plus lease liabilities and other financial liabilities, less cash and cash equivalents) divided by Adjusted EBITDA (comprised of EBITDA excluding concessions). 7) €103m reported EBITDA includes corporate and other costs (€11m). EBITDA split by business unit is calculated over EBITDA excluding corporate costs (€114m). 8) Calculated as EBITDA contribution of Agadir's two water concessions and Brazil bioenergy project, all divided by Group EBITDA excluding corporate costs. 9) Normalized Cash Flow Conversion is an APM calculated as Adjusted Operating Cash Flow minus one-off working capital expenses pertaining to the Centro Morelos, Dewa, Agadir, Salalah, Rabigh and Taweelah projects. These one-off working capital expenses pertain to expenses incurred prior to the acquisition of Abengoa S.A.'s productive units.

## Assets & Concessions

(Dec-2023, €m)

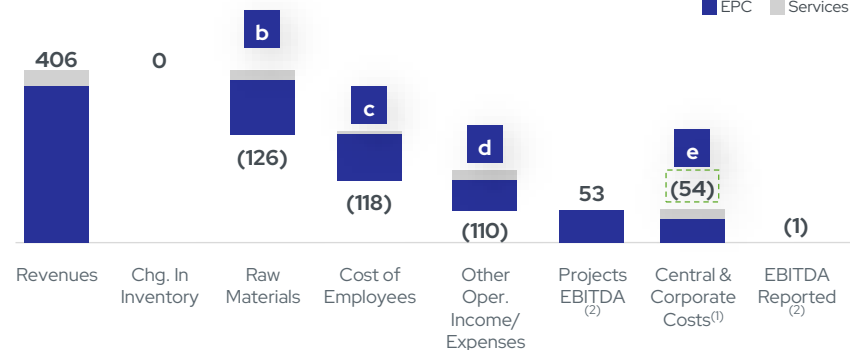
Generation Water



## Services (EPC & Other Services)

(Dec-2023, €m)

EPC Services



**a** Mainly linked to change of inventories of bioenergy plant

**b** Mainly linked to procurement in bioenergy plant as well as small purchases in other concessions

**c** Largely bioenergy employee costs

**d** Mainly Agadir energy cost

**e** No central or corporate costs allocated

**b** Mainly linked to procurement in transmission EPC

**c** Mainly linked to employees and operators of EPC projects

**d** Mainly rentals, external services, travel expenses and utilities

**e** Portion of central costs are allocated to EPC and other services division in reported figures. See previous page for further detail



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