

**COX**

**CMD**

Capital Markets Day **2025**



16 October 2025



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|                                                                                     |                                                         |                |
|-------------------------------------------------------------------------------------|---------------------------------------------------------|----------------|
|    | Welcome and Business Lunch                              | 12:00 PM (BST) |
|    | Presentations                                           | 1:00 PM (BST)  |
| 1                                                                                   | Strategic Vision                                        |                |
| 2                                                                                   | Business Update                                         |                |
| 3                                                                                   | Mexico: A transformational acquisition                  |                |
| 4                                                                                   | The new Cox: What will Cox become after the acquisition |                |
|    | Coffee Break                                            |                |
| 5                                                                                   | Strategic Roadmap                                       |                |
| 6                                                                                   | Financial Targets                                       |                |
| 7                                                                                   | Closing Remarks                                         |                |
|  | Break                                                   |                |
| 8                                                                                   | Q&A                                                     | 3:00 PM (BST)  |
|  | Exit Drinks                                             | 4:00 PM (BST)  |





# Speakers



**Enrique Riquelme**  
Executive Chairman



**Nacho Moreno**  
CEO



**José Olivé**  
CFO



**Javier García**  
CSO



Capital Markets Day **2025**

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**Enrique Riquelme**  
Executive Chairman

# Strategic Vision



The Company was successfully **listed on the Spanish Stock Exchange in 2024** despite challenging market conditions.

- Since then, the company has **achieved every commitment acquired at IPO**
- The company has gained **Credibility and Trust** from stakeholders: *Regulators, Banks, Investors, Clients, Suppliers, etc.*

In July 2025, we announced **the acquisition of Iberdrola Mexico**

- A transformational transaction for the company that paves the way for the company's future strategy

Today, we will walk you through:

- The **main achievements accomplished since the IPO**
- **Details on the Iberdrola Mexico Acquisition** (*Why, What and How*)
- Our **2026-2028 Road Map**



# Consistently delivering on our commitments



Growth of our Asset Co. by **delivering** new assets and concessions...



... we have improved our margins and grown our **Backlog**...

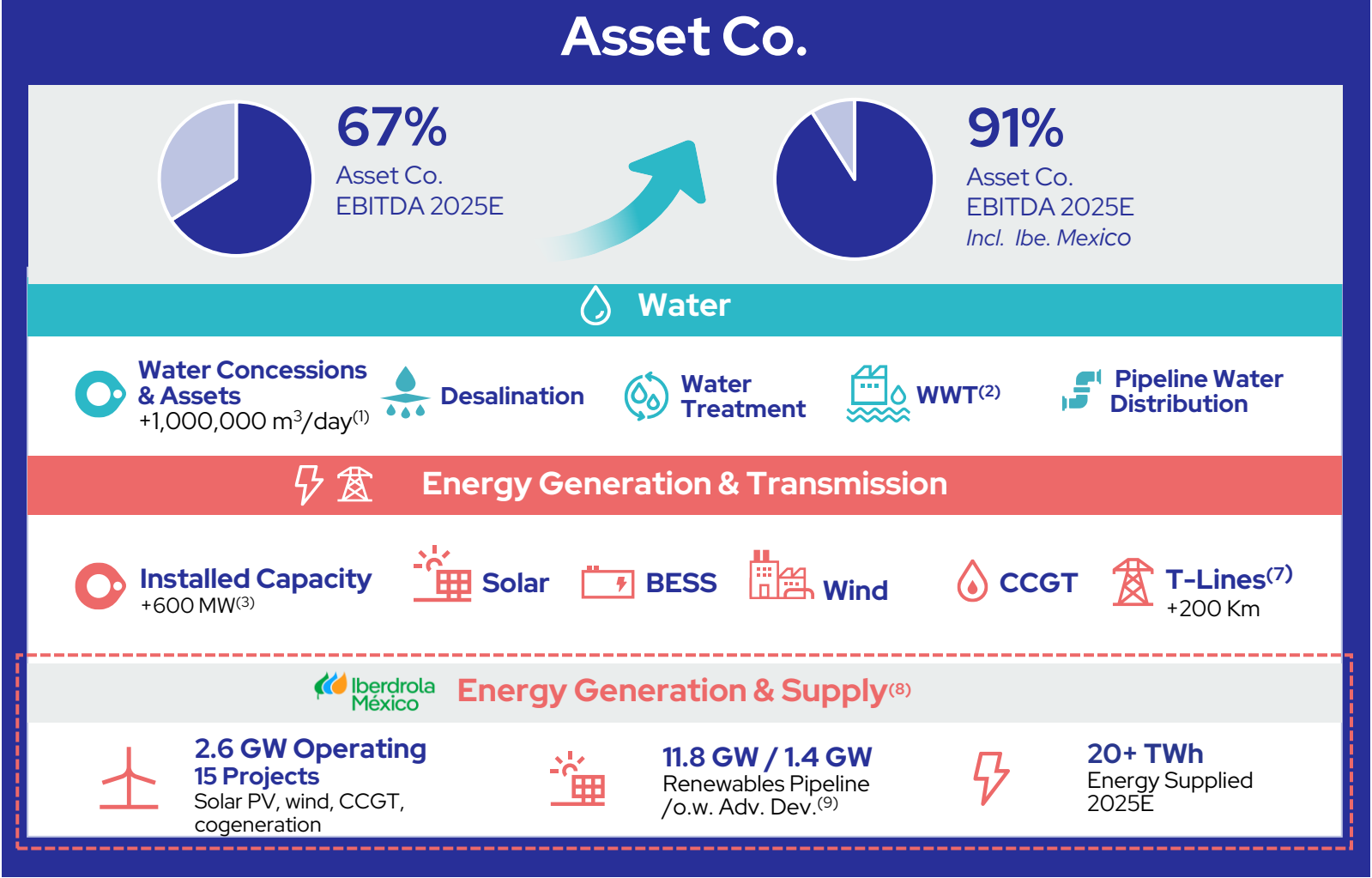


...resulting in **record Revenues, EBITDA and Cash Flow** generated...

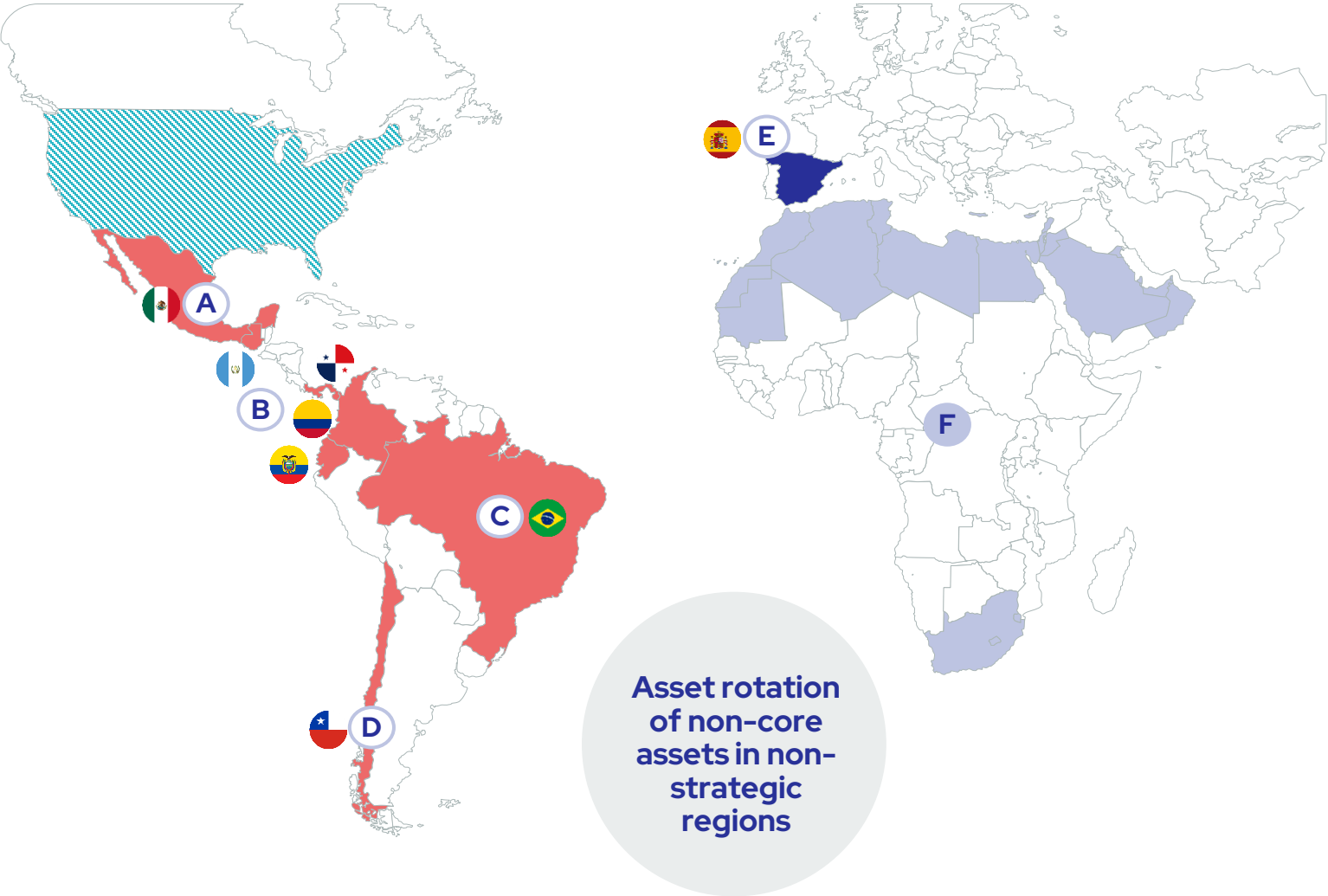


... preserving our **Financial Discipline and Investment Grade rating**









6 + 1   
**STRATEGIC  
REGIONS**

- |                      |                                      |
|----------------------|--------------------------------------|
| <b>A</b> MEXICO      | <b>E</b> SPAIN                       |
| <b>B</b> CENTRAL ARC | <b>F</b> MIDDLE EAST & AFRICA (ME&A) |
| <b>C</b> BRAZIL      | -----                                |
| <b>D</b> CHILE       | UNITED STATES                        |

# 2026-2028 Organic Investment Plan

|                                                                                                                                                            |  PV |  BESS |  Wind |  Gas |  Energy Transmission |  Water | CAPEX                                                                                              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|
|  MEXICO                                                                   | 1,650 MWp                                                                            | 6,300 MWh                                                                              | 250 MW                                                                                  | 500 MW                                                                                  | -                                                                                                       | 500k m <sup>3</sup> /day                                                                  | ~ €2,600m                                                                                          |
|  CENTRAL ARC                                                              | 910 MWp                                                                              | 1,100 MWh                                                                              | 90 MW                                                                                   | -                                                                                       | €200m                                                                                                   | -                                                                                         | ~ €850m                                                                                            |
|  BRAZIL                                                                   | 250 MWp                                                                              | 500 MWh                                                                                | -                                                                                       | -                                                                                       | €50m                                                                                                    | -                                                                                         | ~ €250m                                                                                            |
|  CHILE                                                                    | 450 MWp                                                                              | 1,200 MWh                                                                              | -                                                                                       | -                                                                                       | €100m                                                                                                   | 250k m <sup>3</sup> /day                                                                  | ~ €650m                                                                                            |
|  SPAIN                                                                    | 250 MWp                                                                              | 500 MWh                                                                                | -                                                                                       | -                                                                                       | -                                                                                                       | -                                                                                         | ~ €200m                                                                                            |
| MIDDLE EAST & AFRICA                                                                                                                                       | 200 MWp                                                                              | 400 MWh                                                                                | 45 MW                                                                                   | -                                                                                       | -                                                                                                       | 900k m <sup>3</sup> /day                                                                  | ~ €950m                                                                                            |
|                                                                                                                                                            | 3,710 MWp                                                                            | 10,000 MWh                                                                             | 385 MWp                                                                                 | 500 MW                                                                                  | €350m                                                                                                   | 1,650k m <sup>3</sup> /day                                                                |                                                                                                    |
|  Supported by an Asset Rotation policy and financial/local partnerships |                                                                                      |                                                                                        |                                                                                         |                                                                                         |                                                                                                         |                                                                                           | <br>~ € 5.5bn |

TOTAL CAPEX TO BE COMMITTED

~ € 5.5bn

€2.0bn



2026

€2,0bn



2027

€1,5bn

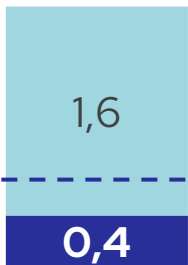


2028

TOTAL  
EQUITY  
~ € 1.1bn

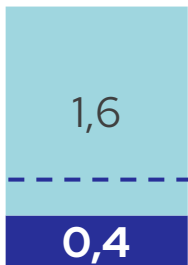
CAPITAL STRUCTURE

1,6



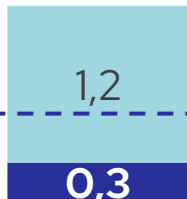
2026

1,6



2027

1,2



2028

■ Equity ■ Project Finance

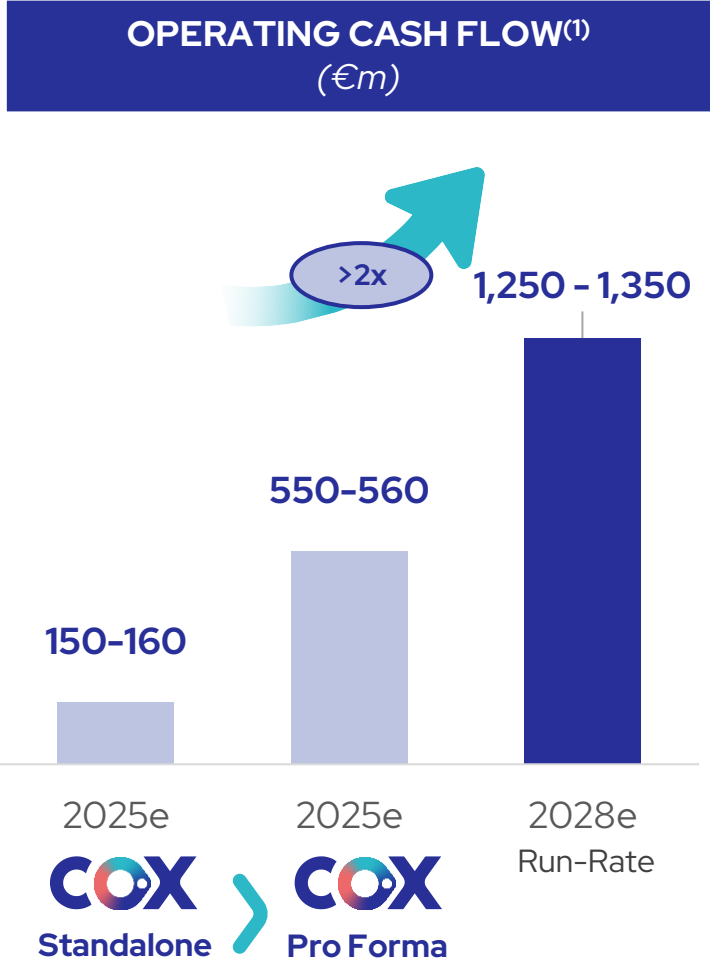
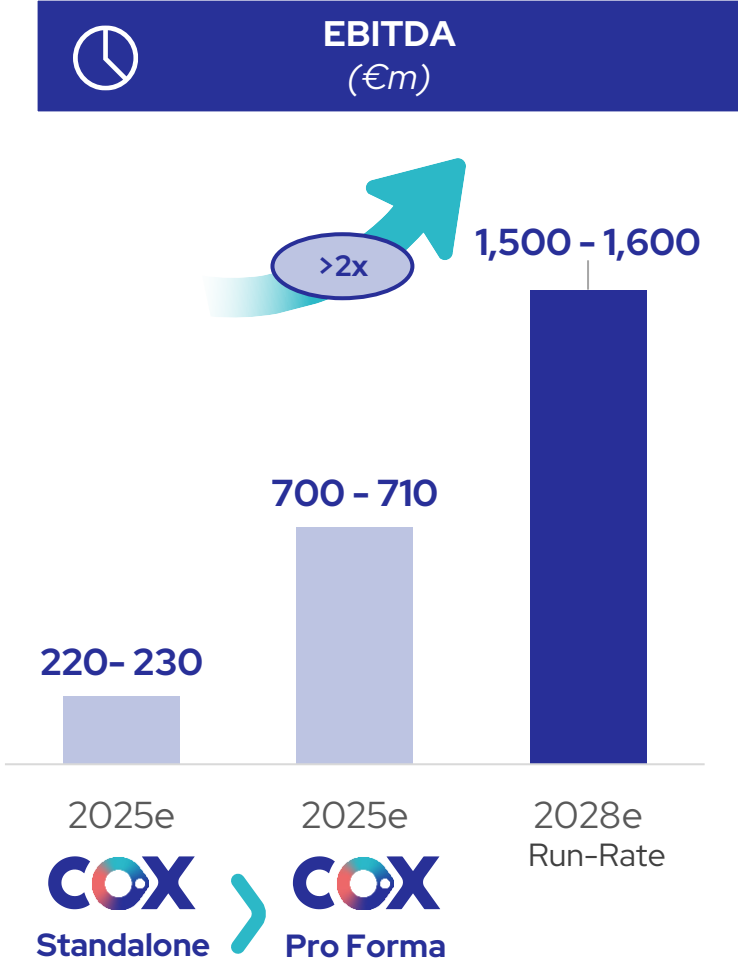
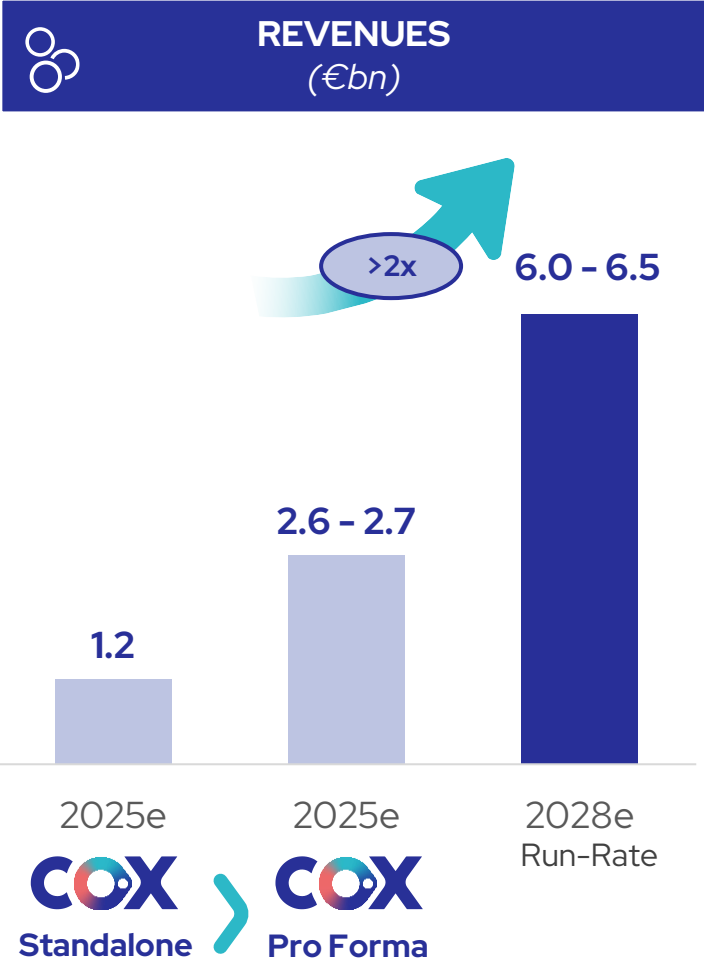
40%  
Op. Cash  
Flow

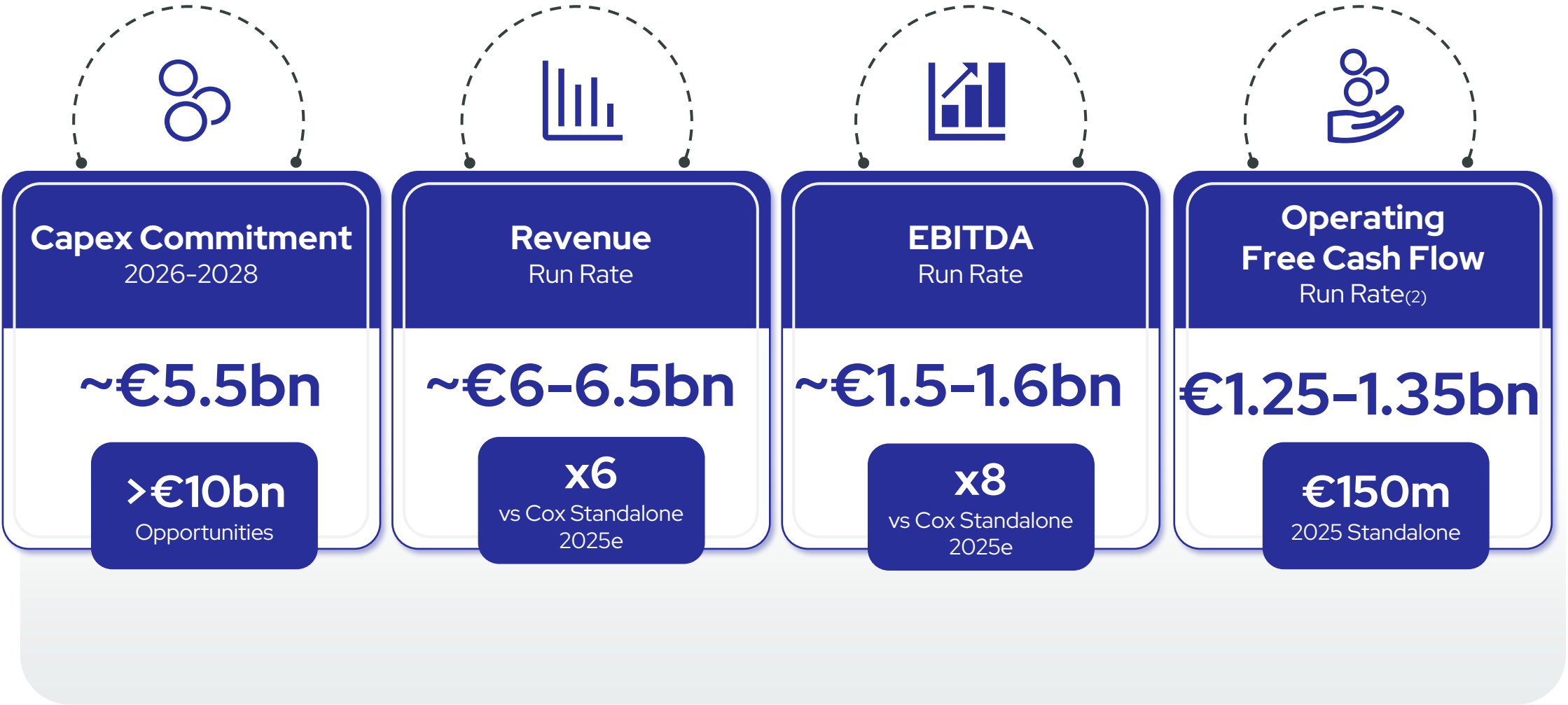
60%  
Asset  
Rotation

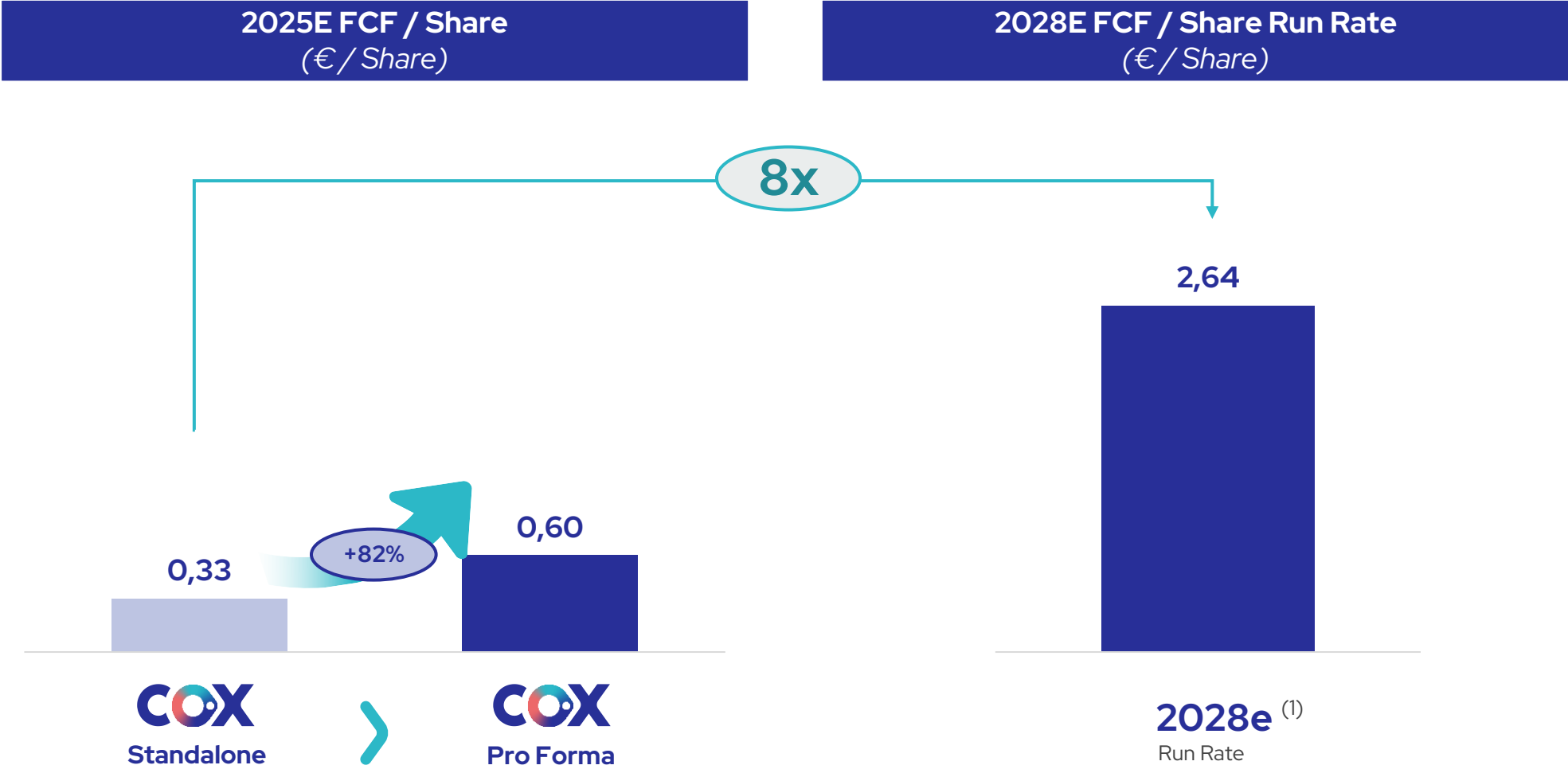


|                     | Today (2025e)  |                  | Plan 2026-2028 | TOTAL         |
|---------------------|----------------|------------------|----------------|---------------|
|                     | COX Standalone | Iberdrola México |                |               |
| Water               | +1,000k m³/day | -                | 1,650k m³/day  | 2,650k m³/day |
| Solar               | 410 MW         | 643 MW           | 3,710 MW       | 4,763 MW      |
| BESS                | -              | -                | 10,000 MWh     | 10,000 MWh    |
| Wind                | -              | 590 MW           | 385 MW         | 975 MW        |
| Gas                 | 220 MW         | 1,368 MW         | 500 MW         | 2,088 MW      |
| Energy Transmission | €150m          | -                | €350m          | €500m         |

€M









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**Nacho Moreno**  
CEO

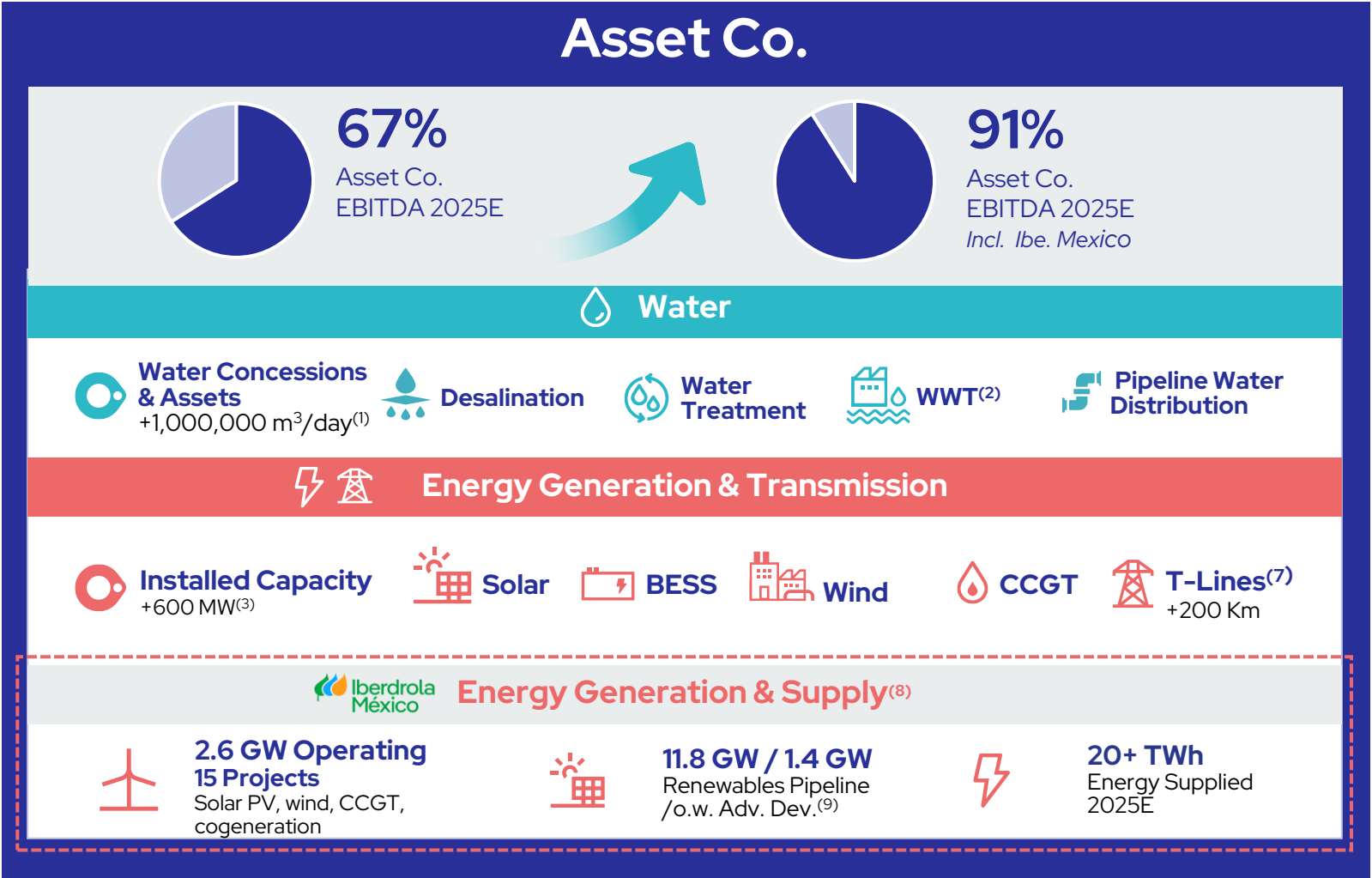
# Business Update

What is Cox today?





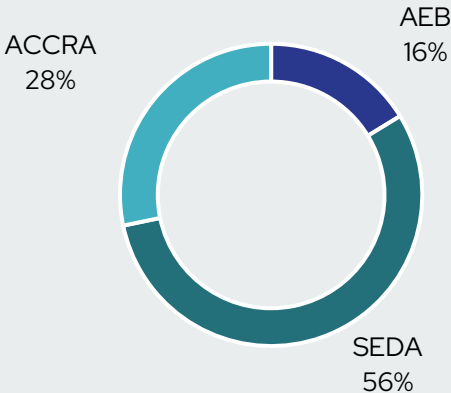
# Cox is a fully Integrated Utility of Water and Energy



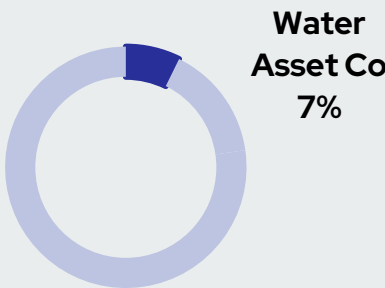
**FINANCIAL HIGHLIGHTS**

|               | H1 25 | 2025e       |
|---------------|-------|-------------|
| Revenues      | €40m  | €70m - €80m |
| EBITDA        | €22m  | €45m - €50m |
| EBITDA Margin | 55%   | 64%         |

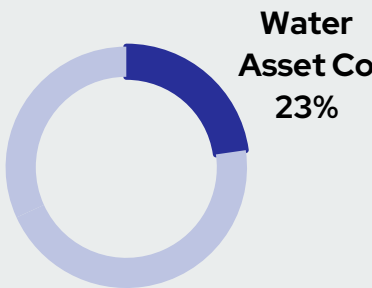
**REVENUES BREAKDOWN BY CONCESSION**



**REVENUES**



**EBITDA**



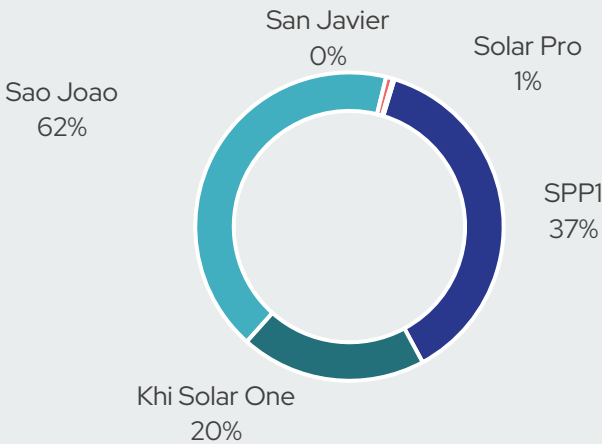
**OPERATIONAL HIGHLIGHTS**

|  |                                                 |                                                                          |
|--|-------------------------------------------------|--------------------------------------------------------------------------|
|  | <b>Drinking Water &amp; Irrigation</b>          | 3 Operating Concessions <sup>(1)</sup><br><b>335,000 m³/day</b>          |
|  | <b>Reverse Osmosis &amp; WWTP<sup>(3)</sup></b> | 3 Awarded Concessions/assets <sup>(2)</sup><br><b>710,000 m³/day</b>     |
|  | <b>+10 years</b>                                | Strategic Alliance with<br><b>Amea Power</b>                             |
|  | <b>Availability 95-100%</b>                     | Opportunities Under bidding process<br>(2025-27)<br><b>3,850k m³/day</b> |

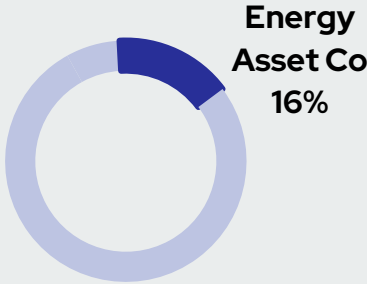
**FINANCIAL HIGHLIGHTS**

|               | H1 25 | 2025e         |
|---------------|-------|---------------|
| Revenues      | €73m  | €160m - €170m |
| EBITDA        | €35m  | ~€110m        |
| EBITDA Margin | 47%   | 59%           |

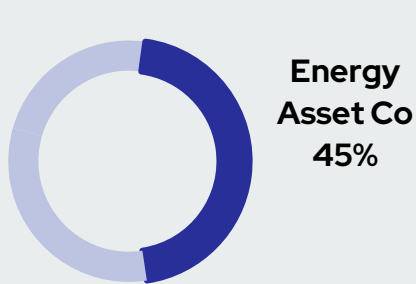
**REVENUES BREAKDOWN BY ASSET**



**REVENUES**



**EBITDA**



**ENERGY GENERATION**

**Solar PV**  
**Solar Thermal**  
**Hybridization with Solar Thermal**  
**Bioenergy**

**7 Power Generation Operating Projects<sup>(1)</sup>**

**PPA**

**+5.5GW Pipeline<sup>(2)</sup>**

**PPA avg. tenor c.20 years**

**11 Generation Projects Awarded in 2025<sup>(3)</sup>**

**TRANSMISSION**

**3 Transmission Concessions Awarded**

**Brazil: 104 km T-Line & Substation**

**Ecuador: 80 km T-Line**

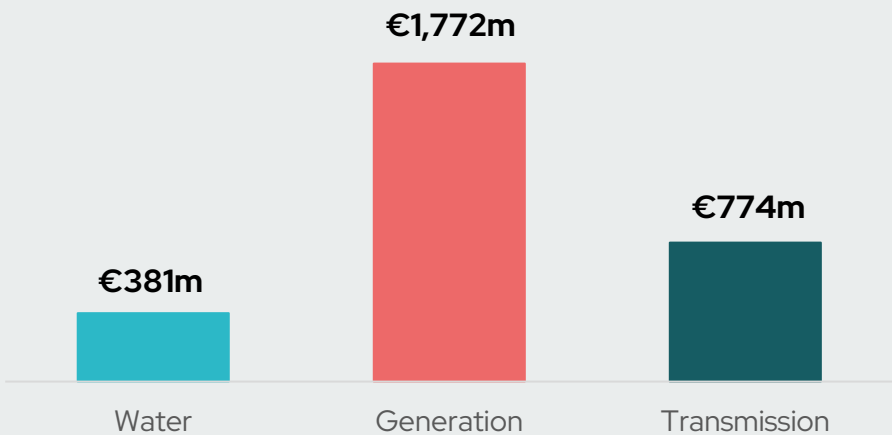
**Contract type Concessions**

**Useful Life 30 years**

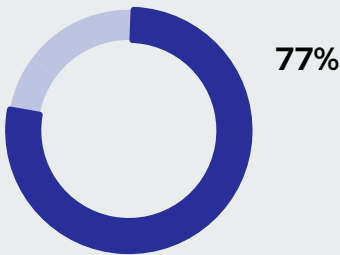
**FINANCIAL HIGHLIGHTS**

|               | H1 25 | 2025e        |
|---------------|-------|--------------|
| Revenues      | €385m | €770 - €850m |
| EBITDA        | €25m  | €65m - €70m  |
| EBITDA Margin | 6%    | 8%           |

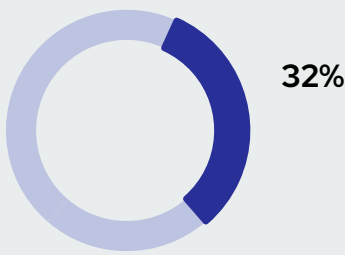
**BACKLOG BREAKDOWN BY TECHNOLOGY (SEP 25)**



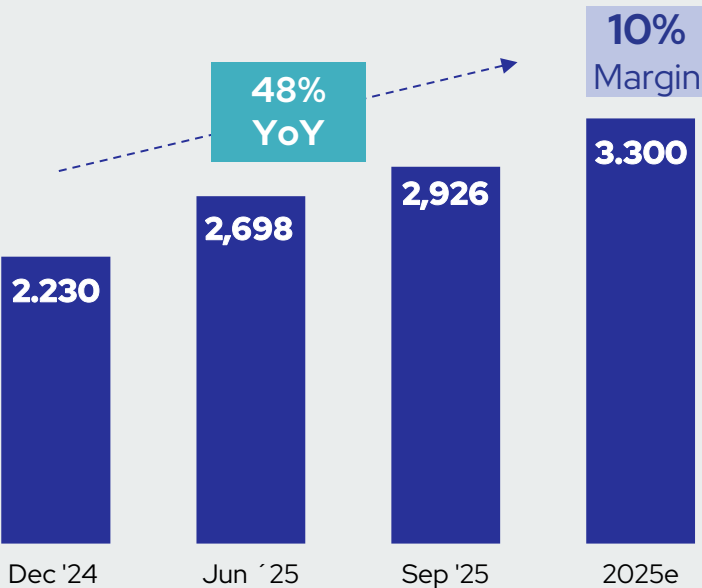
**REVENUES**



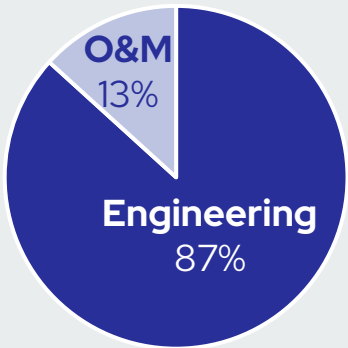
**EBITDA**



**SERVICES BACKLOG (SEP 25)<sup>(1)</sup>**



**BREAKDOWN BY Engineering & O&M**

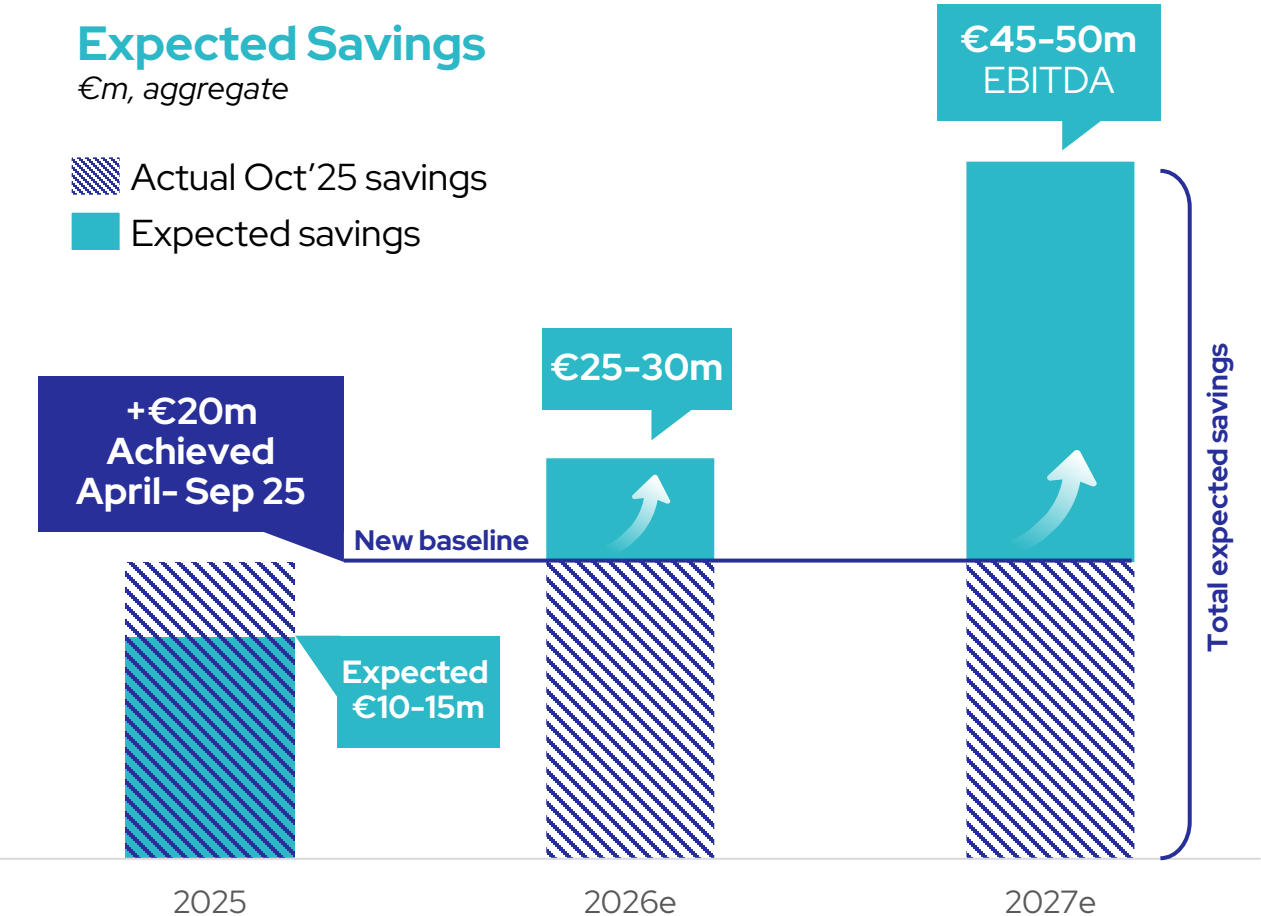


A 3-year transformation program to deliver over **€45m-€50m EBITDA improvement** through operational excellence, streamlined organization, and full integration, strengthening our path to long-term value creation

### Expected Savings

€m, aggregate

- Actual Oct'25 savings
- Expected savings



- 
**Revenue growth**  
Unlocking new revenue streams and boosting commercial efficiency
- 
**Operational Excellence**  
Driving maximum efficiency, quality and full digitalization across our operations
- 
**Organizational Alignment**  
Simplifying and aligning our organization with full focus on business and customer





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**Nacho Moreno**  
CEO



**Javier García**  
CSO

# Mexico

**A transformational  
transaction**

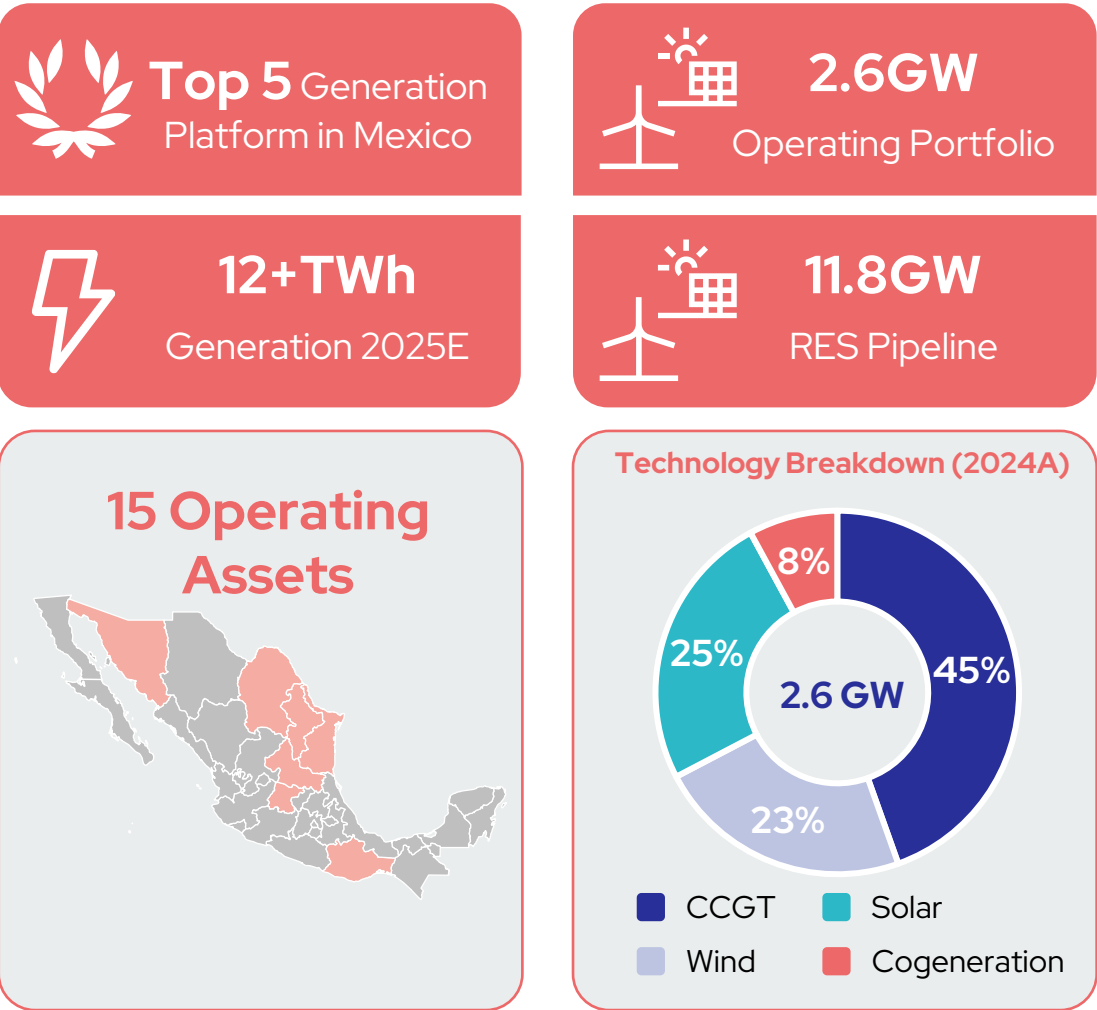


# Investment Thesis

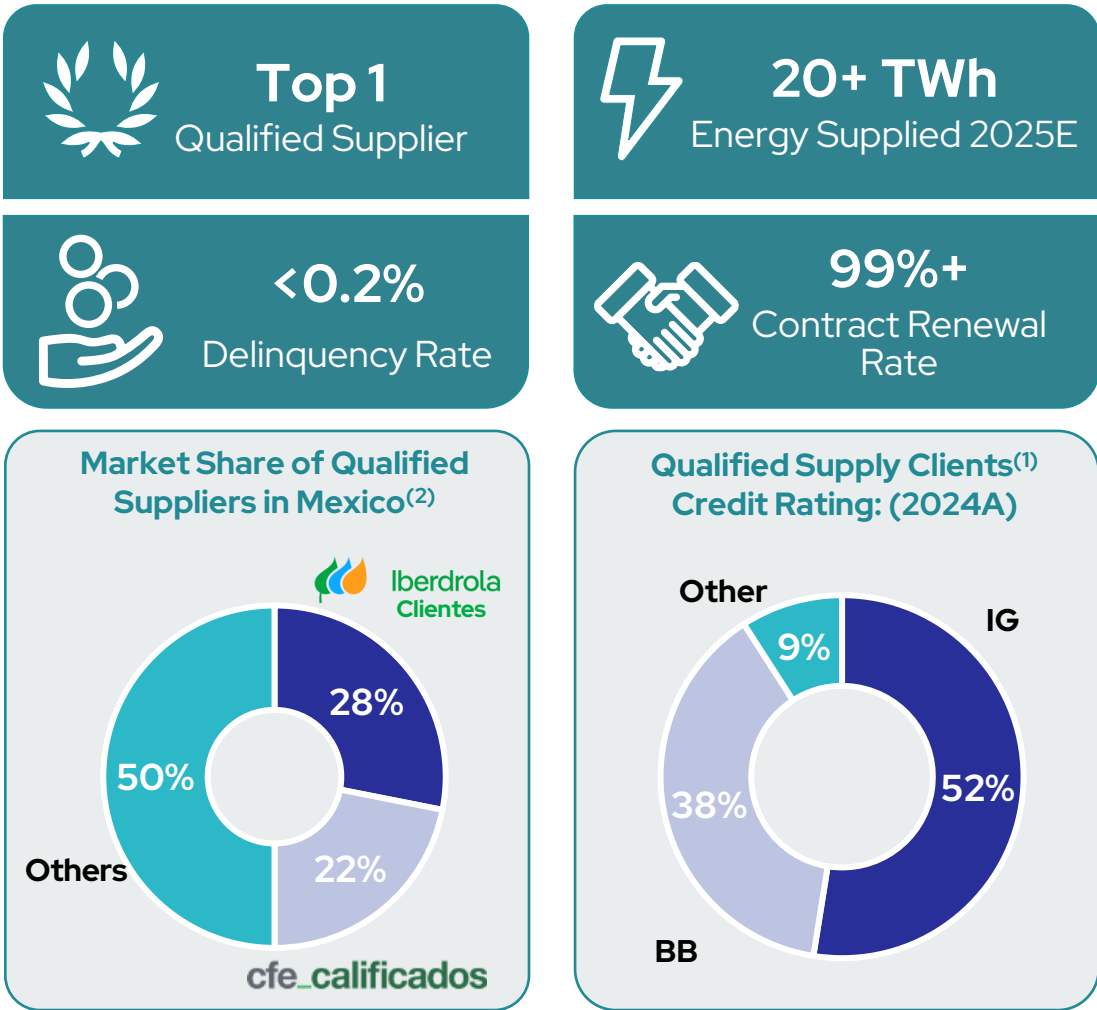
What have we acquired?



### Generation Business



### Supply Business

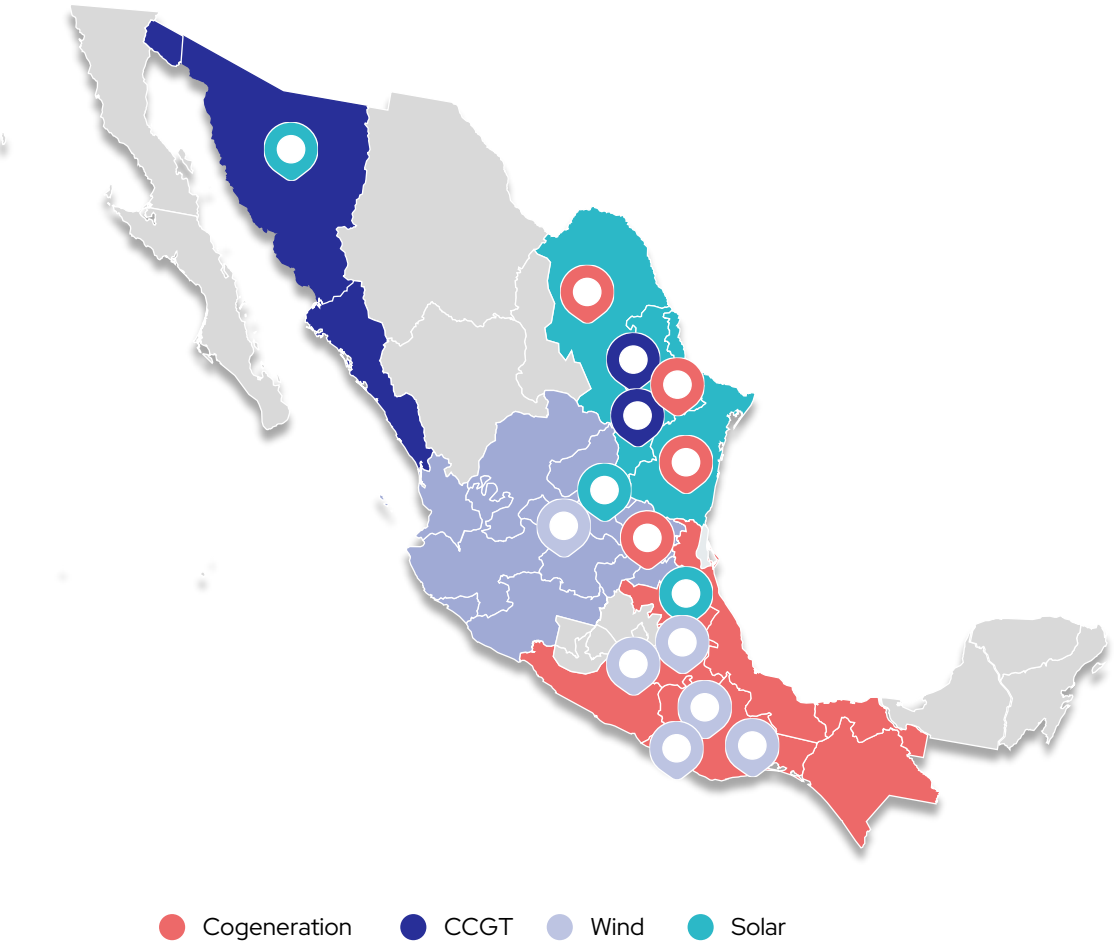


## Leading Energy Players in Mexico

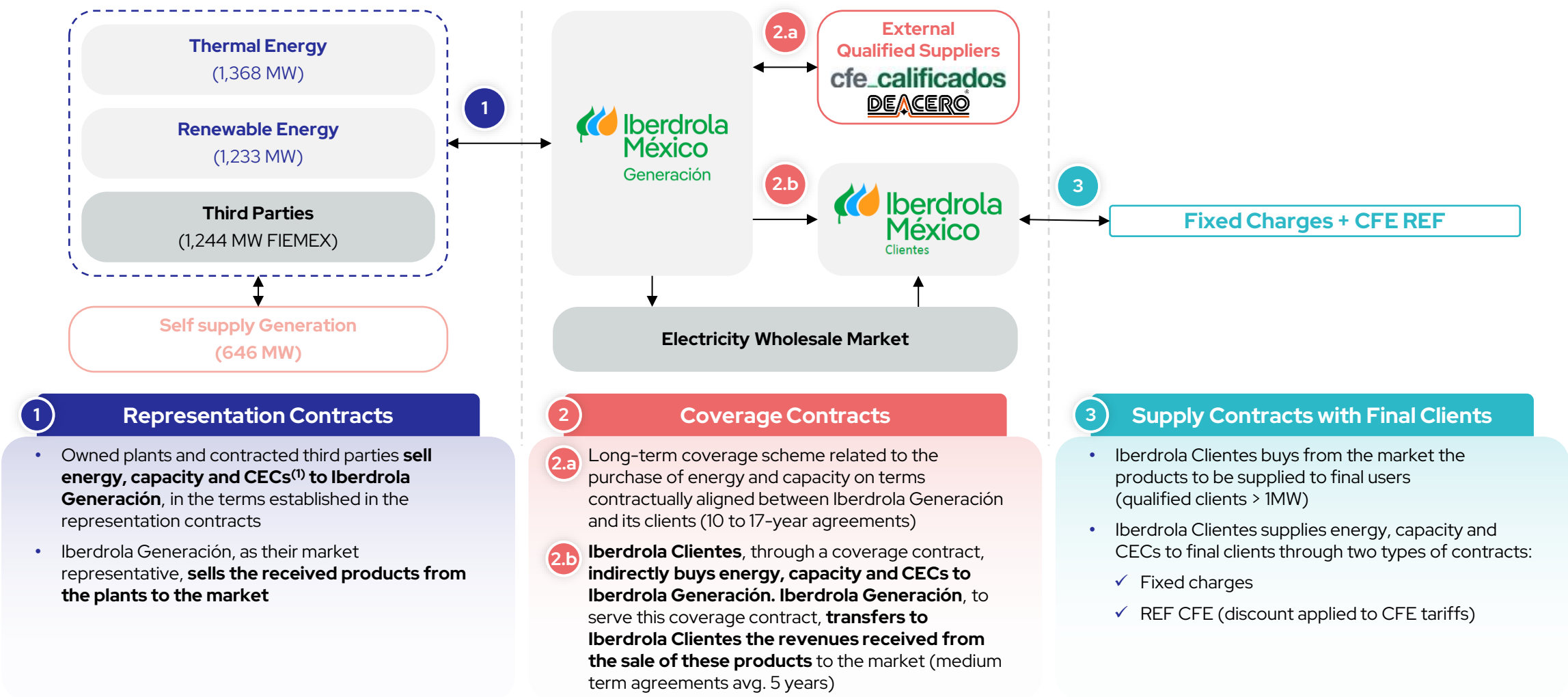
|                                                                                                                       | Ranking by Capacity <sup>(1)</sup> (MW) |       | Platform Establishment | Renewable Energy Focus | Strong Supply Division |
|-----------------------------------------------------------------------------------------------------------------------|-----------------------------------------|-------|------------------------|------------------------|------------------------|
| <b>FIEMEX</b>                                                                                                         | 8.436                                   |       | 1038,539 2024          | ✓                      | ✗                      |
|  <b>Saavi</b>                        | 3.612                                   | 131   | 3,743 2018             | ✓                      | ✗                      |
|  <b>ValiaEnergía</b>                 | 3.183                                   |       | 3,183 2017             | ✗                      | ✗                      |
|  <b>GPG</b><br>Grupo Naturgy         | 2.446                                   | 234   | 2,680 1997             | ✓                      | ✗                      |
|  <b>Iberdrola México</b>             | 1.368                                   | 1.233 | 2,601 1999             | ✓                      | ✓                      |
|  <b>KINO</b>                         | 1.738                                   |       | 1,738 2018             | ✓                      | ✗                      |
|  <b>Zuma Energía</b>                 | 1.330                                   |       | 1,330 2020             | ✓                      | ✗                      |
|  <b>enel</b>                       | 1.111                                   |       | 1,111 2008             | ✓                      | ✓                      |
|  <b>Cubico</b><br>Sociedad Anónima | 598                                     |       | 598 2019               | ✓                      | ✗                      |
|  <b>Dhamma Energy</b>              | 321                                     |       | 321 2013               | ✓                      | ✗                      |

■ Thermal ■ Renewable

## National total electricity generation (2023)

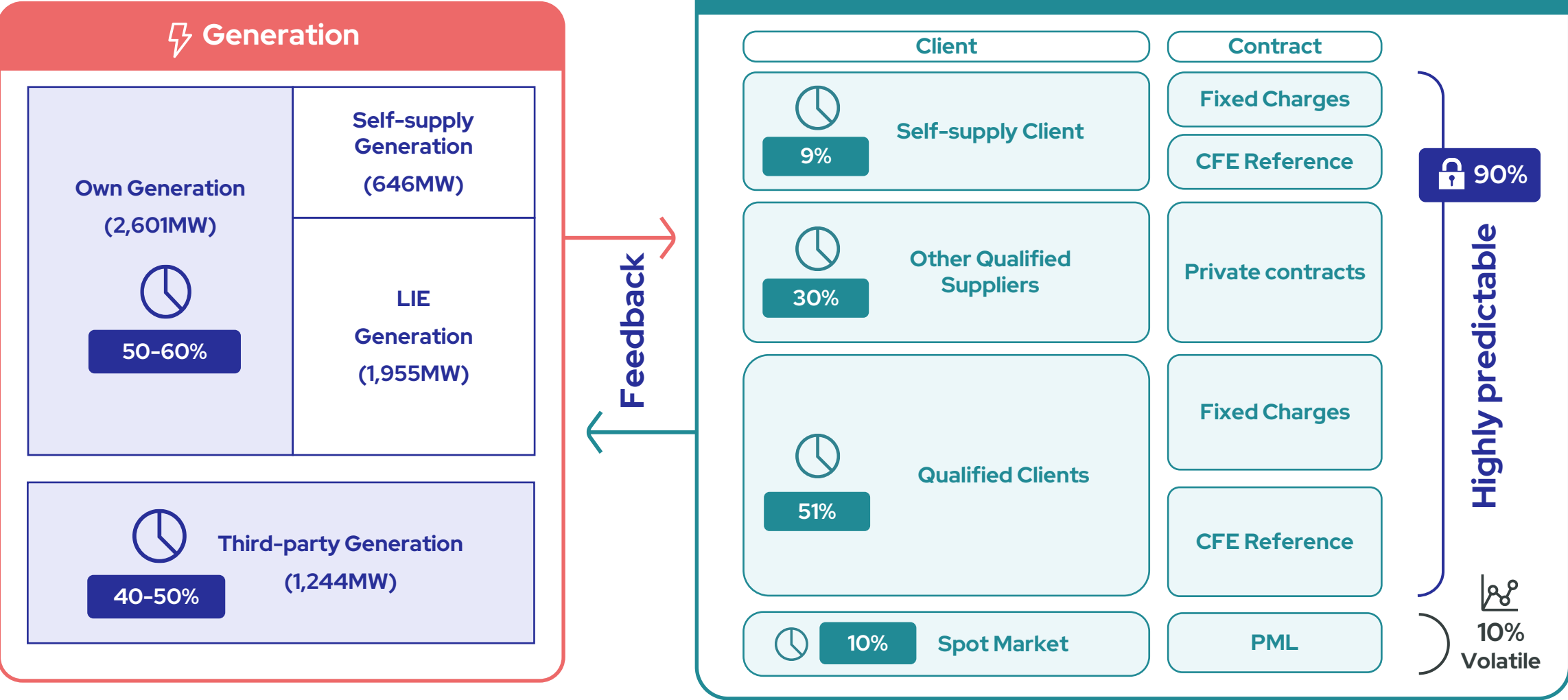


Business Model Illustration





# Illustrative platform integration



# Key Attributes of Supply Client Base



**>500 clients**

Highly diversified client base



**Diversified Industry Exposure**



**>99% average Renewal Rate**

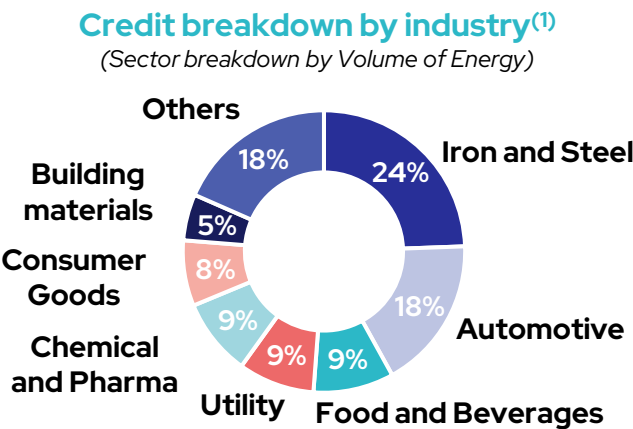
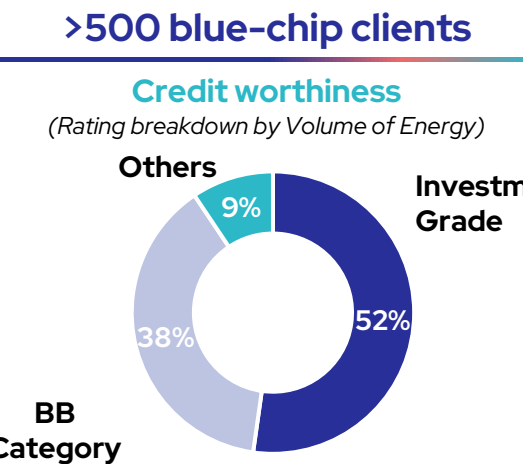
in the last 3 years



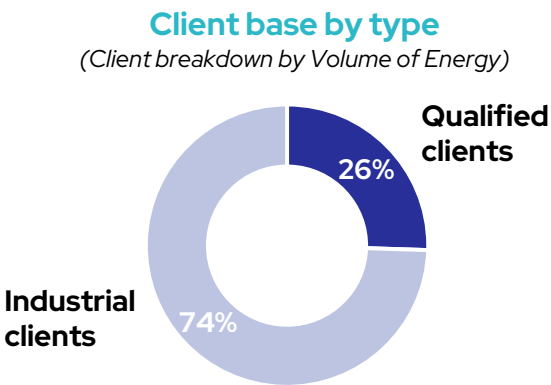
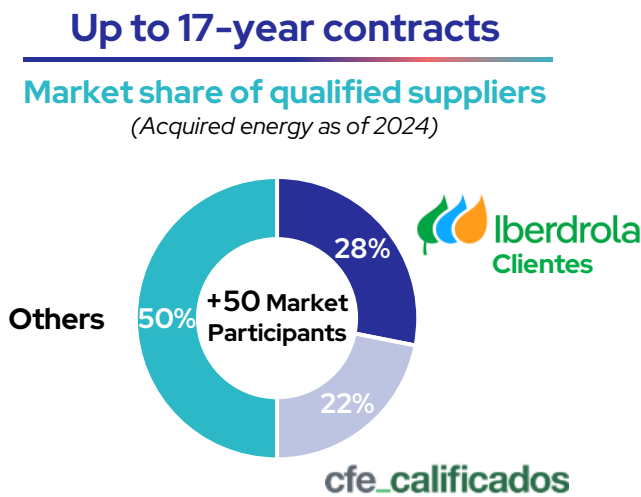
**<0.2% Delinquency Rate**

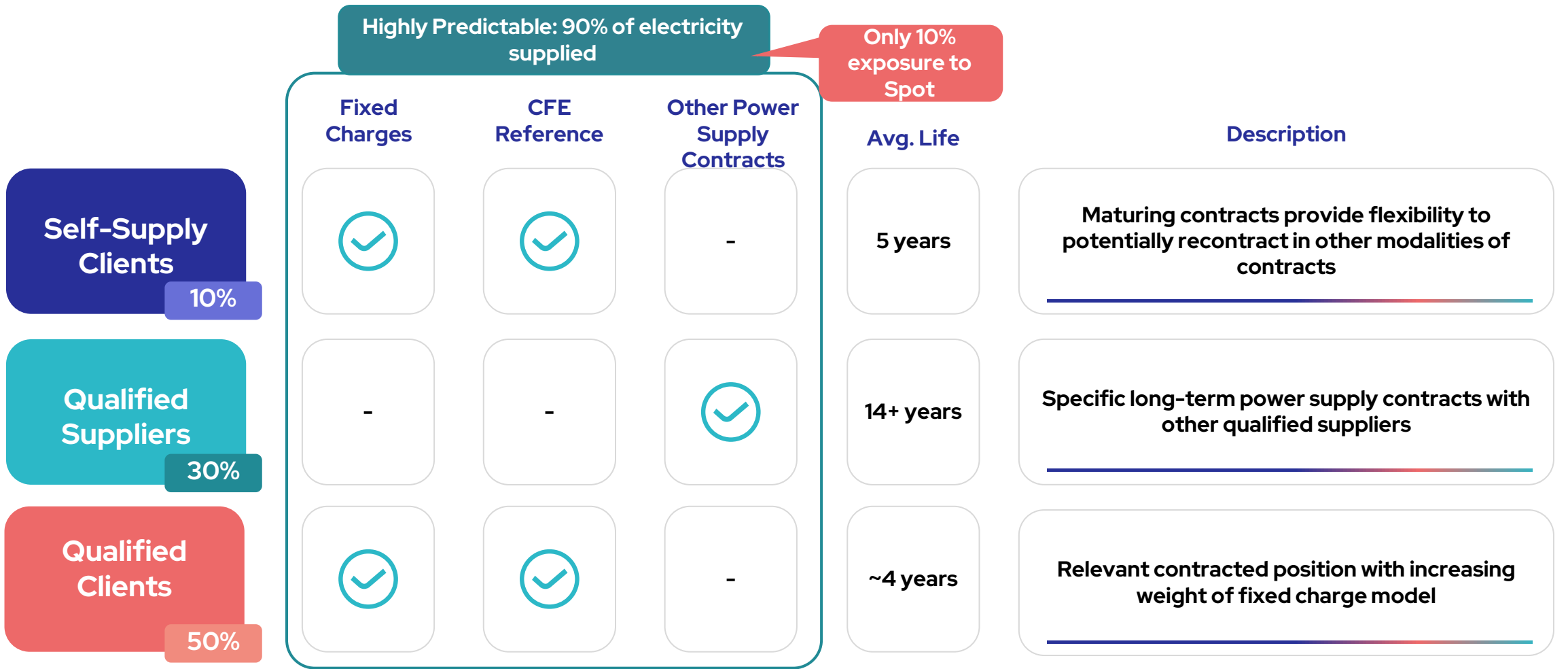
in the last 3 years

# Reputable Industrial Names



# Undisputable Leader





Stable, back-ended contracted profile supported by Iberdrola Mexico’s >99% renewal rate and its critical generation asset base



**Katya Somohano**  
CEO Iberdrola México





120



**Salvador Torres**  
COO




2123



**Vicente Aparicio**  
Head of Commercial




1223



**Katya Somohano**  
CEO

21



**Salvador Torres**  
Chief Operating Officer

18



**Alfonso Campos**  
Head of Origination

23



**Marco Esquivel**  
Head of Production

23



**Vicente Aparicio**  
Head of Commercial

5



**Juan Canovas**  
Head of Corporate Security

22



**Fabiola Hormigo**  
Planning and control Director

12



**Vicente Noguera**  
Head of Legal

14



**Alex Goyaneche**  
Finance & Treasury Responsible

6



**Rafael Navarro**  
Head of CEO Office

25



**Erika Elizondo**  
Head of Talent

4



**Cesar Alonso**  
Chief Compliance Officer

6



**Paola Martinez**  
Head of Communications

6



**Alicia Valcarce**  
Head of Foundation

X Years of Experience in IBE

X Years of Industry Experience



# Transaction Overview

Why did we acquire Iberdrola Mexico?

---

## 1. Strategic Fit

### Reinforced Integration and Asset Co. Weight

- ✓ **Transformation** of Cox into an **integrated utility of scale** with a **market-leading electricity supply position**
- ✓ Transaction expected to **more than triple Cox's EBITDA to ~€690-700m** by 2025E and to **unlock economies of scale**
- ✓ **Growing the Asset Co.:** contracted revenues and predictable Cash Flows

- ✓ A combination of **Cox's longstanding presence in Mexico (+10 years)** and **Iberdrola's Presence (+25 years)** and market share
- ✓ Benefiting from favorable **macro and energy fundamentals in Mexico: growing electricity sector & significant investment**
- ✓ **Synergetic relationship** between **desalination plants** and **generation assets**

## 3. The right market dynamics

### Mexico, Unprecedented Strong Fundamentals

## 2. Geographical Fit

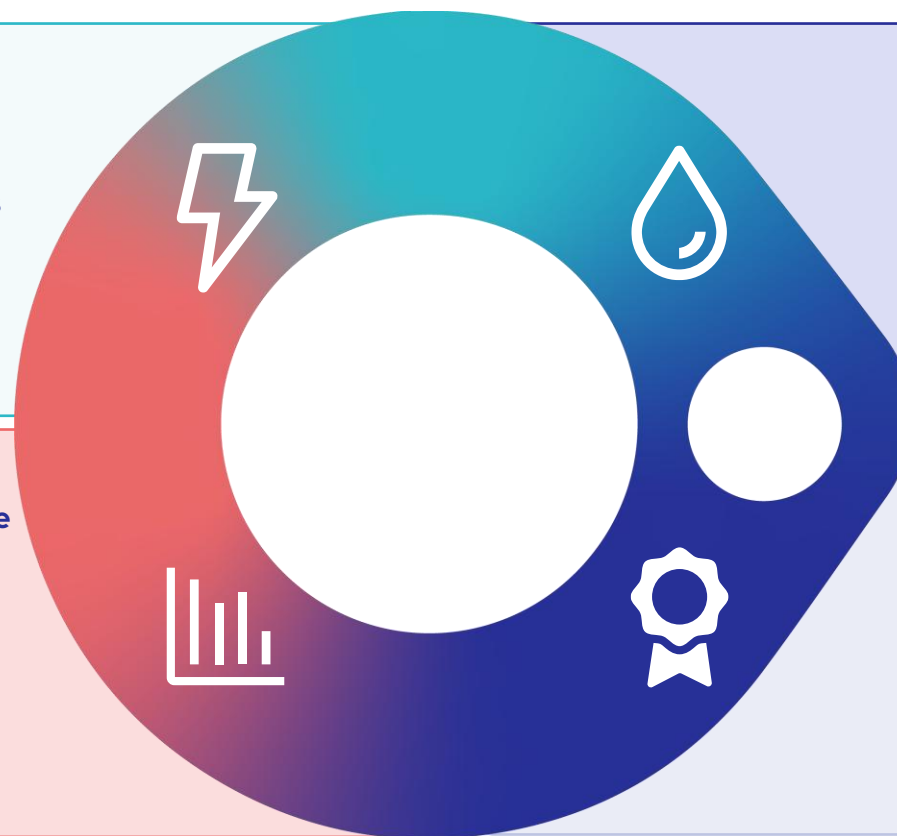
### Leading Platform in Mexico

- ✓ **Top-5 generation platform** in Mexico (2.6 GW) with a **young, majority-owned and technologically-balanced operating portfolio**
- ✓ **Top-1 qualified supplier** with a **>25% market share**
- ✓ Unique **track record** as a **reputable supplier** with proven **operational and commercial capabilities**

- ✓ **Sound financial performance**
- ✓ **Predictability of the EBITDA**
- ✓ **Free Cash Flow generation**
- ✓ **Strong deleveraging profile**

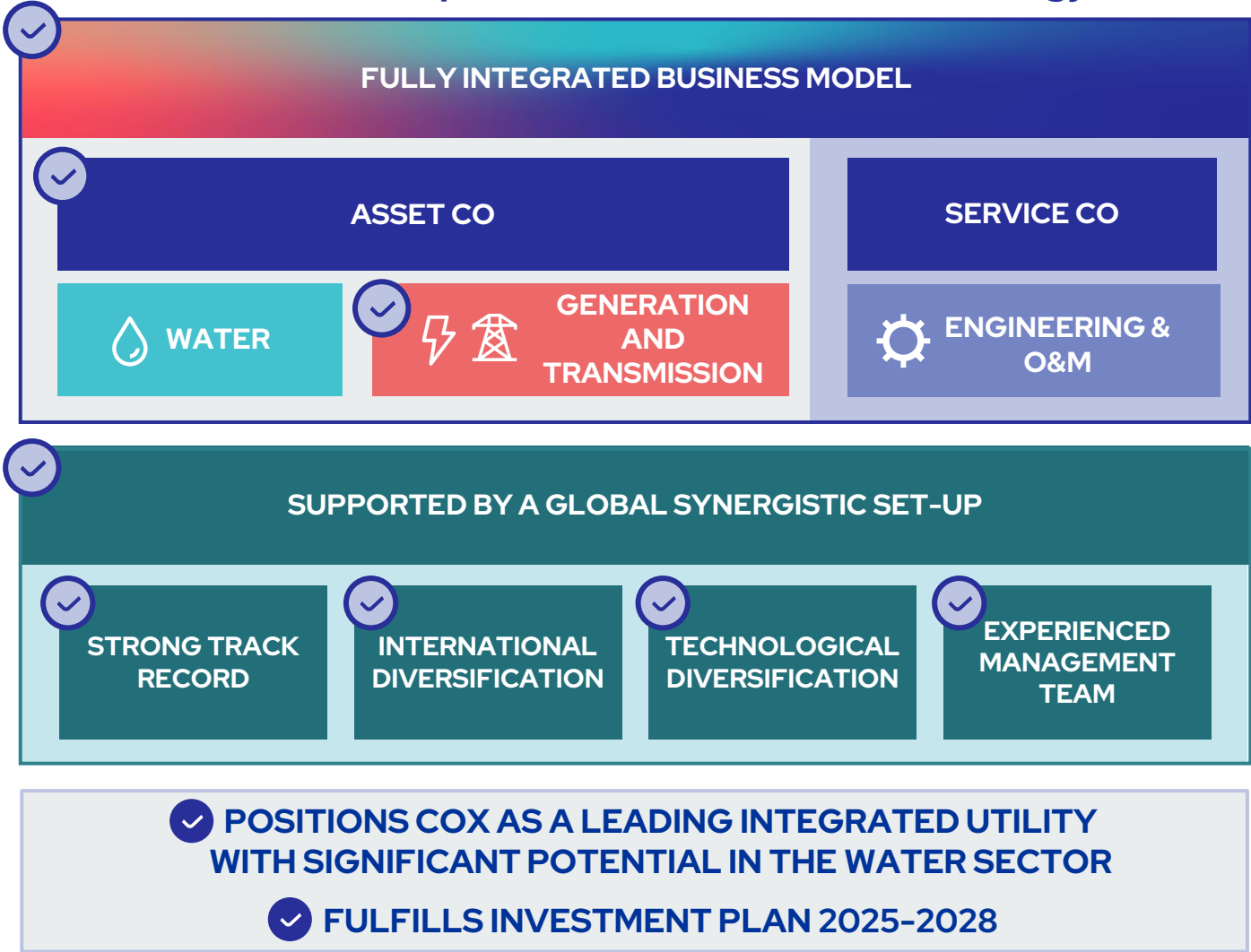
## 4. Financial Performance

### Strong financial performance and free cash flow generation

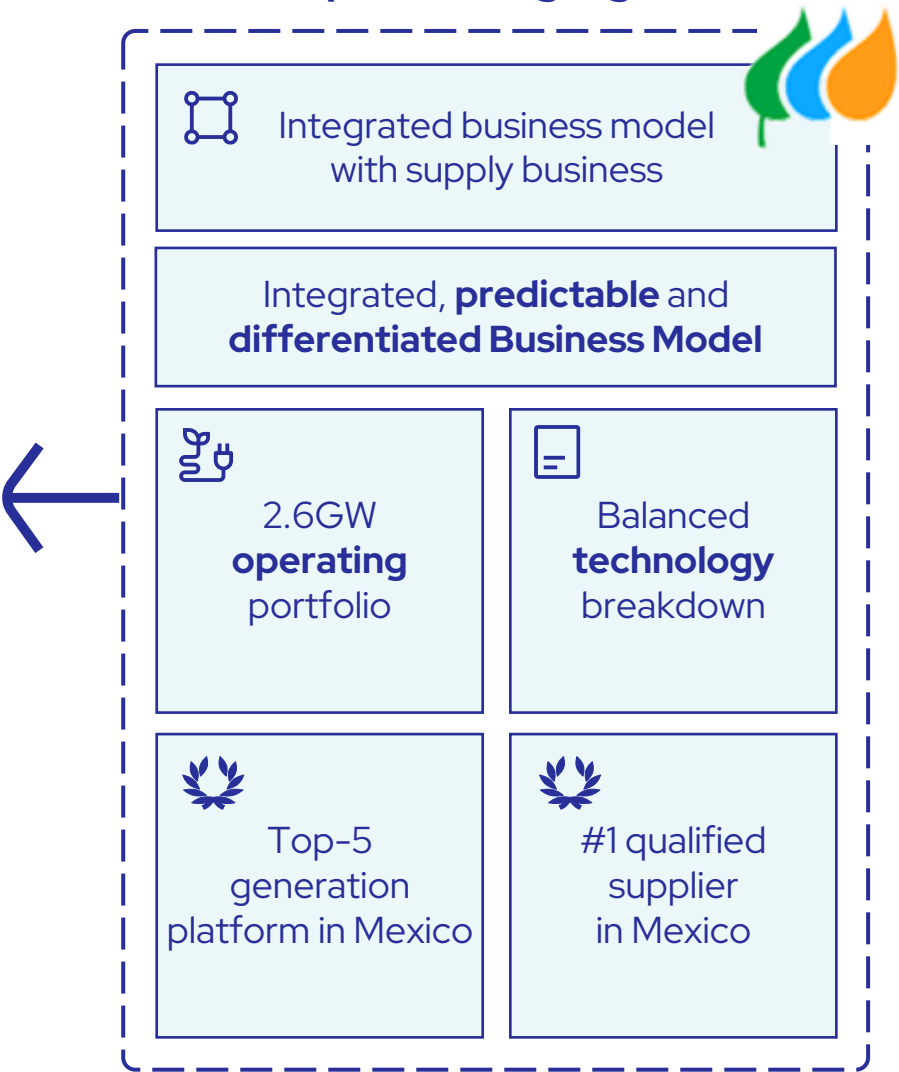




**How Does the Acquisition Contribute to Our Strategy?**



**Acquisition Highlights**





**+10 years**  
on-the-ground

**From renewables developer to energy supplier and market representation**

Operating a qualified supplier of **500 GWh** of consumption

**Strong renewable pipeline**

**+500 MWp**  
Developed with successful divestments

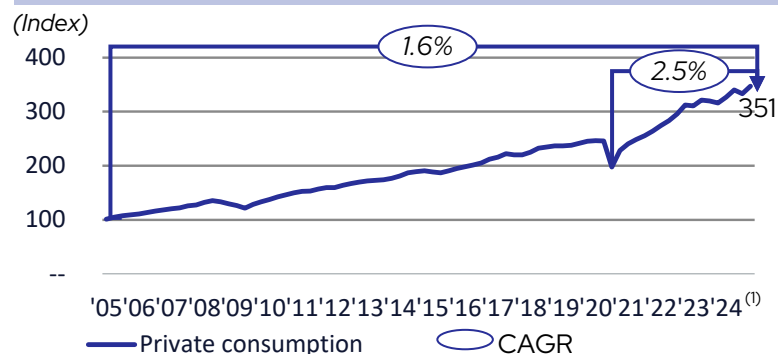
**c.50**  
experienced employees

Energy-intensive industries are expected to continue growing, boosted by an industrialized economy and a well-defined action plan established by current Administration to increase private investment in the sector

### Strong Fundamentals...

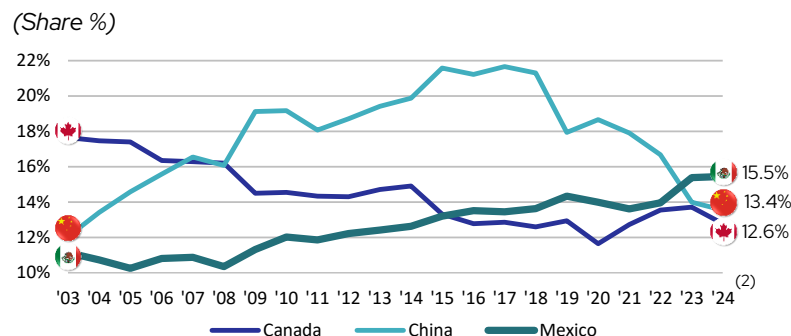
#### Internal private consumption

A rising private consumption index reflects the strength of Mexico's domestic demand



#### US commercial partners (share of imports)

Increasing exports to the US as trade reconfigures



### ...In a Tight Energy Sector...

#### Evolution of operating reserve in the SIN<sup>(3)</sup>

Reserve margin<sup>(5)</sup> of the national interconnected system (SIN) at critical levels

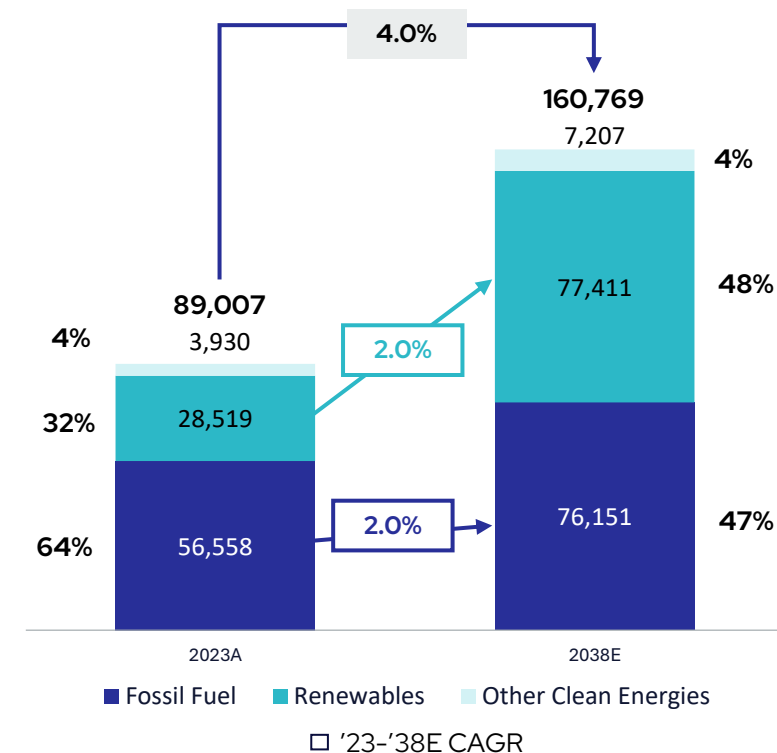


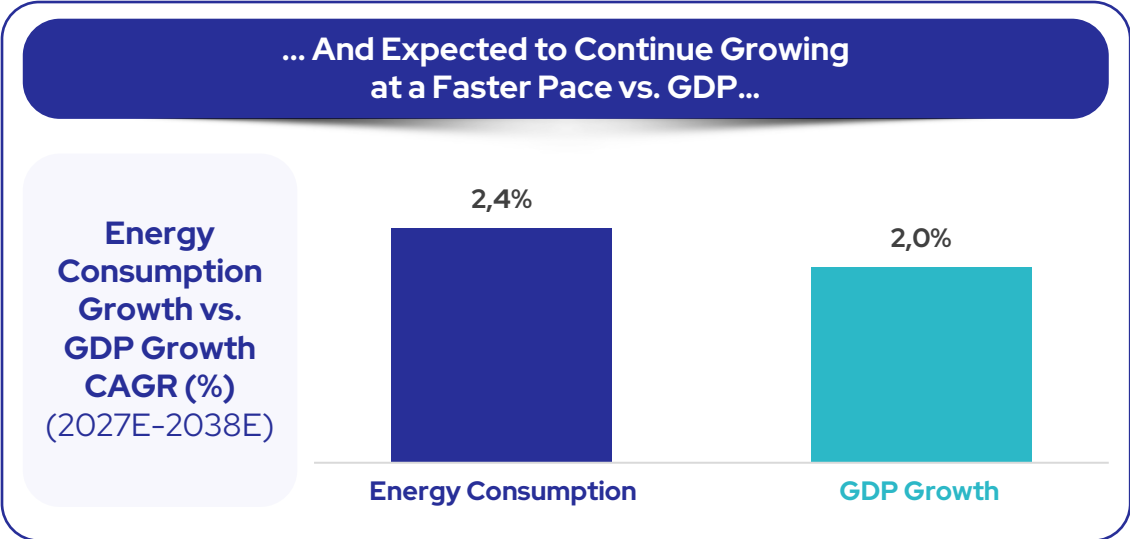
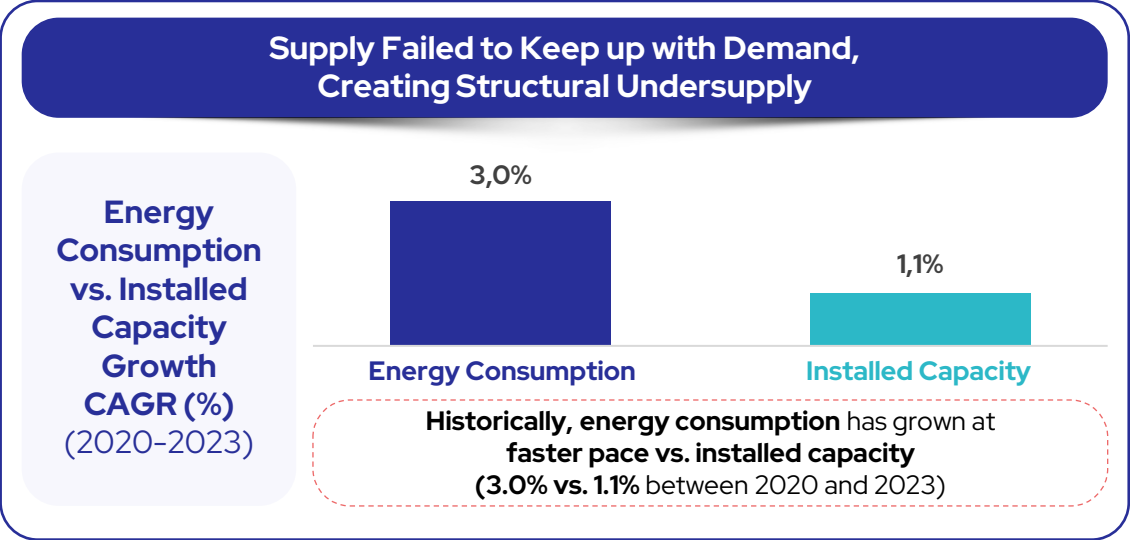
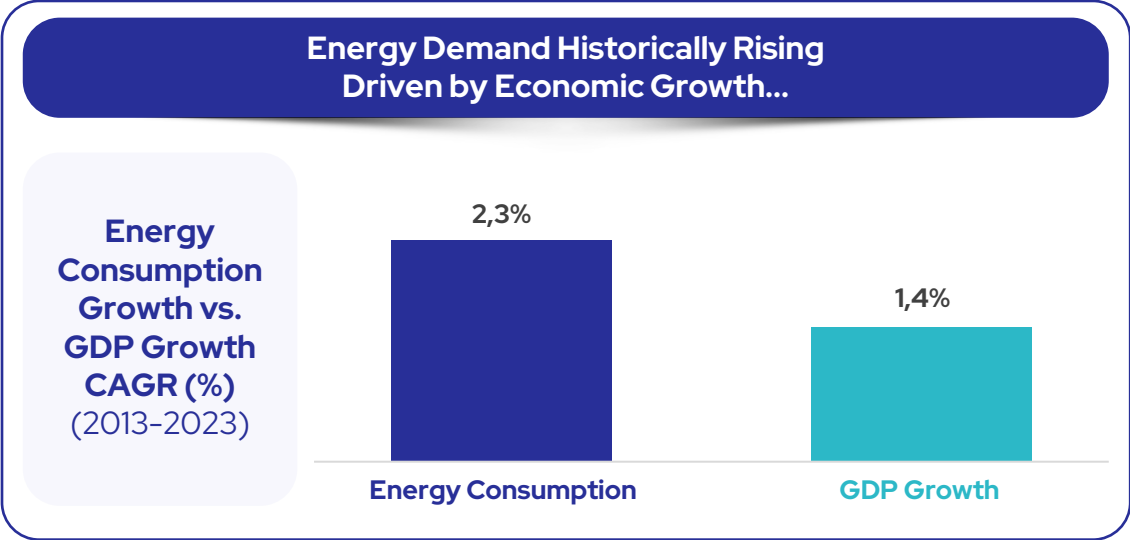
- Investment in generation is critically needed in Mexico. System is already operating below optimal Operating Reserve Margins ("MRO")
- MRO fell to c.3% in 2024 during max. demand hours, reaching operational alert status across the system
- This year, grid operator has asked industrial consumers to rationalize consumption to avoid potential blackouts

### ...With Capacity Expansion Opportunity

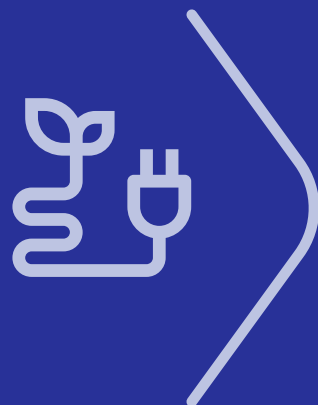
#### Mexico Total Installed Capacity Evolution<sup>(4)</sup> in MW 2023 – 38

In the next 15 years, installed capacity is required to double to attend demand





- ### Competitive Advantage for Iberdrola Mexico in the Medium-Term
- ✓ **Current low levels of Operating Reserve Margin**, Mexican electricity system is facing **constraints to meet demand** with the current installed capacity
  - ✓ Mexico is expected to be a **“generators market”**, with **energy suppliers like Iberdrola Mexico** that have contracted electricity holding a competitive advantage over suppliers who don’t have coverage contracts, since they will be able to offer supply prices for end users at lower prices
  - ✓ **Low availability of energy and capacity can discourage the entrance of new suppliers**, as small new suppliers may not be able **hedge their positions**



# Financing Structure

How are we going to fund it?

---

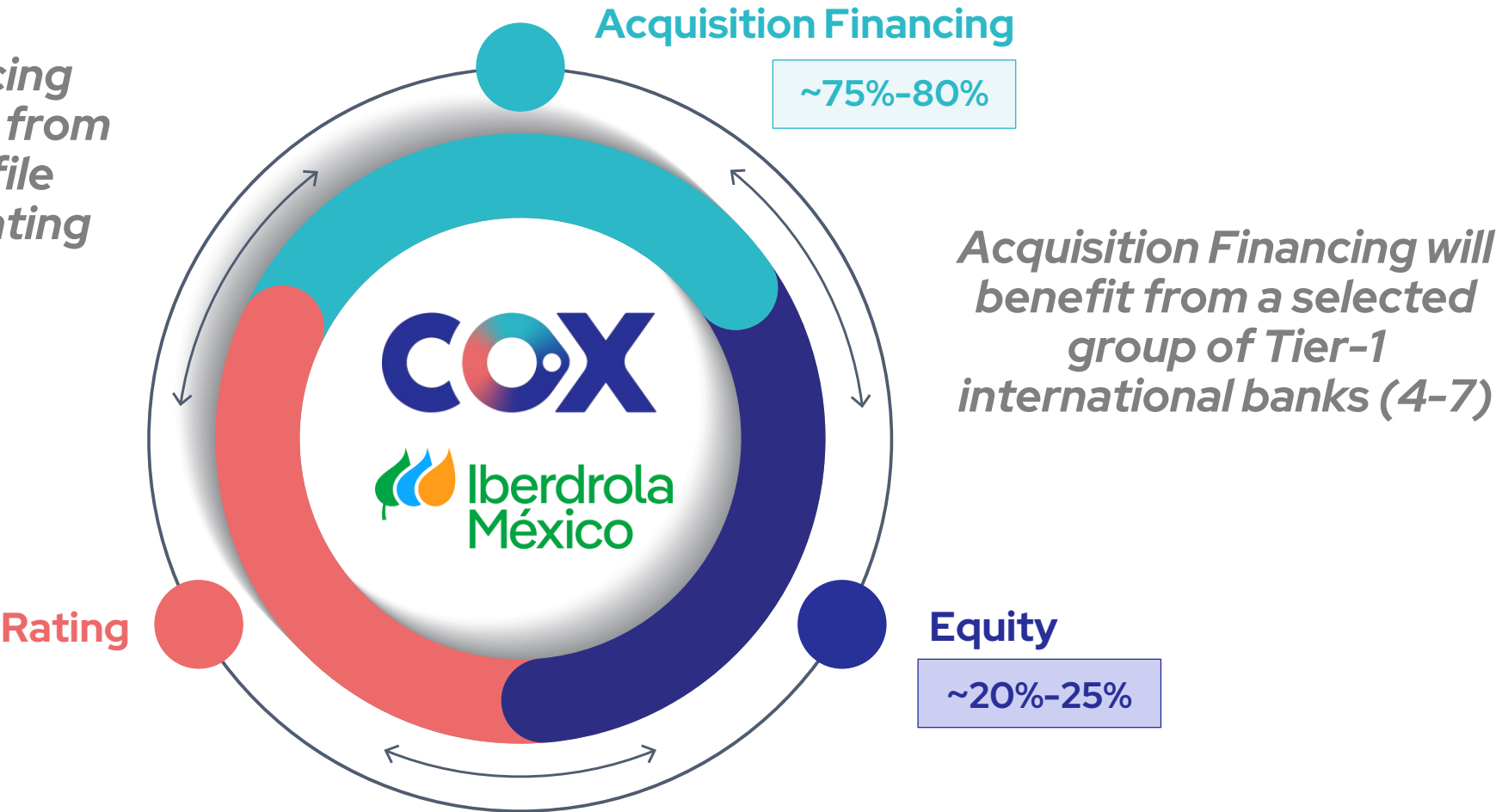



On July 31, 2025, Cox announced it had reached and agreement with Iberdrola to acquire a 100% stake in Iberdrola Mexico



|                |                                                                                   |                                                |                   |
|----------------|-----------------------------------------------------------------------------------|------------------------------------------------|-------------------|
| Acquirer       |  | Cash Consideration to Iberdrola                | \$3,8bn           |
| Target         |  | Acquisition Financing, % of cash consideration | ~75%-80%          |
| Seller         |  | Equity % of cash consideration                 | ~ 20%-25%         |
| Stake Acquired | 100%                                                                              | Expected Transaction Closing Date              | Q4 2025 – Q1 2026 |

*Acquisition Financing designed to benefit from a solid credit profile validated by the Rating Agencies*



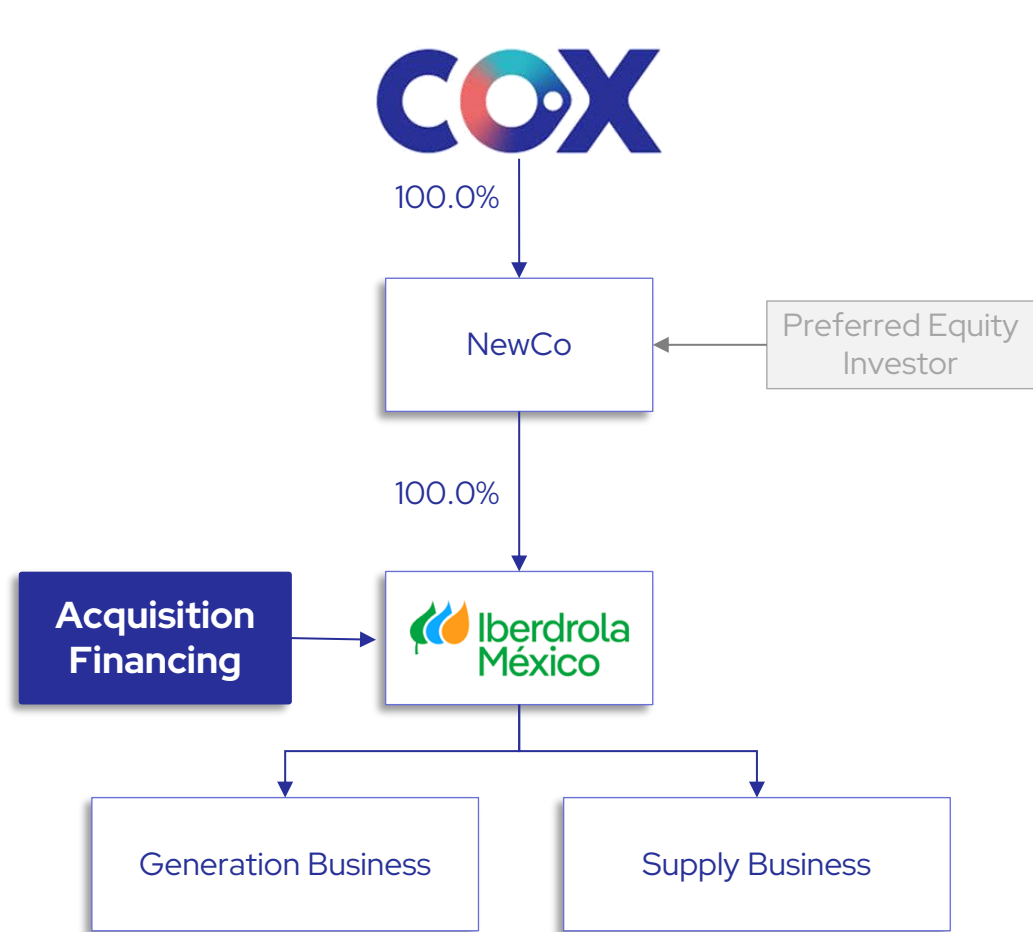
*Acquisition Financing will benefit from a selected group of Tier-1 international banks (4-7)*

**Transaction funding on track**

**Positive progress across all parallel processes:** Ratings, Acquisition Financing, Equity



# Illustrative Transaction Structure



# Overview of Acquisition Financing Package

**~75%-80%**  
LTV

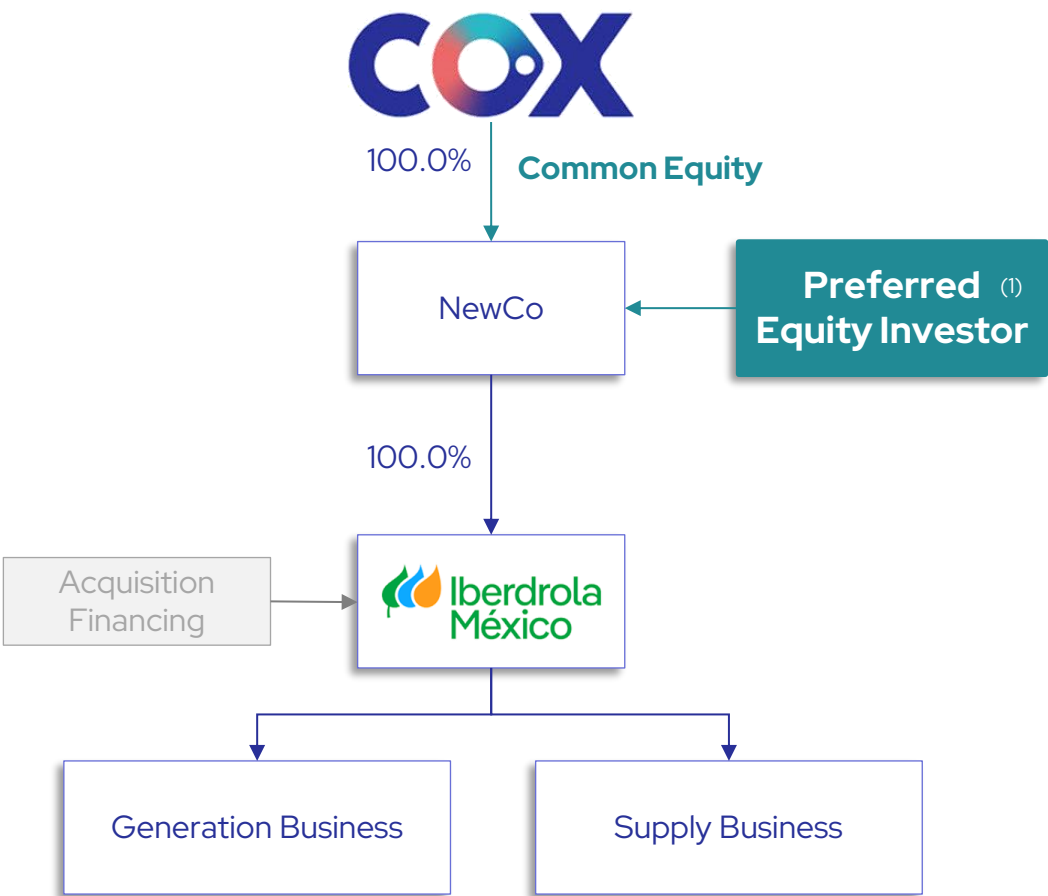
**Rated Instrument**

**Top-1**  
International Banks

**Acquisition Financing designed to benefit from a solid credit profile validated by Rating Agencies**

**Acquisition financing progressing according to plan, with banks' final commitments expected in the next 2 weeks**

## Simplified Transaction Structure



## Overview of Equity Funding Sources

**~20%-25%**  
LTV

**Common Equity** to be provided **by Cox** (equivalent to 60% of total economic value of the equity) complemented by **Preferred Equity** provided by **a Top Tier Partners** (1 - 2 partners, equivalent to 40% of total economic value of the equity)

**Common Equity:**  
**Funds already available**

**Tier-1**  
Preferred Equity Investors

In final discussions on the Terms and Conditions with **Preferred Equity Partners**, with final commitments expected within the next few weeks

(1) Preferred Equity to be non-recourse equity accounting securities.

### Key transaction milestones

STEP 1


**Rating agencies assessment**

- Aimed to support the credit profile of the transaction and
- Give comfort to Banks on the Take-out

STEP 2


**Acquisition Financing**

- 2-Year Bridge Facility to be provided by a selected Group of Tier 1 Banks (4-7)
- Capital Markets take-out – to be executed as soon as the transaction closes
- Transaction closure depending upon CNE and COFECE.

Regulatory


**Comisión Nacional de la Energía (CNE)**

**Mexican Antitrust Authority (COFECE)**

### Timeline

Outcome expected October 2025


Final commitments from the banks to be received in the next two weeks  
Documentation for the Capital Markets to be fulfilled immediately after (Q4 2025 Est.)


Q4 2025 - Q1 2026 Est.


Q4 2025 - Q1 2026 Est.




Capital Markets Day 2025

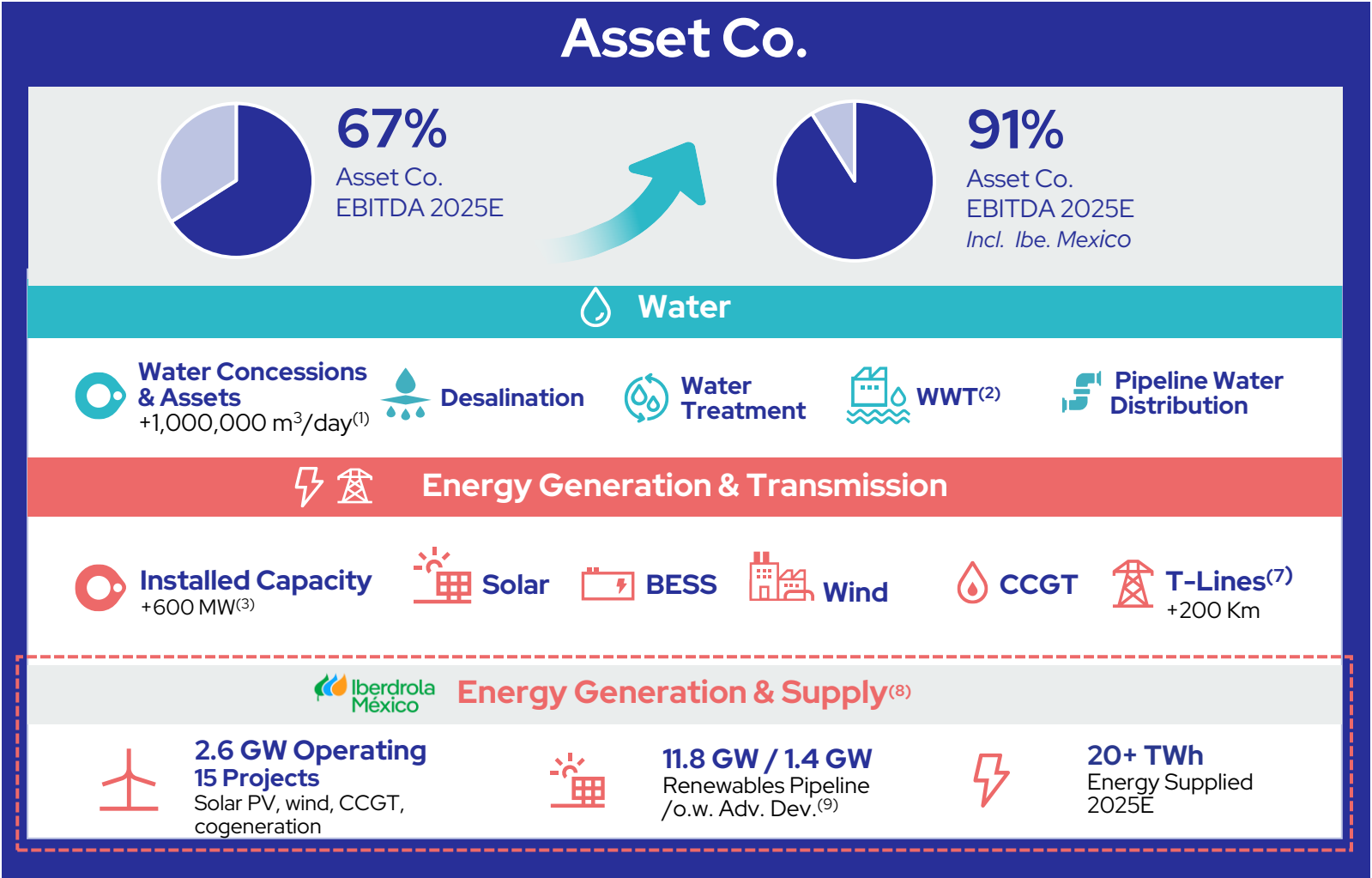
4



Nacho Moreno  
CEO

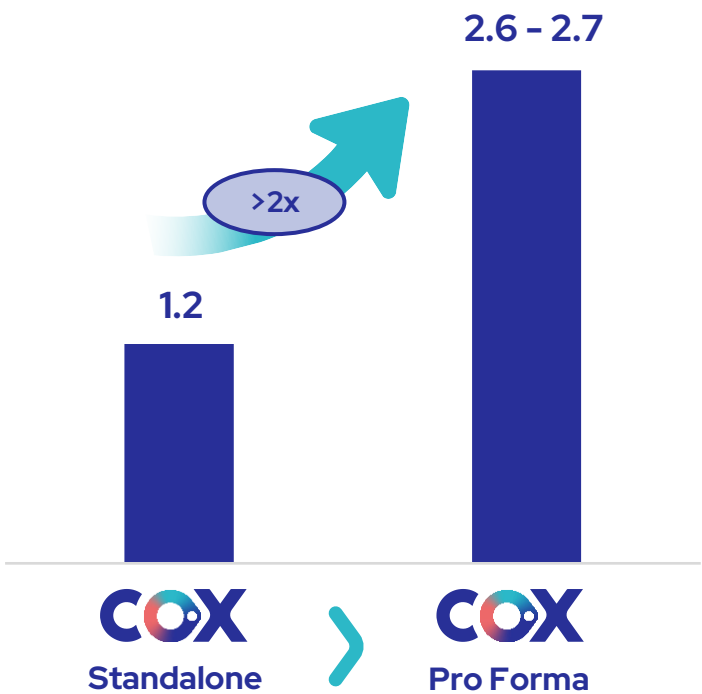
# The new Cox

What will Cox become after  
the acquisition?

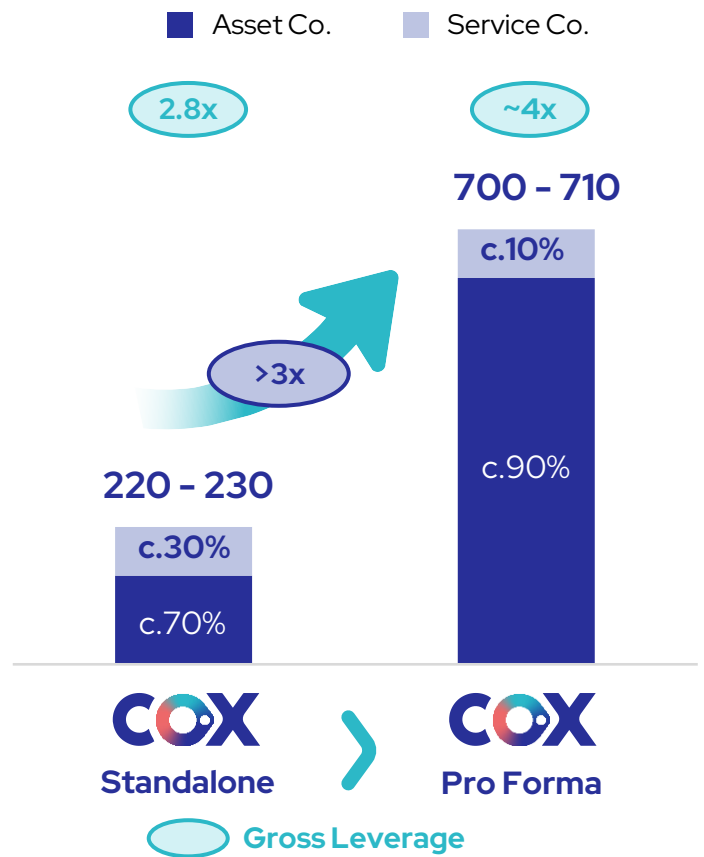


2025E

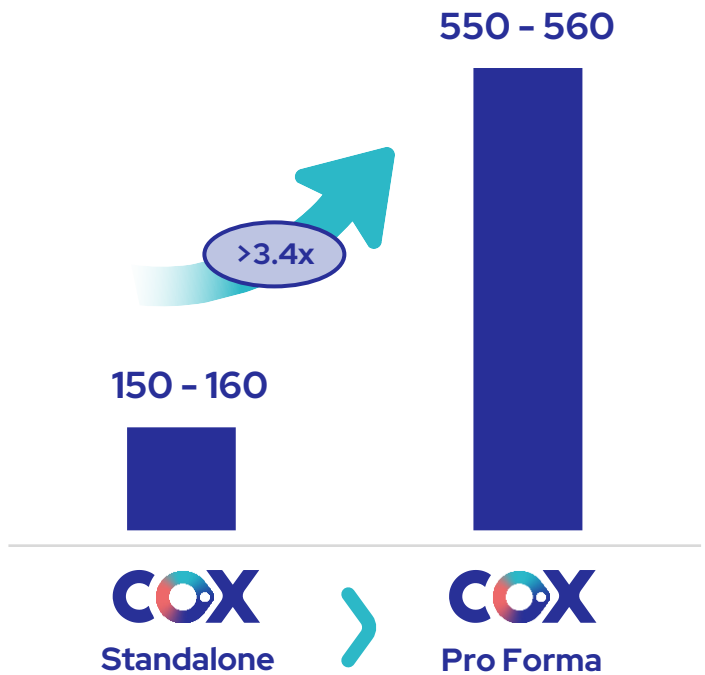
REVENUES  
(€bn)



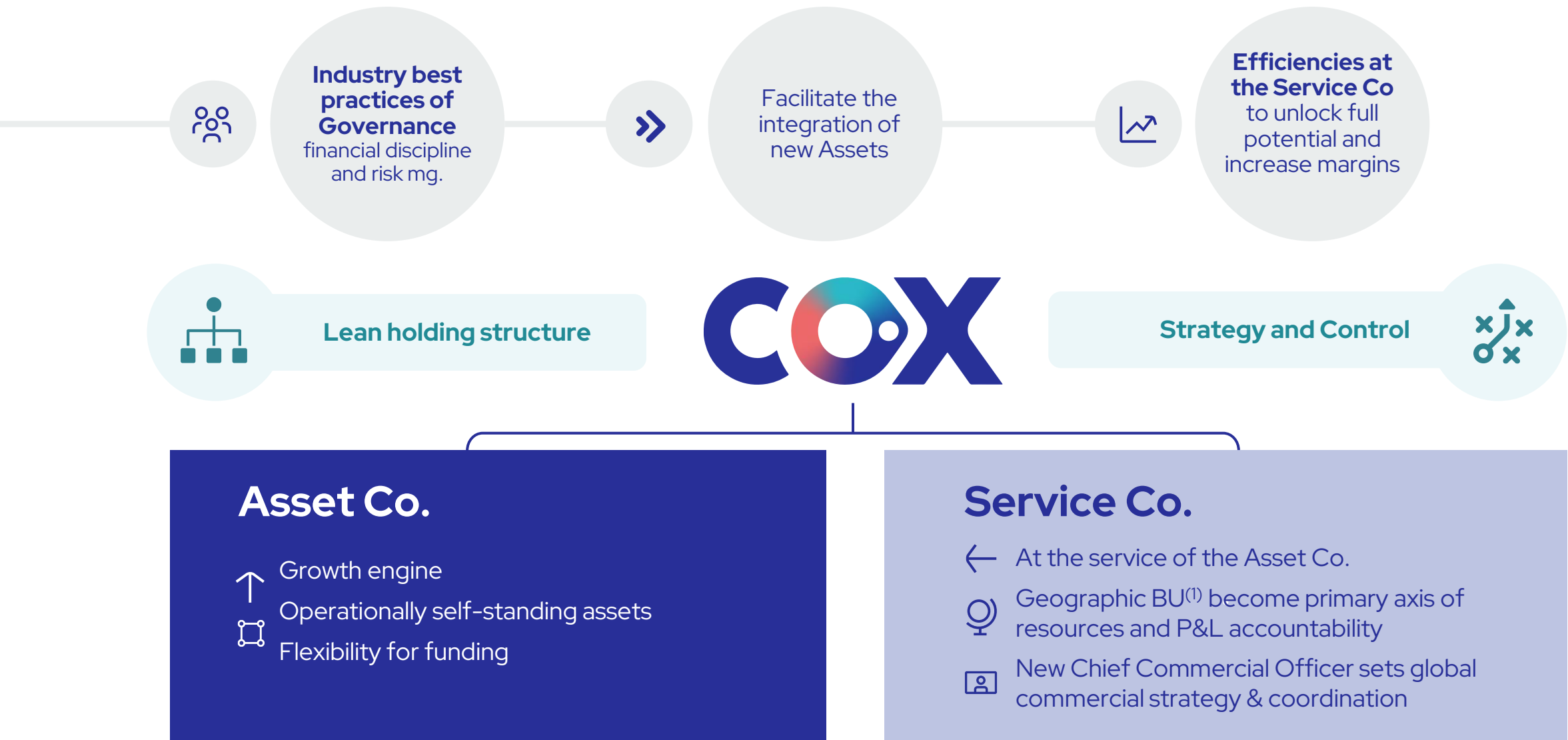
EBITDA  
(€m)



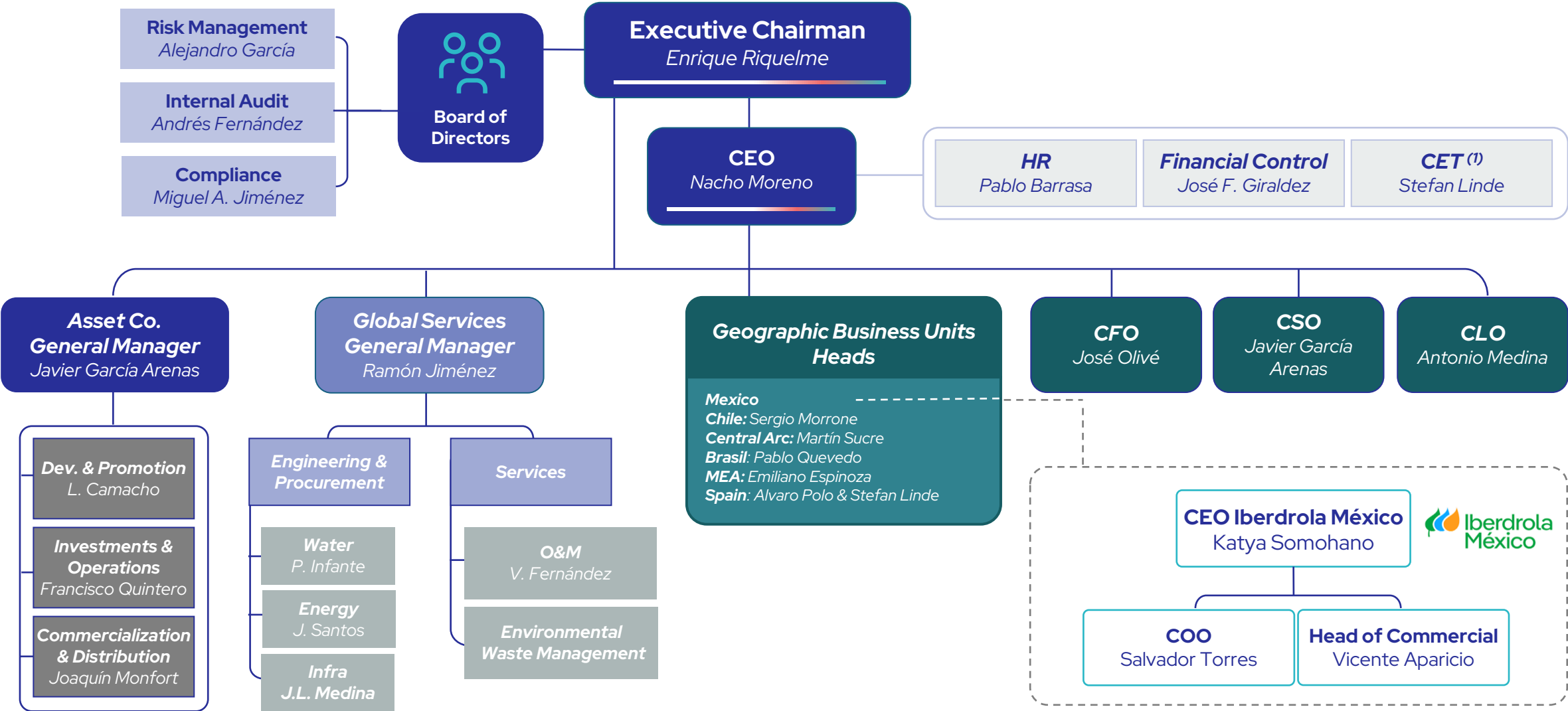
OPERATING CASHFLOW<sup>(2)</sup>  
(€m)



(1) Considering an EUR to USD foreign exchange rate of 1.14. (2) Adjusted Operating Cashflow measured as EBITDA minus changes in net working capital minus taxes.









Capital Markets Day **2025**

5



**Enrique Riquelme**  
Executive Chairman



**Nacho Moreno**  
CEO

# Strategic Road Map

What's Next?

- **Focus** on expanding our Asset Co. Division
- **Extending our leadership** with clear focus in core strategic Assets of Water and Energy (Power Generation, Transmission and Distribution)
- Guarantee a long-term value and stable source of revenues
- Contracted, predictable, recurrent revenue, EBITDA and cash flow generation

- **Growth should be sustained within a healthy capital structure:**
- Commitment to guarantee a **healthy capital structure** and growth
- **Investment Grade** Rating



- **6 Core Regions** to leverage on deep local knowledge and regulatory expertise.
  - o High growth countries
  - o Right market dynamics
  - o High Experience, recognition and track record of our Management Team
- Growth expected in Core Regions, benefitting from a Rotation Policy **selected divestment policy selected regions and countries.**

- Simplify and integrate across the Company **increasing synergies.**
- **Increasing margins** by delivering high value services.
- **Enhances operational synergies** within the Group to unlock value and increase economies of scale.

# Total investment opportunities in our core regions



**+€10bn**  
**Opportunities**



**PV**

+10 GW



**BESS**

+3,000 MWh



**Wind**

400 MW



**Gas**

100 MW



**Transmission**

+ 400 Km



**Water**

+2,800 k m3



...identifying and selecting  
the most attractive  
investment opportunities...



... aligning our growth  
approach in a cautious and  
conservative manner....

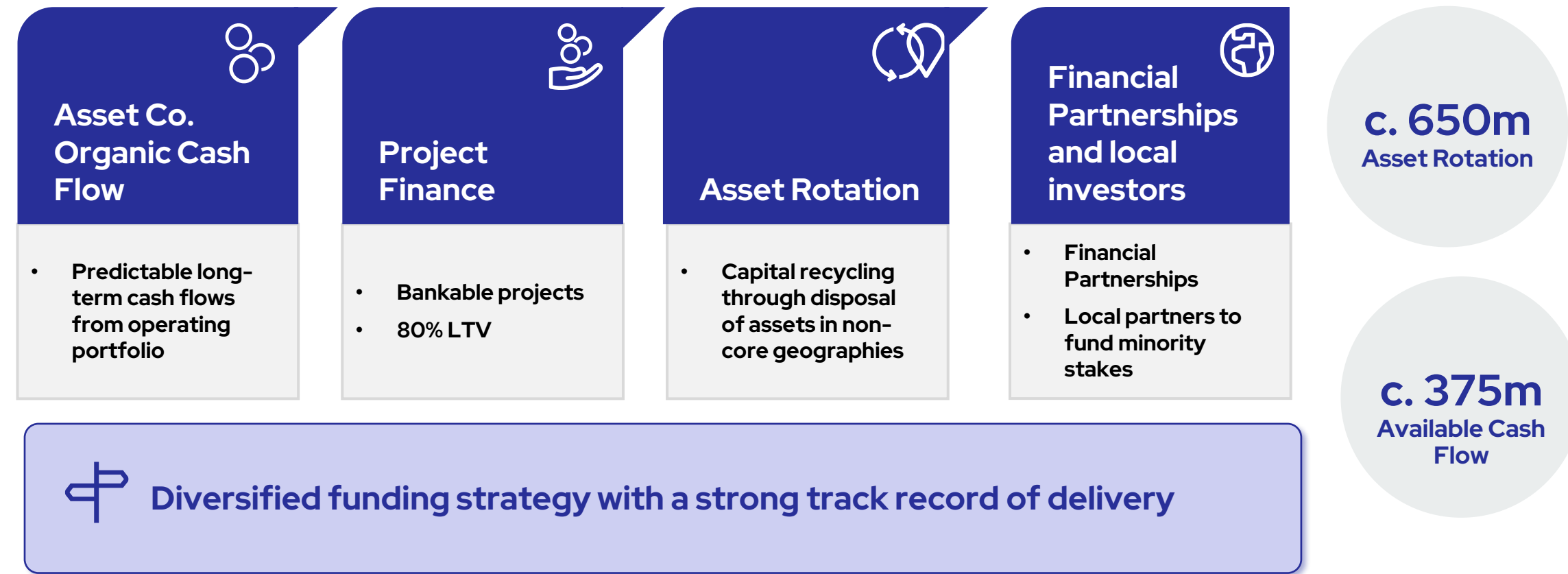


... preserving our **Financial**  
**Discipline** and Investment  
Grade Rating

|                                       | Water                                                                              | Generation                                                                          | Transmission                                                                        |
|---------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|                                       |  |  |  |
| Capex<br>2026-2028                    | c.€1,450m                                                                          | c.€3,700m                                                                           | c.€300m                                                                             |
| Cox Equity<br>Investment<br>2026-2028 | €200m - €300m                                                                      | €700m - €800m                                                                       | €50m - €60m                                                                         |

Our Equity Investment, considers Asset Rotation Policy and local financial partners

# Funding Growth While Preserving Flexibility





### STRATEGY

- Growth strategy:** A highly attractive market, offering significant investment opportunities in the Water and Energy sectors to meet the country’s growing demand.
- Footprint in **Power Generation** unlocks Water Opportunities across the country.
- Attractive investment opportunity to support the growing energy demands of data center and nearshoring.

### KEY FINANCIALS

|                             |             |
|-----------------------------|-------------|
| EBITDA 2028e                | €800m–€900m |
| Op. CF 2028e <sup>(1)</sup> | €700m–€750m |



### TOTAL INVESTMENTS 2026-2028e



~€2,600m

### EQUITY REQUIRED

€450m - €550m

### TECHNOLOGIES

|  |       |             |
|--|-------|-------------|
|  | PV    | 1,650 MWp   |
|  | BESS  | 6,300 MWh   |
|  | WIND  | 250 MW      |
|  | GAS   | 500 MW      |
|  | Water | 500k m³/day |

### CAPITAL ALLOCATION STRATEGY

LOCAL  
CO-INVESTORS



ASSET  
ROTATION



PROJECT  
FINANCE



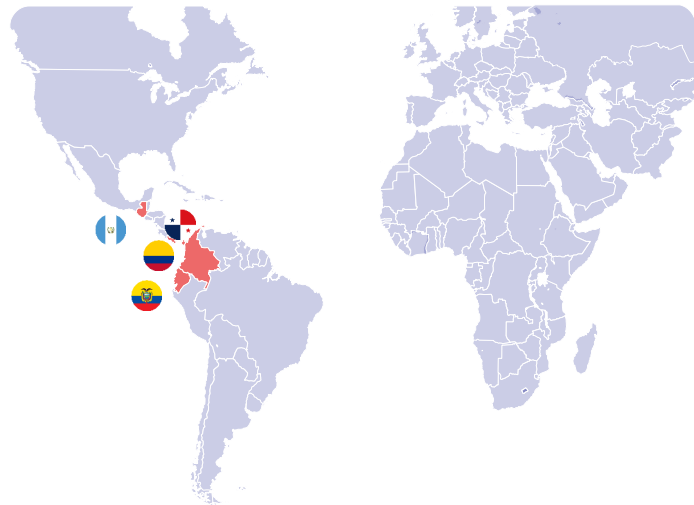


## STRATEGY

- **Countries:** Panama and Ecuador (followed by Colombia and Guatemala).
- The energy needs of the region represent a significant growth opportunity with an unbeatable risk-reward profile.
- **Minorities Asset Disposal** may be considered to ensure capital efficiency and reduce equity requirements.

## KEY FINANCIALS

|                                   |             |
|-----------------------------------|-------------|
| <b>EBITDA 2028e</b>               | €130m-€140m |
| <b>Op. CF 2028e<sup>(1)</sup></b> | €120m-130m  |



## TOTAL INVESTMENTS 2026-2028e



~€850m

## EQUITY REQUIRED

€150m - €170m

## TECHNOLOGIES

|                                                                                      |                |           |
|--------------------------------------------------------------------------------------|----------------|-----------|
|    | <b>PV</b>      | 910 MWp   |
|    | <b>BESS</b>    | 1,100 MWh |
|                                                                                      | <b>WIND</b>    | 90 MW     |
|  | <b>T-Lines</b> | €200m     |

## CAPITAL ALLOCATION STRATEGY

**PROJECT  
FINANCE**



**ASSET  
ROTATION**



### STRATEGY

- **Growth Strategy:** Brazil presents a compelling opportunity in infrastructure in the energy sector.
- Active transmission concession processes, solid regulatory frameworks and high-quality transmission assets. Efficient execution and O&M, strong risk control, and sustainable returns.
- Cox is positioned as a key regional player.

### KEY FINANCIALS

|                             |           |
|-----------------------------|-----------|
| EBITDA 2028e                | €60m-€65m |
| Op. CF 2028e <sup>(1)</sup> | €50m-€55m |



### TOTAL INVESTMENTS 2026-2028e



~€250m

### EQUITY REQUIRED

€40m- €60m

### TECHNOLOGIES

|                                                                                      |         |         |
|--------------------------------------------------------------------------------------|---------|---------|
|    | PV      | 250 MWp |
|    | BESS    | 500 MWh |
|  | T-Lines | €50m    |

### CAPITAL ALLOCATION STRATEGY

PROJECT  
FINANCE



ASSET CO  
ORGANIC CF



STRATEGY

- Growth Strategy:** Compelling investment opportunity. Increasing needs coming from the mining industry.
- Market active with **transmission concession processes, power generation with storage and water**, with solid regulatory frameworks and high-quality transmission assets.

KEY FINANCIALS

|                             |           |
|-----------------------------|-----------|
| EBITDA 2028e                | €40m–€50m |
| Op. CF 2028e <sup>(1)</sup> | €40–45m   |



TOTAL INVESTMENTS

2026-2028e



~€650m

EQUITY REQUIRED

€120m - €140m

TECHNOLOGIES

|                                                                                      |         |                          |
|--------------------------------------------------------------------------------------|---------|--------------------------|
|    | PV      | 450 MWp                  |
|    | BESS    | 1,200 MWh                |
|  | T-Lines | €100m                    |
|  | Water   | 250k m <sup>3</sup> /day |

CAPITAL ALLOCATION STRATEGY

LOCAL PARTNER



PROJECT FINANCE

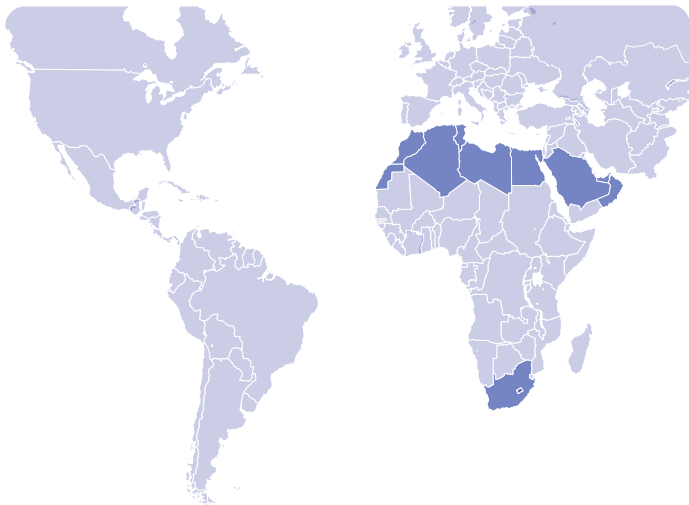


## STRATEGY

- **Growth Strategy: Water and Energy Investments in Key infrastructures** across the region
- **Energy follows Water Strategy.**
- **Strategic Alliance** with AMEA Power.
- **Search for a Financial Partner** to accelerate growth and limit the equity needs in the region

## KEY FINANCIALS

|                             |             |
|-----------------------------|-------------|
| EBITDA 2028e                | €150–€160m  |
| Op. CF 2028e <sup>(1)</sup> | €130m–€140m |



## TOTAL INVESTMENTS 2026–2028e



~€950m

## EQUITY REQUIRED

€180m – €200m

## TECHNOLOGIES

|                                                                                      |       |                          |
|--------------------------------------------------------------------------------------|-------|--------------------------|
|    | PV    | 200 MWp                  |
|    | BESS  | 400 MWh                  |
|  | Wind  | 45 MW                    |
|  | Water | 900k m <sup>3</sup> /day |

## CAPITAL ALLOCATION STRATEGY

FINANCIAL  
PARTNER



REGIONAL  
PARTNER



PROJECT  
FINANCE



### STRATEGY

- **Growth strategy** focused on wastewater treatment and generating synergies with other regions.
- **Vertical Integration** identified as the key strategic lever in the region.
- **Asset Disposal** may be considered opportunistically to ensure capital efficiency and reduce equity requirements.

### KEY FINANCIALS

|                                   |             |
|-----------------------------------|-------------|
| <b>EBITDA 2028e</b>               | €20m-€25m   |
| <b>Op. CF 2028e<sup>(1)</sup></b> | €15m - €20m |



### TOTAL INVESTMENTS 2026-2028e



~€200m

### EQUITY REQUIRED

~€50m

### TECHNOLOGIES

|                                                                                     |             |         |
|-------------------------------------------------------------------------------------|-------------|---------|
|   | <b>PV</b>   | 250 MWp |
|  | <b>BESS</b> | 500 MWh |

### CAPITAL ALLOCATION STRATEGY

**ASSET  
ROTATION**

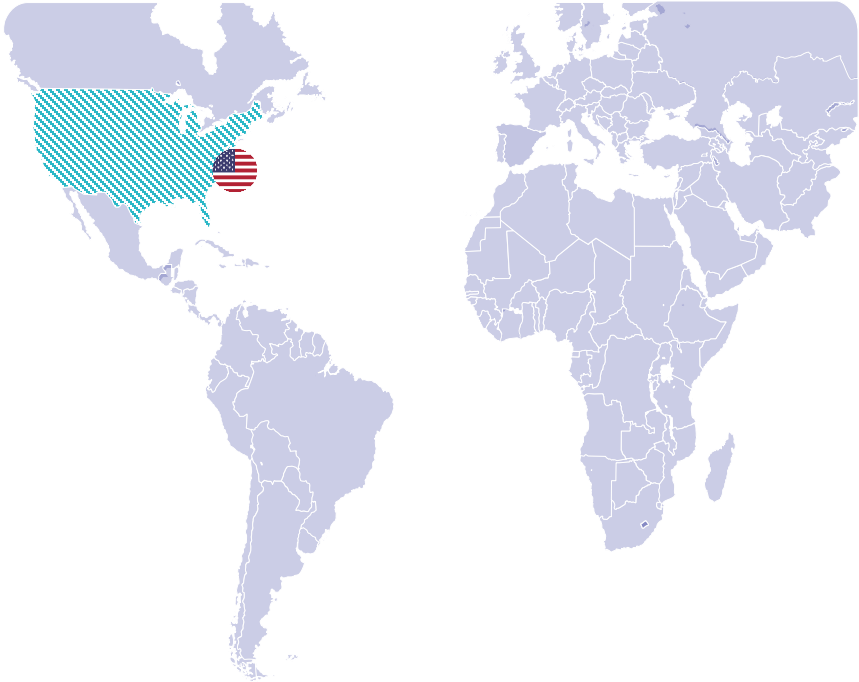


**PROJECT  
FINANCE**



STRATEGY

- Growth Strategy:** Energy supply to data centers using our existing equipment and office in Mexico.
- Opportunities in the water distribution market.
- Investment on an opportunistic basis.
- Gradual and limited growth.



TECHNOLOGIES

Water

BESS

CAPITAL ALLOCATION STRATEGY

|                   |  |
|-------------------|--|
| FINANCIAL PARTNER |  |
| PROJECT FINANCE   |  |



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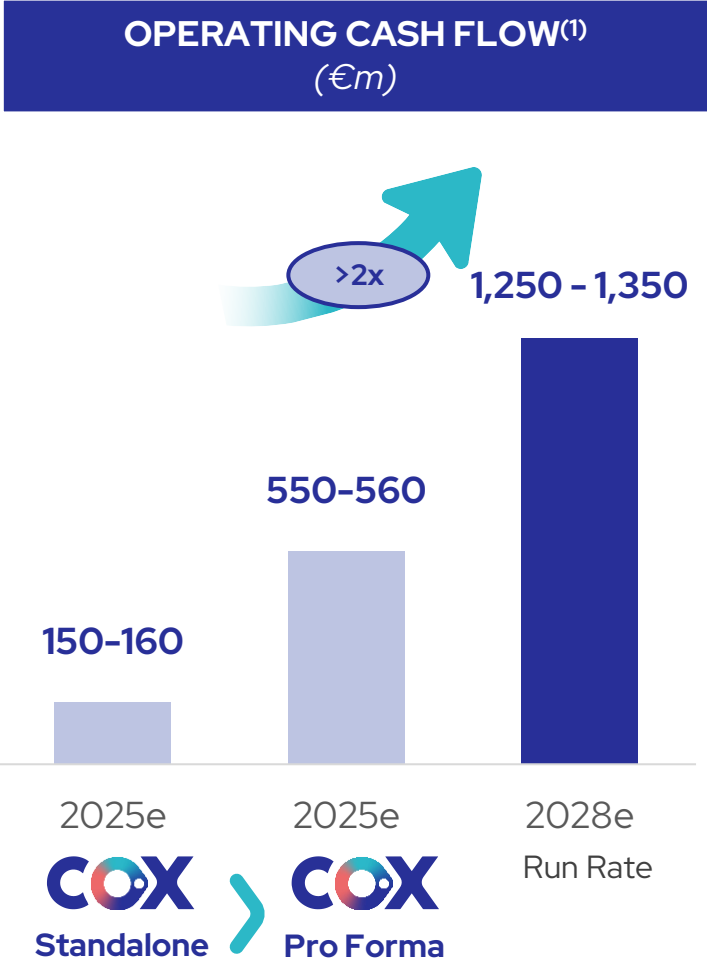
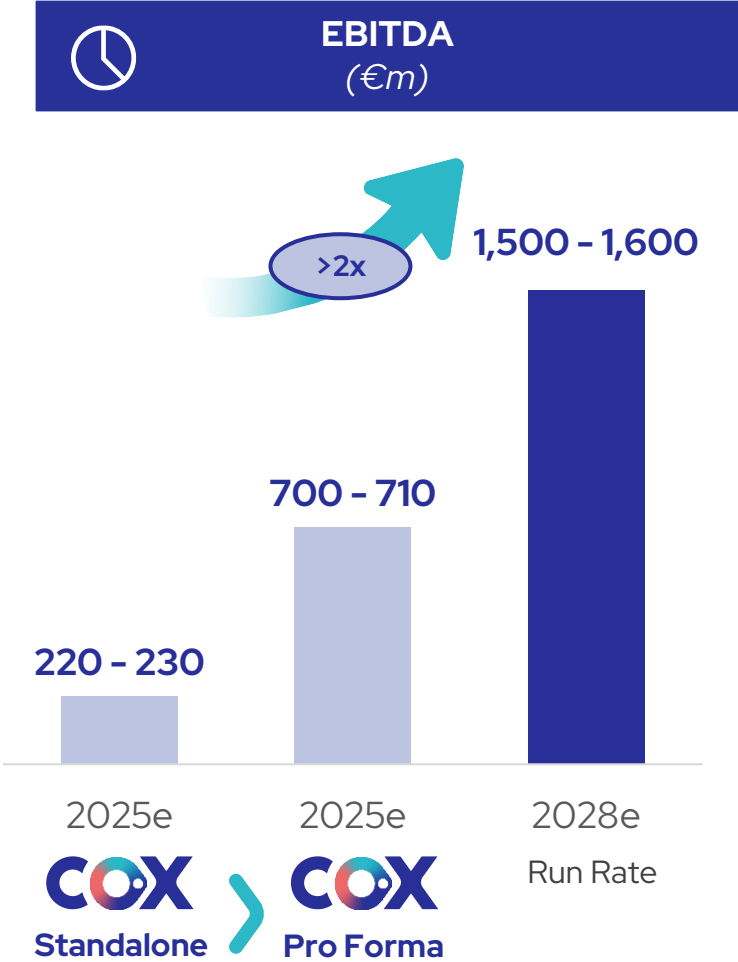
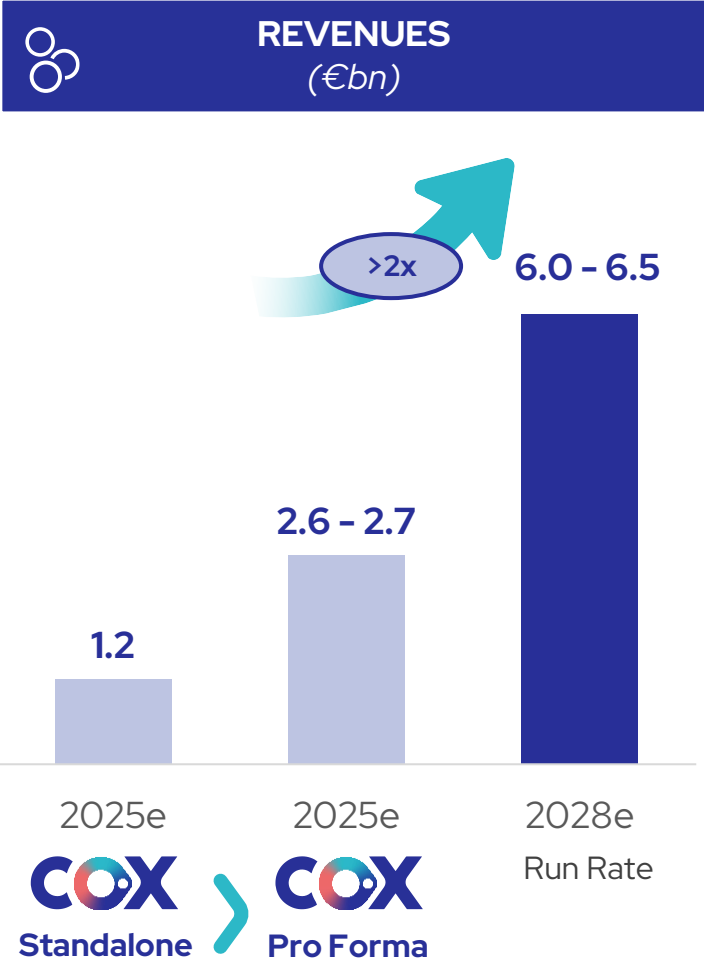


**José Olivé**  
CFO

# Financial Targets



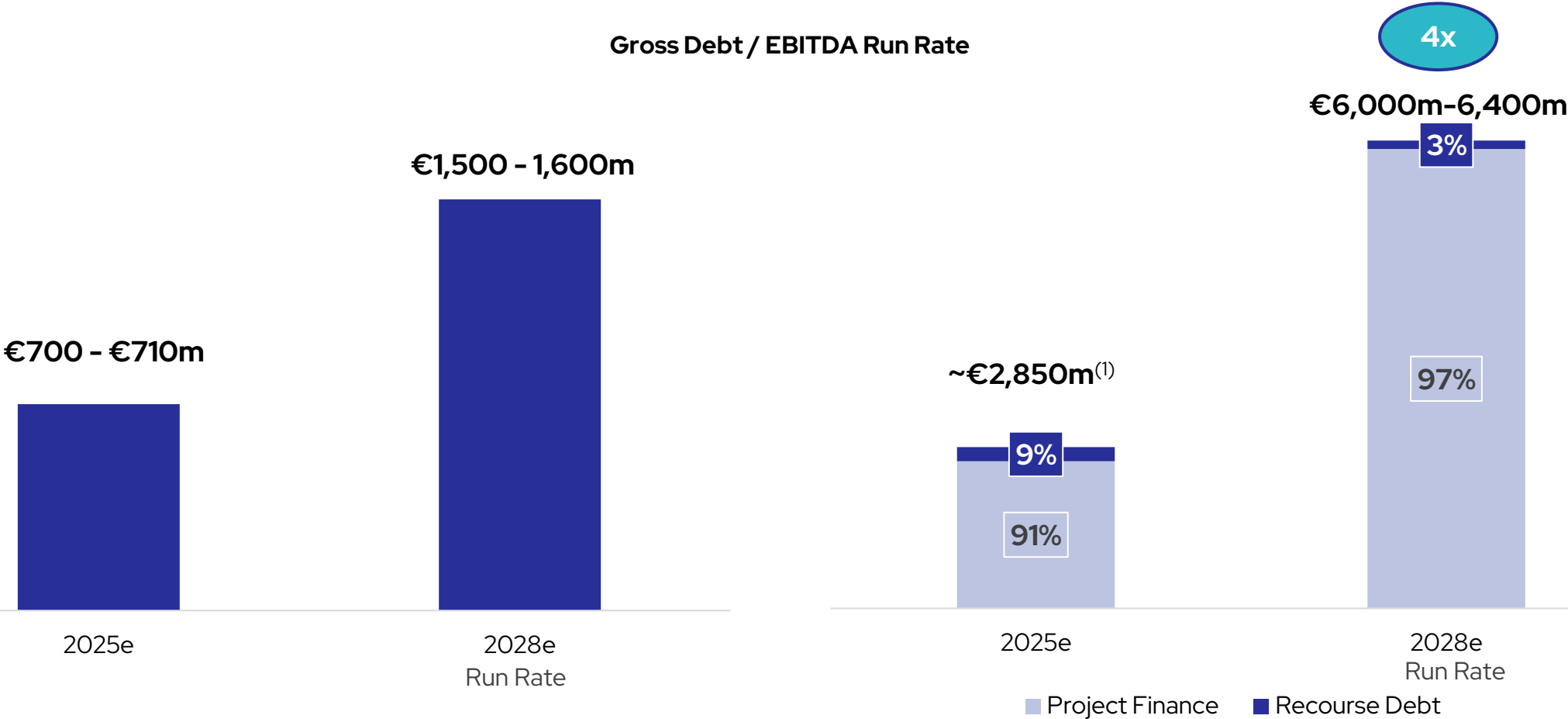
€M

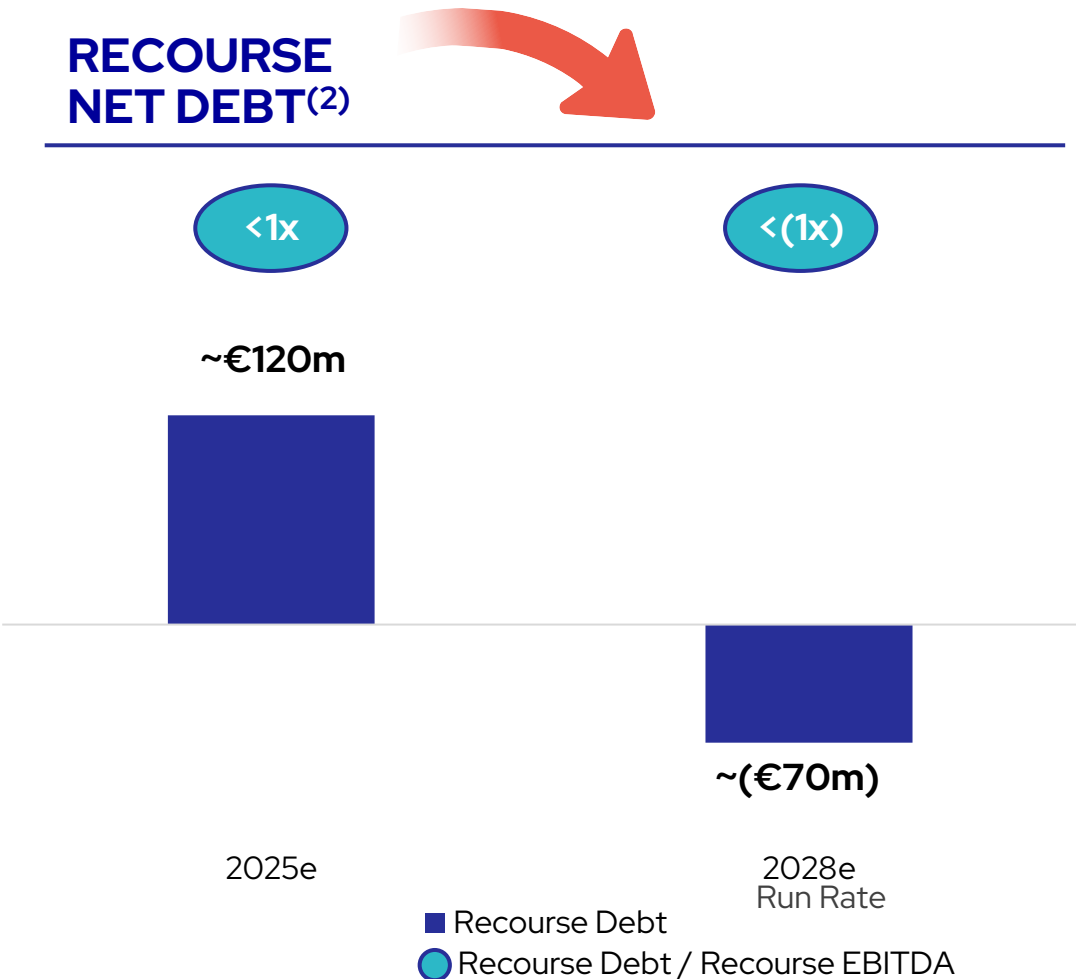
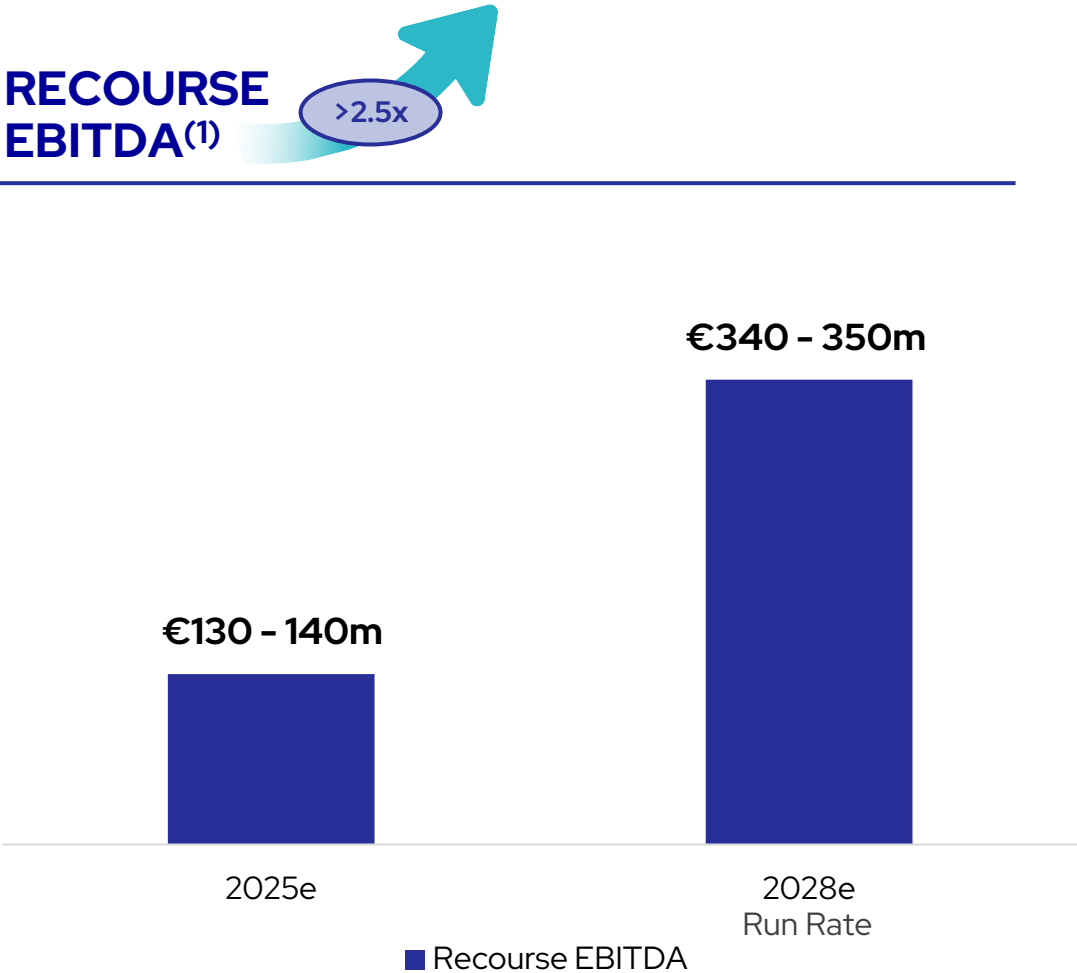


EBITDA

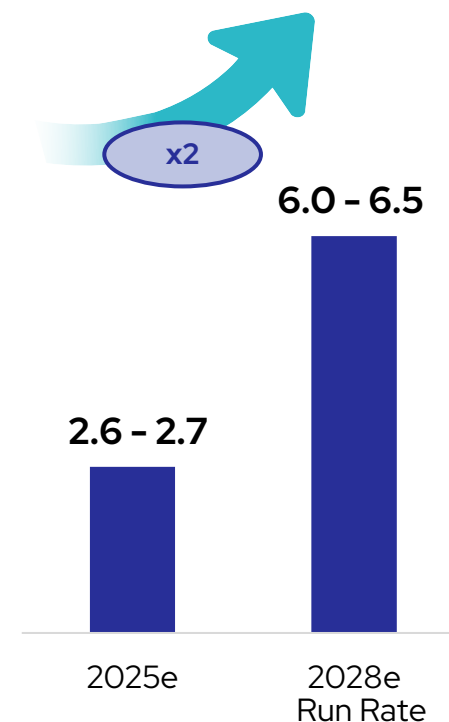
GROSS DEBT

Gross Debt / EBITDA Run Rate

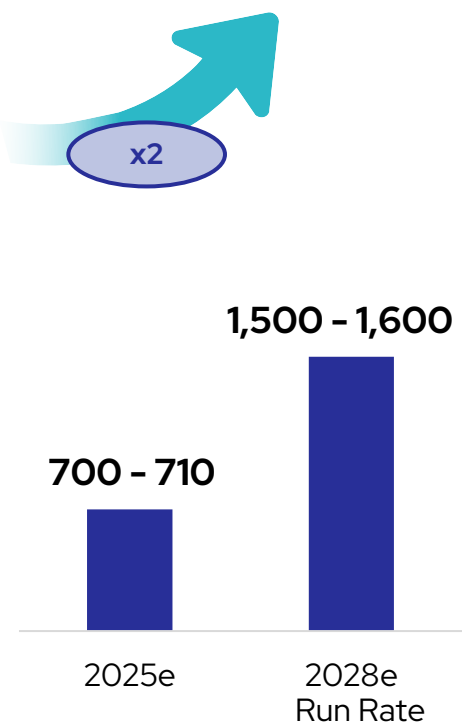




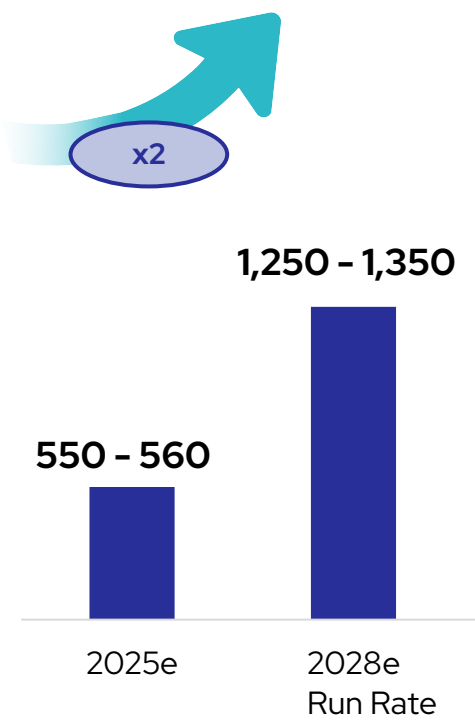
 **REVENUES**  
(€bn)



 **EBITDA**  
(€m)



 **OPERATING CASHFLOW**  
(€m)



(1) Run Rate: when all the assets under the capex plan are in operation



Capital Markets Day **2025**

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**Enrique Riquelme**  
Executive Chairman



**Nacho Moreno**  
CEO

# Closing Remarks

# A transformational transaction and growth Plan...

taking Cox to the  next level



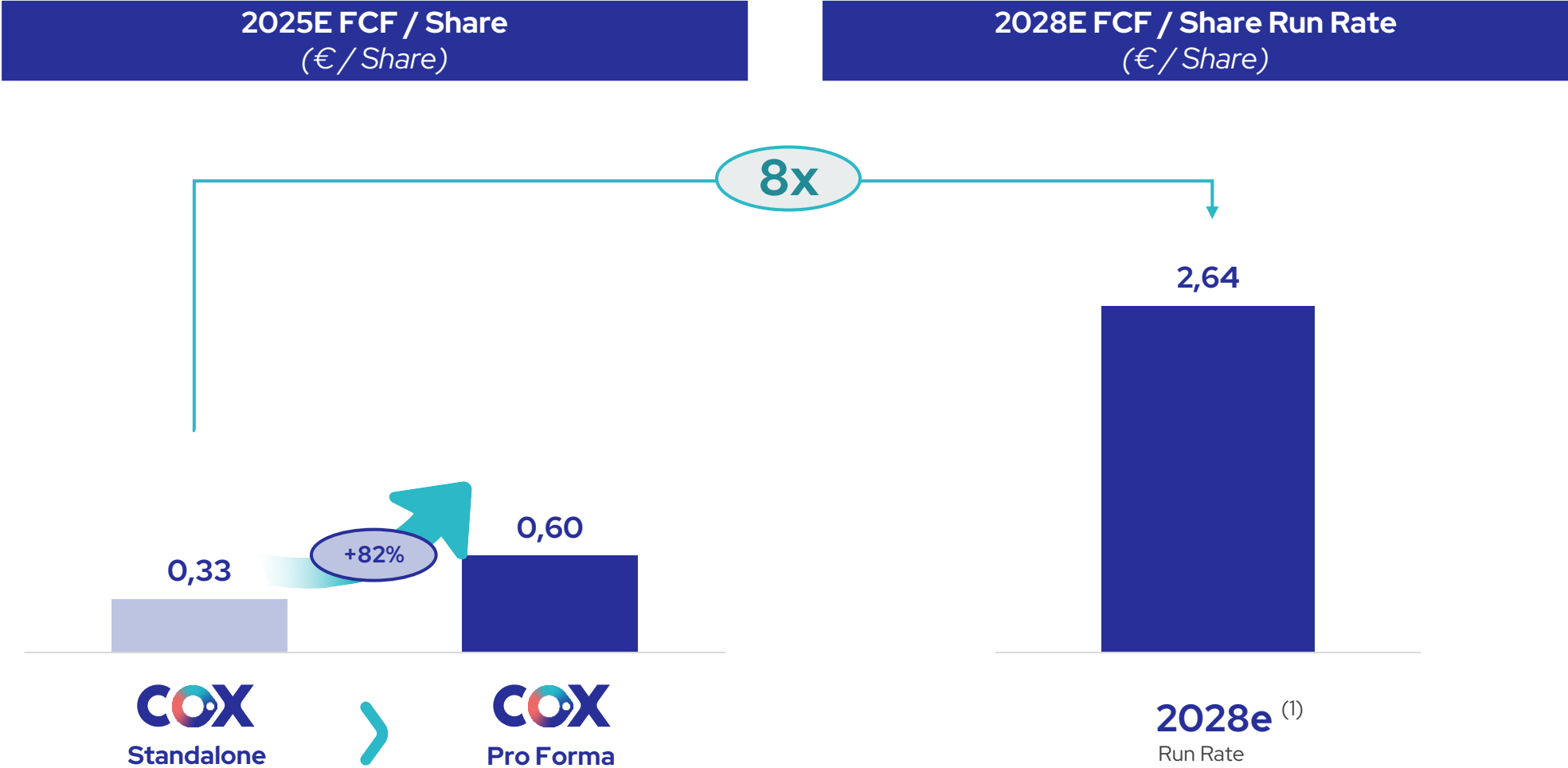
## A CONSERVATIVE STRATEGIC PLAN 2026-28

|  KEY REGIONS |  GROWTH AND PROFITABILITY (RUN RATE)                                  |  CAPITAL ALLOCATION |  FINANCIAL DISCIPLINE |
|-----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| <p><b>6</b></p> <p><b>Strategic Regions</b></p>                                               | <p>Revenues 2028e<br/><b>€6.0bn - €6.5bn</b></p> <p>EBITDA 2028e<br/><b>€1.5bn - €1.6bn</b></p> <p>Op. Cashflow 2028e<br/><b>€1.25bn - €1.35bn</b></p> | <p><b>€5.5bn</b></p> <p><b>Investments</b><br/>2026-2028e</p>                                          | <p><b>Solid credit profile</b><br/><b>validated by Rating</b><br/><b>Agencies</b></p>                    |

Long term predictable growth with conservative assumptions to increase value creation

|                                                                                                                                                        |                                                                                                                                                                                        |                                                                                                                                                                                      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <div>1</div> <div>Unique Utility of Water and Energy</div> <div></div> | <div>2</div> <div>High Cash Flow generation and predictability</div> <div></div>                    | <div>4</div> <div>Increasing Margins and Operational Efficiencies and Synergies</div> <div></div> |
| <div></div>                                                          | <div>3</div> <div>Cash Flow per share and attractive discount in the stock price</div> <div></div> | <div>5</div> <div>Financial Discipline with balanced capital allocation</div> <div></div>        |





Driving Cox  
to the **next level**

# Q&A

COX



CMD

Capital Markets Day **2025**

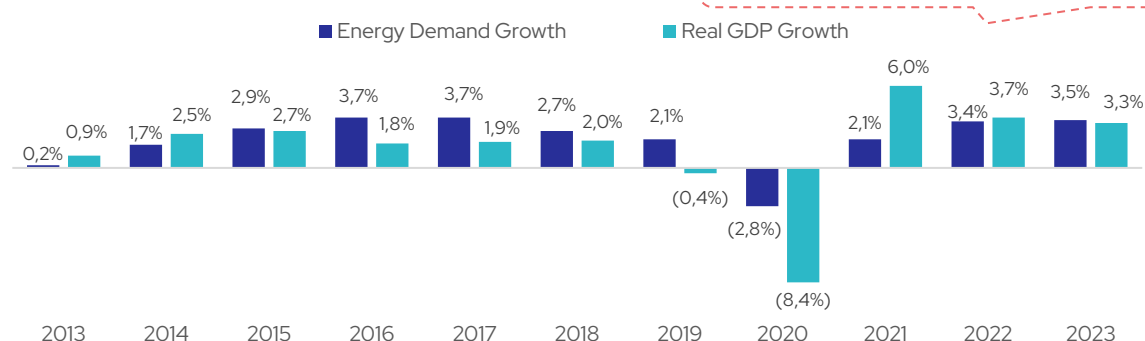


# Appendix

Mexico's energy demand is expected to grow steadily, supported by strong GDP correlation and nearshoring-driven industrial activity, with Iberdrola Mexico well-positioned in the regions of highest consumption growth

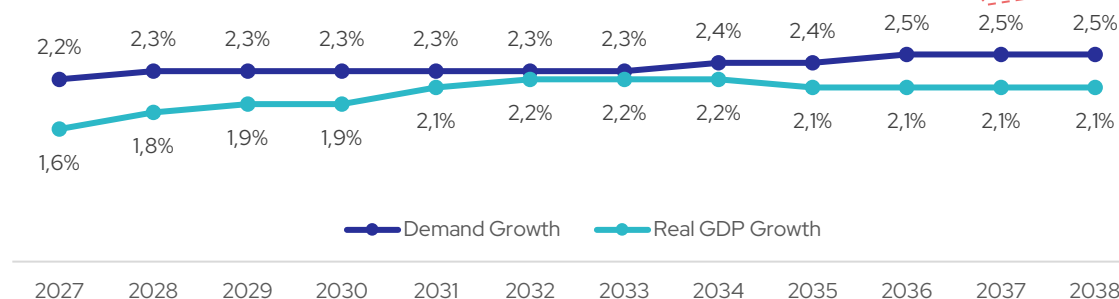
### Energy Demand Historically Rising Driven by a Strong Economic Growth...

**Energy Consumption Growth vs. GDP Growth (%)**  
(2013-2023)



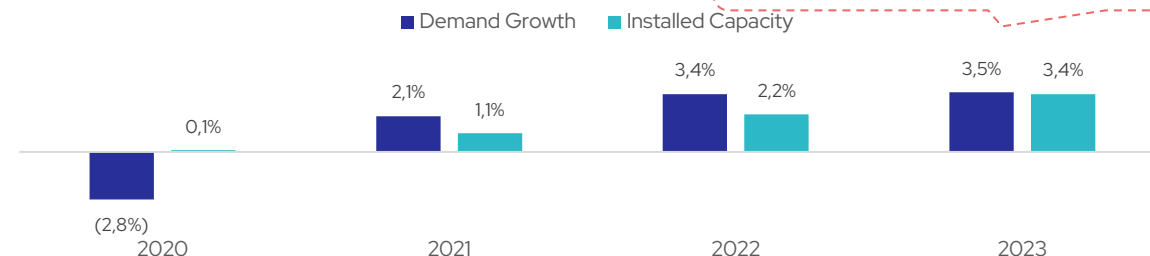
### ... And is Expected to Continue Growing at a Faster Pace Compared to GDP...

**Energy Consumption Growth vs. GDP Growth (%)**  
(2027E-2038E)



### Supply has Failed to Keep up with Demand, Creating a Structural Undersupply...

**Energy Consumption vs. Installed Capacity Growth (%)**  
(2020-2023)

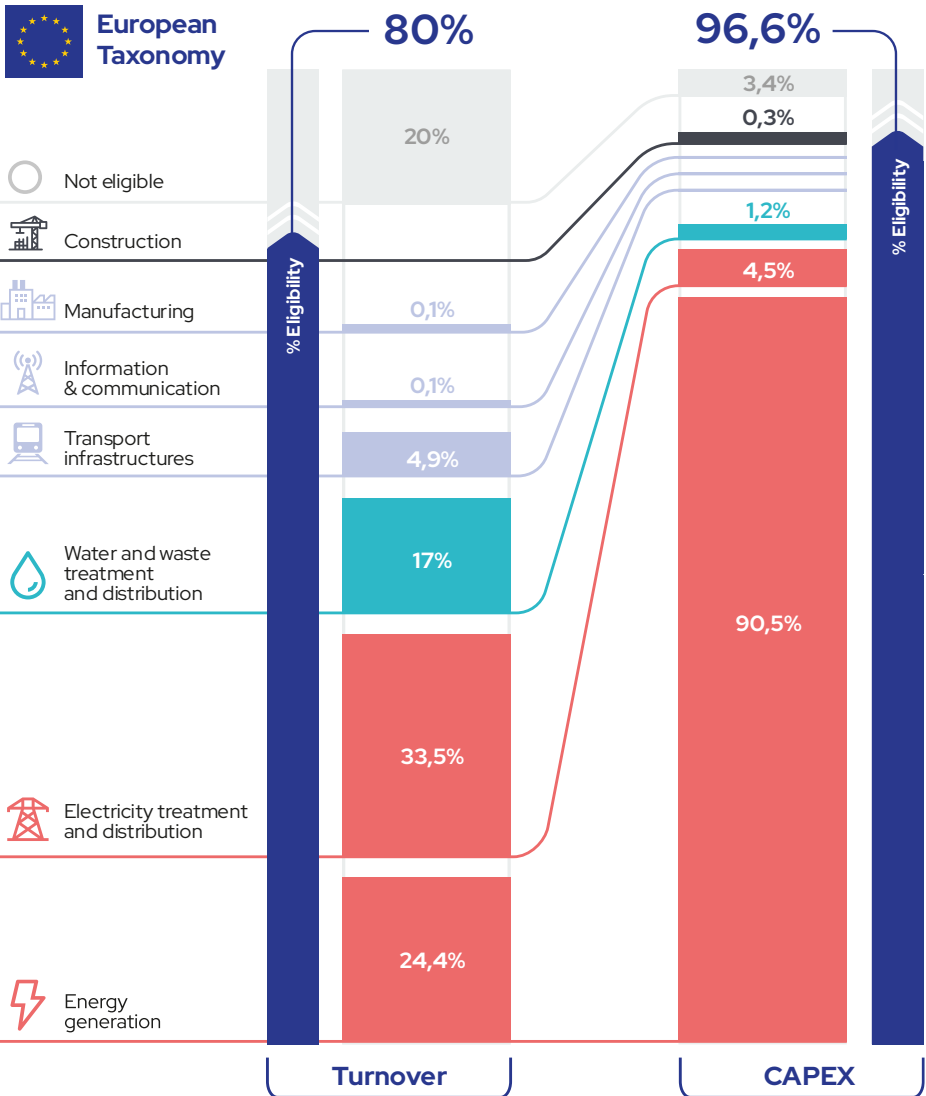


**Historically, energy consumption has grown at faster pace than installed capacity (3.0% vs. 1.1% between 2020 and 2023)**

### ... Creating a Competitive Advantage for IBE MX in the Medium-Term

- ✓ Given the **current low levels of Operating Reserve Margin<sup>(1)</sup>**, Mexican electricity system is facing several **constraints to meet demand** with the current installed generation capacity
- ✓ As a result, in the medium-term, Mexico is expected to be a **"generators market"**, with **energy suppliers like Iberdrola Mexico** that have contracted electricity or capacity via electricity coverage contracts, holding a competitive advantage over suppliers who don't have coverage contracts, since they will be able to offer supply prices for end users at lower prices
- ✓ **Low availability of energy and capacity can discourage the entrance of new suppliers**, as small new suppliers may not be able to compete with the established dominant players for **not being able to hedge their positions**





Aligned with the **Corporate Sustainability Reporting Directive (CSRD)**, Cox has faced on:

- **Fight against climate change with the goal of carbon neutrality by 2050**
- **Circular economy and biodiversity**
- **Diversity and social impact**

ENVIRONMENTAL

1.94 M MWh  
Energy Consumption  
105 M m³  
Water Consumption  
542 kttons of CO2  
Carbon footprint

44,310,844 m³  
Desalinated water produced  
8.3 m³ per day. Of desalinated water and water treatment

SOCIAL

6,593  
Direct Employees

+3,000  
Direct beneficiaries  
+10,000  
Indirect beneficiaries

CORPORATE GOVERNANCE

77%  
Independent Directors

23%  
Women on the Board of Directors





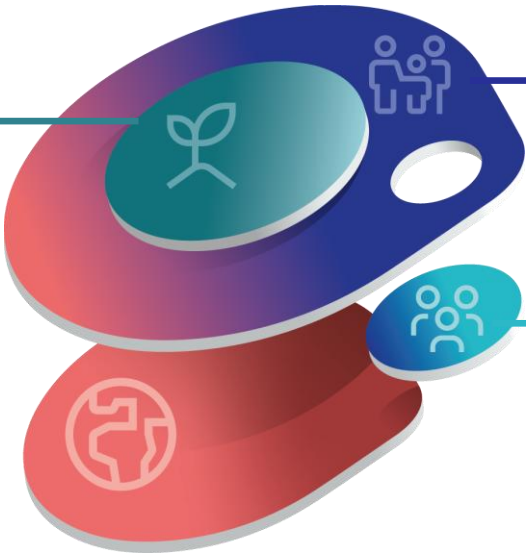


**ESG Strategic Plan**

**14** Strategic lines  
**39** Objectives  
**86** Actions

**Environmental**

- **Key player** in the solutions of adaptation plans **in areas of water stress**.
- **Carbon neutral**, guaranteeing the **profitability** and **resilience** of the business.
- **Reuse, recycling** and **resource efficiency**. **Net positive impact**.



**Social**

- **Cox Social Action and Volunteering plan**
- **Well-being, attracting, caring for and retaining the best talent.**
- Culture of **zero accidents**.
- Sustainable culture in the **supply chain**.

**Governance**

- **ESG criteria in corporate decisions**
- **ESG Variable Remuneration Plan**
- Promoting **transparency, truthful and accessible information**
- Sustainability **risks and opportunities management integrated into the strategy**.



**3 Operating Concessions**

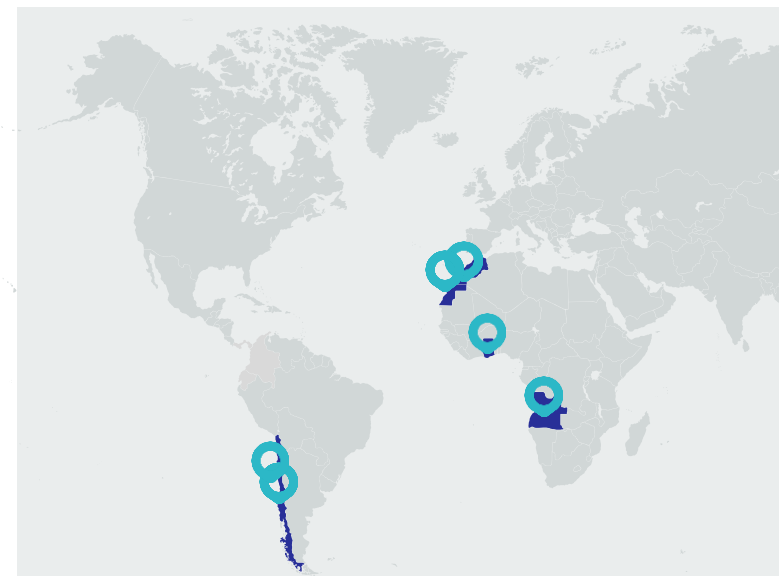
| Asset                          | Capacity                                                                             | Ownership | Country                                                                                     |
|--------------------------------|--------------------------------------------------------------------------------------|-----------|---------------------------------------------------------------------------------------------|
| Agadir - SEDA (Drinking water) | 150,000 m <sup>3</sup> /day                                                          | 51%       |  Morocco |
| Agadir - AEB (Irrigation)      | 125,000 m <sup>3</sup> /day<br>+ 125,000 m <sup>3</sup> /day expansion (COD 2026-27) | 100%      |  Morocco |
| Accra                          | 60,000 m <sup>3</sup> /day                                                           | 56%       |  Ghana   |

**+ 2 new water desalination projects to be developed in Chile**

| Asset                 | Capacity                    | RTB  | Ownership | Country                                                                                   |
|-----------------------|-----------------------------|------|-----------|-------------------------------------------------------------------------------------------|
| 1 <sup>st</sup> Phase | 85,000 m <sup>3</sup> /day  | 2025 | 100%      |  Chile |
| 2 <sup>nd</sup> Phase | 400,000 m <sup>3</sup> /day | 2026 | 100%      |  Chile |

**+ 1 new water concession to be developed in Angola**

| Asset                   | Capacity                    | COD  | Ownership | Country                                                                                      |
|-------------------------|-----------------------------|------|-----------|----------------------------------------------------------------------------------------------|
| Angola (Drinking water) | 100,000 m <sup>3</sup> /day | 2028 | 50%       |  Angola |



**Cox Operating Generation Capacity**

|   | Asset         | Inst. Capacity (MW) | Technology                  | Ownership | Country                                                                                          |
|---|---------------|---------------------|-----------------------------|-----------|--------------------------------------------------------------------------------------------------|
| 1 | Khi Solar One | 50                  | Solar thermal               | 51%       |  South Africa |
| 2 | SPP1          | 170                 | Hybridization solar thermal | 51%       |  Algeria      |
| 3 | Sao Joao      | 70                  | Bioenergy                   | 100%      |  Brazil       |
| 4 | Solar Pro I   | 12                  | Solar PV                    | 100%      |  Panama       |
| 5 | Solar Pro II  | 12                  | Solar PV                    | 100%      |  Panama       |
| 6 | M. Andes      | 160                 | Solar PV                    | 30%       |  Chile      |
| 7 | San Javier I  | 3                   | Solar PMGD                  | 100%      |  Chile      |

**Iberdrola Mexico Operating Capacity<sup>(1)</sup>**

|    |  Asset | Inst. Capacity (MW) | Technology   | Ownership |
|----|-------------------------------------------------------------------------------------------|---------------------|--------------|-----------|
| 1  | PIER                                                                                      | 221                 | Wind         | 51%       |
| 2  | PIER II                                                                                   | 66                  | Wind         | 51%       |
| 3  | Santiago                                                                                  | 105                 | Wind         | 100%      |
| 4  | Bii Nee Stipa                                                                             | 26                  | Wind         | 100%      |
| 5  | PEM                                                                                       | 102                 | Wind         | 100%      |
| 6  | Dos Arbolitos                                                                             | 70                  | Wind         | 100%      |
| 7  | Cuyoaco                                                                                   | 274                 | Solar PV     | 100%      |
| 8  | Hermosillo                                                                                | 137                 | Solar PV     | 100%      |
| 9  | Santiago                                                                                  | 232                 | Solar PV     | 100%      |
| 10 | El Carmen                                                                                 | 866                 | CCGT         | 100%      |
| 11 | Dulces Nombres II                                                                         | 300                 | CCGT         | 100%      |
| 12 | Ramos                                                                                     | 52                  | Cogeneration | 100%      |
| 13 | Monterrey                                                                                 | 41                  | Cogeneration | 100%      |
| 14 | Altamira                                                                                  | 57                  | Cogeneration | 100%      |
| 15 | Bajío                                                                                     | 52                  | Cogeneration | 100%      |



**Enrique Riquelme**  
Executive Chairman



**Alberto Zardoya**  
Vice Chairman

- Executive Chairman**
- Proprietary Directors**
- Independent Directors**

**BOARD COMMITTEES**

- President**
- Audit Committee**
- Appointments and Remuneration Committee**
- Sustainability and Compliance Committee**



**Dámaso Quintana**



**Alejandro Fernández**  
Independent Lead Director



**Mar Gallardo**



**Elena Sánchez**



**Ignacio Maluquer**



**Juan Ignacio Casanueva**



**Luis Arizaga**



**Arturo Saval**



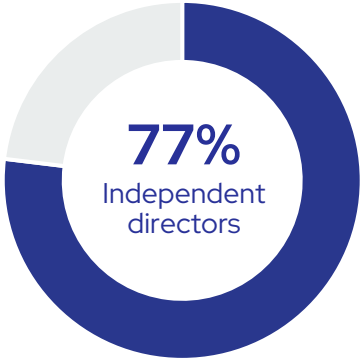
**Román Ignacio Rodríguez**



**Critina González**



**Larry Coben**





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